



Hampshire &  
Isle of Wight  
Wildlife Trust



Hampshire & Isle of Wight Wildlife Trust  
**Annual Report**  
**2019/20**



## Contents

Our Year in Numbers	2	Financial Review 2019-20	22
Foreword from the Chairman	3	Independent Auditor's Report	28
Overview from the Chief Executive	4	Financial Statements	30
Our Impact	6	Charity Information	56
Looking Ahead	18	Structure and Governance	56
Building Resilience	20	Our People	58

## Our year in numbers



**25,961** members and friends (2019: 25,117)

**1,200** volunteers (2019: 1,500)

**90** employees (2019: 88)



**£6,350,258** total income (2019: £5,361,802)



**£3,084,950** spent on conservation (2019: £3,443,716)

**£636,335** spent on education and engagement activities (2019: £622,484)



**£370,998** received from gifts in Wills allowing us to invest in future conservation priorities (2019: £650,322)



**42,594** hours given by our volunteers, equivalent to **6,085** days (2019: 48,218 hours)



**4,691** hectares in Hampshire and the Isle of Wight are managed by the Trust (2019: 4,661)



**238** cattle and **253** sheep enable conservation grazing on the land we manage (2019: 220 cattle, 251 sheep)

# Foreword from the Chairman



I am always immensely proud of our achievements as a local Wildlife Trust. Since forming almost 60 years ago, we have secured more than 4,600 hectares of land for wildlife, brought back missing species such as the otter and marsh fritillary

butterfly, and worked with with countless public, private and voluntary organisations to deliver real improvements for people and wildlife across our two counties.

But I am prouder still of our continued ambition and determination to do more; to raise the bar and lead the way towards nature's recovery. As an established organisation, we are anything but stuck in our ways. We will never rest on our laurels. The past year, alone, has demonstrated our inexhaustible appetite to grasp opportunities to secure more space for nature, restore habitats and rebuild ecosystems - all the time welcoming a growing army of local people willing to help and support nature's recovery.

We have, for example, taken the reins in a pioneering community-based project, funded by National Lottery Heritage Fund, to restore the headwaters of the Test and Itchen rivers and have also developed an innovative scheme to reduce nitrate pollution in the Solent by returning intensively farmed land to much more natural, wilder habitats, as we are doing at Little Duxmore Farm on the Isle of Wight.

We are a strong team. The Trust's staff, volunteers and supporters are incredibly committed and passionate and have helped to build a robust and resilient organisation that is able to adapt and grow even in the most challenging circumstances. This is particularly evident as we weather the current global pandemic and economic storm.

Developing our new strategy, Wilder 2030, this year alongside staff, members, partners and fellow trustees has been a fascinating and exciting process, revealing the potential that we have, collectively, to transform our counties over the next ten years.

**“ The Trust's staff, volunteers and supporters are incredibly committed and passionate and have helped to build a robust and resilient organisation that is able to adapt and grow even in the most challenging circumstances. ”**

And this is vital, as there is so much at stake today. The reality of the climate and biodiversity emergency now comes together with uncertainties of what a post-Brexit, post-Covid world will look like. We must be bolder, stronger and faster if we are to put nature into recovery before it's too late. We must adapt and innovate. We are already proving our ability to lead the charge, developing practical nature-based solutions to the challenges we all face.

Our new strategy sets out a clear path ahead and I very much look forward to working with the team - our members, supporters, partners and staff - to create a much wilder, much better future for Hampshire and the Isle of Wight.

David Jordan OBE  
Chairman





# Your Wildlife Trust

## Overview from the Chief Executive



2019 was quite a year! Finalising the Trust's new strategy dominated my year but the process of developing it was an incredible privilege. Wilder 2030 is far more than a document – it's a call to action. It is our response to the nature emergency

and it sets us on a clear path for the next decade. It builds on the growing sense of urgency around the climate emergency and nature crisis and it was shaped by conversations and ideas from you. Thousands of you told us you were worried about the state of our seas and rivers, plummeting wildlife numbers and the threat of climate breakdown. You wanted the Trust to step up and do more, and you also wanted to do more yourselves. Our plan is a shared plan. It's our plan for a wilder Hampshire and a wilder Isle of Wight.

Together, we concluded that the next ten years are critical – 2020 represents a significant turning point. In the decade to 2030 our mission is to get more people on nature's side and create more space for nature to thrive. The science suggests that we need 1 in 4 people to take action for nature, and that we need at least 30% of our land and sea to be returned to nature, for wildlife to have a chance of recovering and to help tackle the climate crisis. Everywhere else, we need pressures on the environment to be reduced and for resources to be used more sustainably.

Our plan is ambitious and challenging but at our AGM and Wilder conference in October 2019, when it was launched, I had never felt so sure that we were on the right path. Launching our two flagship programmes Team Wilder and Wilder Land & Sea was a proud moment. Our guests spoke with passion about everything from rewilding, to farming with nature, to making

space for wildlife in urban city streets. We heard from national heroes like Sir Charlie Burrell, and phenomenal kids spearheading action for wildlife in their schools – all stepping forward to be part of Team Wilder. The event was incredible. Even the stage was made wilder!

Amidst all of this we continued to achieve wonderful things for local wildlife this year. The 20-year dream of securing Deacon Hill in Winchester was finally realised, and our network of sites through the Eastern Yar Valley grew further with the creation of Newchurch Moors – thanks to the generosity of you, our members and supporters. Our plans for a Wilder Wight centre on this area, giving us an exciting opportunity for bringing beavers back and rewilding the valley.

The coronavirus pandemic struck just as we were putting the final touches on a detailed implementation plan for the next three years. The crisis has of course put some of our plans on hold and it's impacted our finances. It has slowed us down but has not dampened our ambition – if anything it's strengthened it. What's interesting is that by forcing us to stop we've noticed and appreciated nature even more.

In this past year of climate strikes and emergency declarations, people know there is no time to waste to save our beautiful planet. The covid crisis is yet another wake up call about the state of our world. Wilder 2030 is a blueprint for the Trust's work in the next ten years but we need you all on board too – you are the first members of Team Wilder, and you are vital to help create the change we need.

Thank you as ever for all of your amazing support.

Deborah Tann  
Chief Executive



AGM and Conference 2019 © StrongIsland

“ Wilder 2030 is far more than a document – it's a call to action. It is our response to the nature emergency and it sets us on a clear path for the next decade. ”



## WILDER 2030

In the decade to 2030 our mission is to get more people on nature's side and create more space for nature to thrive.







# Our Impact



# Our Impact

## Standing up for wildlife

The last year has been critical for wildlife, and the urgency surrounding the climate crisis has been recognised by the public and politicians.

This has been a year of strikes and protests, declarations and 'carbon zero' commitments. The vital connections between the climate emergency and ecological collapse are clearer than ever, and the Wildlife Trusts have made the case for both to be tackled together. Reversing devastating wildlife losses by restoring natural systems is an essential tool to help combat global heating and build climate resilience.

With most of our local councils declaring a climate emergency, the Trust has started to push for the ecological crisis to be equally recognised. We have explained to council leaders how nature can help, including practical measures that should be included in climate action plans. We published our 'Nature-Based Solutions' document, outlining how restoring natural habitats can reduce carbon and pollution levels, support natural flood management and secure biodiversity net gain in development.

### Securing strong laws for nature

With the UK's departure from the European Union, the risks of losing vital environmental protections remain real. There are opportunities too, to redraw legal and policy frameworks for the UK. The Trust, with others, has been engaged in shaping the new Environment and Agriculture Bills, which we hope may offer a once-in-a-generation chance to do more than just protect the environment and start to restore it. We are pushing hard for a focus on nature's recovery.

The Wildlife Trusts have worked closely with the Government and a coalition of environmental organisations, Greener UK, to shape these critical laws. Locally, the Trust has supported MPs to represent nature in parliament – providing evidence and briefings to inform debate.

We have mobilised members and supporters to make their voices heard and ensure that wildlife is on the agenda. We encouraged local people to meet with their parliamentary representatives and succeeded in reaching all 19 MPs across our two counties. Our campaign has focused on ensuring that the creation of a Nature Recovery Network is at the heart of a strong Environment Act and drives policy and practice for the future.

In June 2019, staff, volunteers, members and supporters joined with thousands of others to take part in The Time is Now mass lobby of parliament. Our presence on the streets of Westminster clearly demonstrated the strength of support for a wilder future.

Later in the year, the General Election opened up an unprecedented opportunity to make nature's recovery a central election issue. Our local manifesto was shared with all candidates and we encouraged supporters to test the environmental commitments of the prospective parliamentarians coming to their door.


### Leading with a clear strategic plan: Wilder 2030

Having spent several months engaging with supporters and stakeholders, gathering views, ideas and evidence, this year we finalised and published our Wilder 2030 strategy.

Our new ten-year plan to create a wilder Hampshire and Isle of Wight was launched at our AGM and conference at the end of October 2019. More than 300 people gathered in Winchester to hear about our ambitious vision. The wide range of external speakers, including Sir Charlie Burrell and Philip Lymbery helped to make the conference a great success, with excellent feedback from the audience.



 **300**  
people gathered in Winchester to hear our vision for a wilder future

 **19**  
MPs contacted by local people who want to see wildlife on the national agenda

 **12,000**  
people from across the UK went to Westminster to take part in the 'The Time is Now' lobby



# Our Impact



## Making space for wildlife

Much of our work is focused on creating more space for nature. Whether on our nature reserves or in the wider environment, we are always seeking opportunities to expand and connect the areas where wildlife can thrive.

### Farming with nature

With more than 70% of land in the UK farmed, our work with farmers is a high priority. This year we were especially proud of our Principal Farm Advisor, Alison Cross, who won the title of Arable Farm Advisor of the Year in the prestigious 2019 Farmers Weekly Awards. Alison was nominated for the award by farmers in the Wallop Brook farm cluster, and her success is an encouraging sign of the growing awareness around farming's role in addressing environmental challenges, as well as a great accolade for her and the Trust.

Over the past year Alison has offered her expertise on the management of more than 16,000 hectares (39,536 acres) of land across Hampshire. Our Ecology team have also been working with Vitacress Salads and LEAF (Linking Environment and Farming), developing a bespoke 'Farm Excellence' standard for their farms over the next three years. With the ongoing support of our advisors, the Trust hopes to see Vitacress farms fulfill their potential for wildlife and become exemplars in biodiversity performance.

We have continued our partnership work with Affinity Water and South East Water as part of the Loddon Farm Advice project, which offers free advice to land managers in the Loddon catchment area. We are also working as part of the New Forest Land Advice Service, and both projects have undertaken a range of activities focused on water and soil protection. They also provide direct support to farmers and commoners, helping them enhance their farms for wildlife.

### Missing species

Our Missing Species Programme was launched as part of our plan to build a wilder future. It aims to bring back plants and animals that were once present in our natural environment, but have been driven to local (or, indeed, national) extinction, leaving the environment impoverished and less diverse than it should be. We at the Trust have a strong track record of bringing back missing species over the past decades, and have seen otters, water voles and marsh fritillaries return to their former haunts. We have also seen other species, such as white clawed crayfish and sword-leaved helleborine, bounce back from the brink of local extinction.

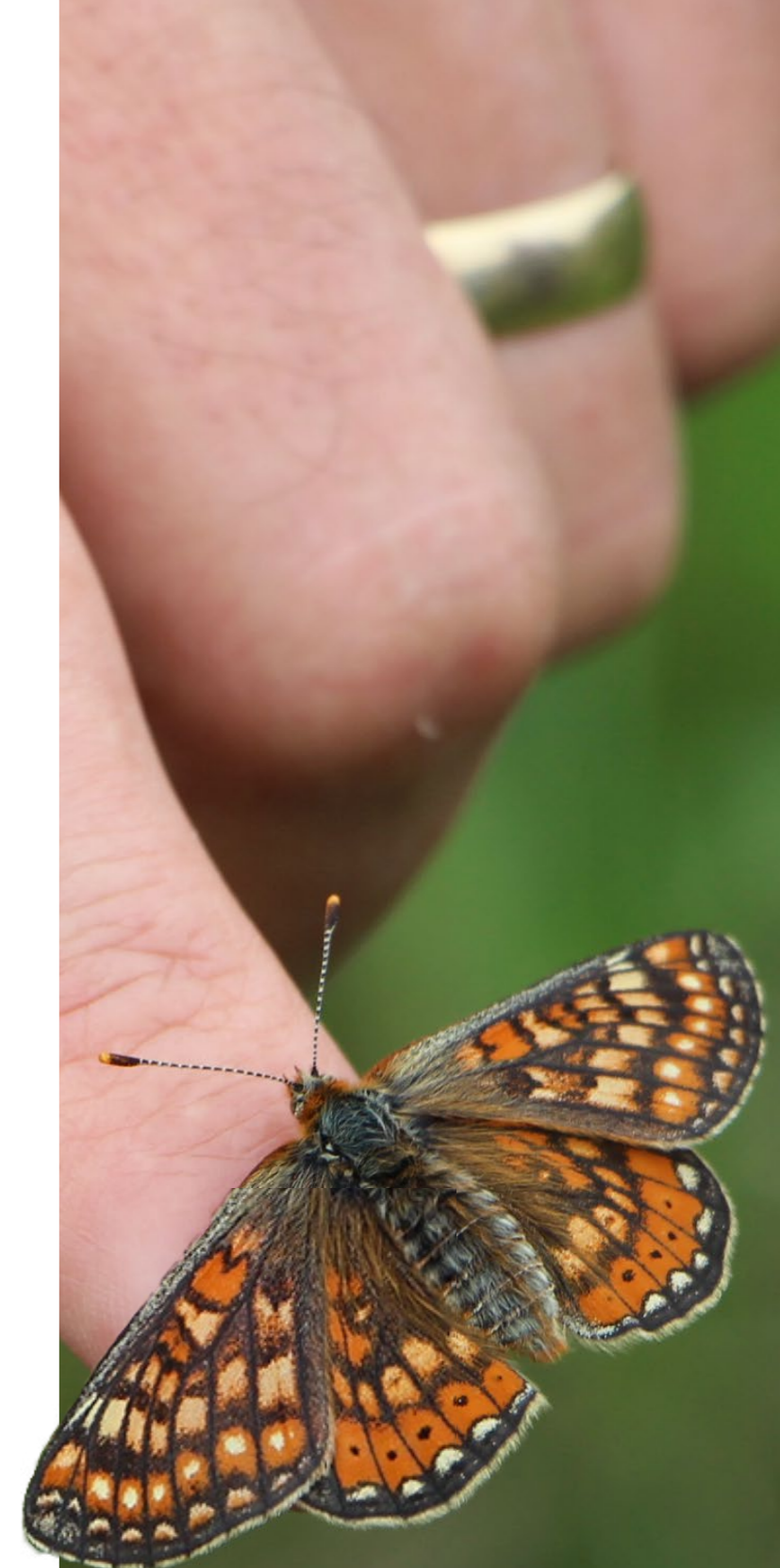
As part of our Wilder 2030 strategy we are taking a bolder approach to restoring ecosystems by bringing back missing keystone species, following the science and identifying the best opportunities for public engagement. The programme is initially focusing on the Isle of Wight, and we recently commissioned Exeter University and Derek Gow Consultancy to undertake a feasibility study (due to be published in 2020) for the introduction of beavers on the Island. The study will make a detailed assessment of the Eastern Yar, particularly the Trust's Newchurch Moors Nature Reserve where early indications are very promising. Beavers are an important keystone species, often referred to as 'ecosystem engineers' because they make changes to their habitats, such as digging canal systems, damming water courses, and coppicing tree and shrub species. In doing this they create diverse wetlands that can bring enormous benefits to other species, such as otters, water shrews, water voles, birds, invertebrates (especially dragonflies) and breeding fish.

### Working together for wildlife

Our Ecology Team have joined forces with Southern Co-op to work on a biodiversity assessment and enhancement of their stores. We hope that the project will raise the bar within the sector and inspire more retailers to make changes for the benefit of their local environment.

We reached an important milestone in invasive species management, with our New Forest Non-Native Plants Project celebrating its tenth birthday. The project was supported this year by 161 volunteers who gave 2,323 hours of their time pulling up Himalayan Balsam. Some were regular volunteers, others were groups like the Explorer Scouts from Copythorne and Testwood. Others, including Southern Co-op board members and staff from the Chartered Institute of Ecologists and Environmental Management, Scottish and Southern Energy (SSE), Binder Dijker Otte (BDO), HSBC, GE Aviation, BT and The Phoenix Group, helped during corporate work parties. We would like to thank everyone for their contributions.

Elsewhere in our two counties, we have been developing new ways to monitor and improve biodiversity on land being changed specifically to make more space for wildlife. Our ecology team have created a comprehensive rewilding monitoring programme and have already started this at a number of sites across Hampshire and the Island. This will allow us to follow and evidence the rapid improvement for wildlife once intensive land management has ceased.



**2,323**  
hours given by  
volunteers to  
pull up invasive  
Himalayan  
Baslam



**200**  
species of  
wildflowers  
were recorded  
at Testwood  
Lakes Nature  
Reserve  
in 2019



**26**  
lapwing chicks  
fledged at  
Farlington Marshes  
Nature Reserve in  
2019

Marsh fritillary butterfly © Lianne de Mello





## Winchester's wilder landscape

In February 2020 we launched an appeal to purchase Deacon Hill in Winchester. Thanks to the generosity of the local community and a legacy gift from Heather Monie, in May 2020 we were able to purchase this ten hectare patchwork of scrub and chalk grassland on the border of the South Downs National Park - a vital link in the nature recovery network. This site is Winchester's only remaining stronghold for the Duke of Burgundy butterfly and supports a range of breeding farmland birds including whitethroats, yellowhammers, linnets and blackcaps. The site also hosts harvest mice and glow-worms, and we hope to see these species benefit from more sensitive management of the land.

## Wilder Isle of Wight

Thanks to an overwhelming number of contributions from supporters across our two counties, a gift in the Will of Isle of Wight resident Gwendolen Bunce, and additional funding from Southern Co-op, we ended 2019 with the purchase of Parsonage Farm and Hill Heath on the Isle of Wight.

These two parcels of land adjoin our Martin's Wood Nature Reserve, and together the three sites create the Trust's largest reserve on the Island – now called Newchurch Moors. The site comprises of a range of wetland habitats, ancient woodland, wood pasture, acid grassland and plantation woodland. We have exciting plans for significant wetland restoration, and depending on the outcome of our feasibility studies, we hope to reintroduce beavers as part of our missing species programme.

## Creating a wilder Solent

Lapwing, redshank and avocet numbers reached the highest they have been in 20 years at Farlington Marshes Nature Reserve. Fourteen redshank pairs hatched five chicks, and ten avocet pairs fledged three. We also had two pairs of oystercatcher nest successfully on site: a first for this nature reserve.

The tern raft provided three pairs of common terns with a safe place to nest. While this may not sound like many, each pair produced two chicks, which is a huge success in terms of productivity.

Approximately 36 lapwing pairs nested on the scrapes: an enormous improvement on last year. In 2018 two ravens set up home near the lapwings' breeding site, and heavy predation from the pair meant that no chicks fledged at all. In 2019, in an attempt to keep the ravens and resident crows away from breeding waders, Reserves Officer Chris Lycett distracted the predatory birds by feeding them a mixture of eggs and tiny chicks (the kind you might feed to a pet snake). As a result, 26 lapwing chicks fledged.

To the east of the reserve, a large number of black headed gulls descended on the two islands, and around 50 pairs nested successfully.

## A wilder Meon Valley

St Clair's Meadows Nature Reserve is also flourishing in our care. The site has benefitted from a new grazing regime, and the floodplain meadows and riverbanks are showing some early signs of improvement. Otters and water voles are seen regularly on the site, and we have ambitious plans to restore this section of the River Meon to its natural form.

## Test Valley's wilder landscape

We have seen a great variety of wetland birds breeding successfully at Testwood Lakes Nature Reserve, including little ringed plover, lapwing, redshank, oystercatcher, common tern and sand martin. This success was in part due to the new electric fencing we installed to protect ground-nesting species from predation. We also saw great crested grebes, mute swans and gadwalls breed successfully in the wetland.

Over 200 species of wildflowers were recorded on site in 2019, including new records of sneezewort, yellow rattle, pignut and salad burnet.

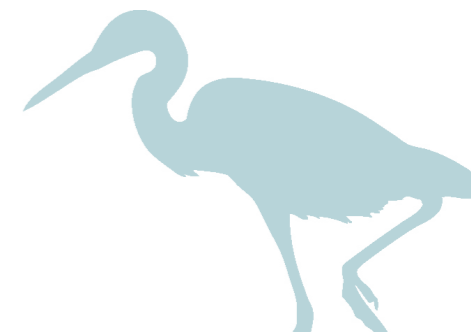
Throughout the year volunteers worked hard to deliver practical conservation on the reserve, including laying 200 metres of hedge along the drive, coppicing, cutting back scrub and pulling up invasive Himalayan balsam plants.

## Solent Waders and Brent Goose Strategy

As part of the Solent Waders and Brent Goose Strategy, we worked with our partners to develop new mitigation guidance to help conserve vital inland sites used by wading birds. The guidance was published by Natural England and is currently being used in conjunction with several developments on the coast that have been shown to have an impact on such sites. Where mitigation cannot be created on-site, the guidance sets out a framework for payments that must be made to offset the loss of feeding and roosting habitat. These will be used to secure alternative habitat as close as possible to the original site. This is a big step forward in protecting and securing habitat for these vulnerable species.

## National impact

Our expertise is valued by the wider Wildlife Trust movement, and we supported our national office with two major projects last year. We fed into the National Water Vole Mapping and Database Project by creating an alert mapping system that identifies water vole presence based on thousands of records across the country. We also supported the Highways England Biodiversity Mapping project, mapping the Highways Estate in relation to the Wildlife Trusts' nature reserves to identify opportunities for conservation projects.





# Our Impact

## Bringing people closer to nature

As we developed our Wilder 2030 strategy through the year, we were joined by an ever-growing army of willing supporters - committed, enthusiastic, and ready to lead change. These incredible ambassadors have become part of 'Team Wilder' - our programme to bring together and inspire individuals and communities to take action for wildlife and help us get more people on nature's side.

### Empowering communities

We are delighted to announce that our Landscape Partnership Scheme, Watercress and Winterbournes, has been awarded £1,937,800 by the National Lottery Heritage Fund, bringing the combined total of partnership funding to over £3m. Together with the Wessex Rivers Trust, we will lead a diverse range of projects, working with local communities to restore and celebrate seven chalk streams. These are the Bourne Rivulet, Candover Brook, Cheriton Stream, Pillhill Brook, River Arle, Upper Anton, and Upper Test.

Watercress and Winterbournes, as well as our other Heritage Lottery funded project, Secrets of the Solent, are built on community and individual empowerment and have been pivotal in helping to shape our Wilder Strategy. With more than 100 Marine Champions now leading events and activities such as ferry safaris, talks and intertidal surveys, Secrets of the Solent has proved the importance of nurturing our passionate and enthusiastic volunteers. Similarly, the community-led approach at the heart of Watercress and Winterbournes was instrumental in unlocking vital lottery investment in the scheme. This approach continues to demonstrate the power of participation and local ownership to drive positive change.

### Team Wilder

Since the launch of Wilder 2030, the Trust has invited people to join us as Team Wilder members and take up specific roles as Wilder Champions and Leaders, spearheading change within schools, workplaces and communities. Within the first month of our inaugural Team Wilder event in January, 31 champions and leaders representing over 10 communities had come forward to help, offering wildlife gardening advice, leading campaigns, and championing our vision by sharing their passion with others. In support of their efforts, we are offering training, advice and tools to help them, as well as celebrating their successes to inspire others. We have delivered workshops and training courses, both face-to-face and online, and virtual Team Wilder groups have been set up for people to support and connect with each other.

We have also seen a number of Wilder Communities emerge throughout the year. With our support, these groups have built local buy-in, developed plans and visions for their local areas and set about transforming streets and neighbourhoods for wildlife. From newly established community groups like Wilder Wallops to the individuals making wilder window boxes, this collective effort is helping to create a living, breathing nature recovery network through our villages, towns and cities.

### Wilder Portsmouth

With generous support from Southern Co-op, our Wilder Portsmouth project has, in its first year, generated a significant level of interest and momentum within the city. Wilder Communities Officer, Andy Ames, has spent time finding and supporting individual community leaders and building connections between organisations and groups, as well as getting his hands dirty building bird boxes and bug hotels to help 'wild' the urban jungle.

Having mapped out the potential nature recovery network across the city and beyond, this project



is helping to piece together parts of this jigsaw – kick-starting 'wild street' initiatives, reaching out to council leaders, businesses and communities alike. The profile and importance of nature's recovery within the city has been raised through creative campaigns – from 'missing' posters to a planned art exhibition with contributions from a wide range of prominent local artists on the theme of nature. Plans are also underway to create a green wall on the central library in Guildhall square.

### Youth engagement

Our young people's competition generated some fantastic ideas from children and young people, from transforming disused urban areas into wildlife havens, to creating bee-friendly planting starter kits for children on the Isle of Wight. Our education sessions and advice are well respected and popular with schools and other organisations. We have focused on increasing our ability to help young people build sustained connections with nature and continue the journey towards action. We have collaborated with youth-led movements such as the youth climate strikes, while being mindful of how we empower young people rather than compound rising levels of eco-anxiety.

Our Young Marine Champions project – part of Secrets of the Solent – has shown how enthusiastic motivated groups of young people can be to drive positive change for the future, and we have been working with local primary and secondary schools to pilot pupil-led 'wilder committees' and citizen assemblies.

Following consultation with local university students, we are developing campaigns and creative events to help harness the surge of interest in the environment and channel that energy to push for nature's recovery.



31

Wilder Champions and Leaders signed up within the first month of our inaugural Team Wilder event



164

Team Wilder Facebook group members share their ideas and experience online



10

Wilder Communities are taking action to help wildlife where they live





**Looking ahead and building resilience**



# Looking Ahead

## Delivering our vision

In the year ahead we will start to drive our new strategy forward, moving towards our longer-term aim of securing **30% of land and sea in our two counties for wildlife** and bringing one in four people onto nature's side.

Our ambition remains strong but the Covid-19 pandemic will have an impact on the plans and budgets we had in place. As an organisation we reacted quickly and took advantage of government schemes and grants but we will suffer financial losses in the coming year and beyond. However, the Trust overall remains in a relatively strong position. Covid-19 may have slowed us down but it has not dampened our ambition. When this crisis is over, nature will still be in decline. The ecological and climate crisis is an even bigger threat to humanity.

In 2020 we will develop a comprehensive vision for **Wilder Wight**. In the South Downs gateway area we will pursue further opportunities to acquire or manage land to rebuild this fragmented landscape and increase populations of rare butterflies and other chalk downland species, whilst engaging more people across the Winchester area and supporting farm clusters in the vicinity. Through the **Watercress & Winterbourns project**, funded by the National Lottery Heritage Fund (NLHF), we will work with communities to empower them and develop skills in order to safeguard the headwaters of the Test and Itchen. We will also continue to deliver ecological monitoring and freshwater habitat restoration as part of Southern Water's Section 20 contract.

In our seas, we will deliver the last two years of **Secrets of the Solent**, also funded by NLHF, building on our achievements so far and engaging people in new ways in order to build appreciation of the marine environment and enable positive behaviour change. As part of Natural England's Recreation Remedies project, we will deliver project work to **monitor and protect seagrass beds**. We will also seek opportunities for **'blue' carbon sequestration** projects through restoration of marine habitats and species.

In Portsmouth and beyond, we will work with community champions, local authorities and other partners to **build support for Wilder Towns and Cities** and create space for nature in our urban environments. We will push for inclusion of measures to restore and create natural habitats as part of local climate action plans and will continue to lobby for the **Nature Recovery Network** to be a central pillar of the forthcoming Environment Act.

At the heart of the Nature Recovery Network are our nature reserves. These are some of the most wildlife-rich places in our area and much of the counties' best biodiversity exists on

these sites. We must protect and manage them so they remain safe havens for vulnerable species and can provide the building blocks of bio-abundance. We will ensure we have the **necessary skills and resources for effective conservation management**, and we will monitor wildlife on our sites carefully, helping to build evidence to inform future approaches. We will also make sure that our nature reserves can **inspire and influence others** – showing how nature can thrive when given space and opportunity.

We will develop and start to offer a range of practical **nature-based solutions** in the coming year. Some of these will help us acquire new areas of land, and many will be delivered as chargeable services through Arcadian Ecology and Consulting. These services will, importantly, help us achieve our overarching ambition of creating more and better habitat for wildlife across the counties.

In 2020 we will roll out our **nitrate reduction scheme**, in partnership with local authorities and Natural England. We will also work with other Wildlife Trusts in the South East to develop fully-costed and simple schemes to offset **carbon** and deliver Biodiversity Net Gain in development.

We believe that the demand for **farm advice** will grow in the coming three years. Forthcoming changes to the government stewardship payment scheme (ELMS) will be a driver for many landowners, but we have already seen significant appetite from farmers to manage their land more sustainably, investing in soil health and natural resources.

Our **Missing Species programme** will look to reintroduce 'keystone' species that play an important role in building a healthy ecosystem or where they have disappeared from parts of the county where their population once thrived. We will also develop a new programme of delivery through a 'Rewilding Farmland Birds' vision starting with an aspiration to return populations of curlew and chough. If feasible, bringing these species back to the Island would act as a catalyst for work on our own estate and across the landscape. It will not only create richer, wilder landscapes but would also offer opportunities to engage with farmers, landowners and inspire and excite local people.

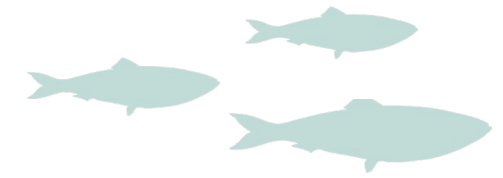
We will ensure that our work reaches wider audiences and that we are encouraging more and more people to **connect with nature and act in support of wildlife**.

Finding **effective routes to behaviour change** is at the heart of our Wilder 2030 strategy. Our Engagement Manager, Becky Fisher, is leading work, supported by Natural England, to identify clear behaviour change measures and evaluation methods that we can track over the period of the strategy. We are using this insight and expertise to develop creative responses and targeted interventions.

In the coming years, our engagement and education teams will focus on extending and deepening engagement and learning by expanding the services we offer to and through schools – including visits to reserves, post-visit activities and resources, school visits, wilder school awards and supporting wilder school student committees.

In order to encourage sustained action, **we will offer tools, advice, guidance training and on-going support** to individuals, communities or organisations who wish to be part of Team Wilder. With our support, Wilder Champions and Leaders will be empowered to drive change in their communities, schools, workplaces and businesses. In turn these people will reach and empower others to be part of the movement.

We will create a digital map to show how and where people are involved and will also deliver an **annual awards event** to celebrate success and raise the profile of our collective impact.





# Building Resilience

## Managing Risk

Risk across the organisation is managed on an ongoing basis by the Executive team and overseen by Trustees. We have a **comprehensive risk register** which is updated regularly, and measures are put in place to minimise or mitigate risk where possible. Of course, it is not possible to have comprehensive plans in place for everything and occasionally new or unforeseen risks can occur. From January 2020 onwards this is certainly true of the **Covid-19 pandemic**, a crisis which it would not have been possible to fully prepare for or mitigate against.

The impact of Covid-19 will undoubtedly influence the narrative for next year's annual report and in years to come. However, **the crisis came at a time when the Trust's well-managed finances were relatively healthy**, and investment had already been made in areas which were to prove vital to the continuation of business-critical tasks and home working.

In 2019/20 we continued to develop our IT strategy with our new IT provider Aura. A key element of this strategy was **major investment in IT infrastructure** and to fully upgrade the Trust's IT systems, providing staff with the means to work remotely through up to date mobile devices. This investment proved critical to our ability to manage effective home working when Covid-19 struck. This investment is ongoing as we work to ensure the Trust is equipped to deal with a flexible approach to work. There is further information in the Financial Review on the impact of Covid-19 and the risk management measures taken by the Trust.

The **financial impact of Brexit** remains a significant risk to the Trust, and the Covid-19 pandemic now means that a period of extended economic uncertainty lies ahead. We continue to innovate and develop new sources of income across the Trust to ensure we can continue and grow our vital work for wildlife. We are developing our ecological services, including nature-based solutions, to diversify and broaden our income streams. We continue to invest in fundraising to generate new income and strengthen our financial position.

In terms of membership we had an exceptional year with an **increase in members from 25,117 to 25,961**. South West Wildlife Fundraising Limited (SWWFL), our face to face membership recruitment company, again had an excellent year. In addition to this we **increased our investment in digital channels** to recruit members and will continue to grow this area. We also saw our more 'traditional' media performing well with door-drops continuing to bring new members to the Trust.

In other areas of fundraising we have commenced a **targeted strategy to gain more corporate support** with the recruitment of a **Corporate Partnerships Manager**. We already have a pool of loyal corporate supporters and Wildlife Investors but there is opportunity here, particularly in relation to nature-based solutions, and with more businesses recognising the urgency of the climate and ecological crisis and the need to 'put something back'. We have continued to work with supporters capable of making large donations and through good relationships and feedback have managed to increase this support in many cases.

We were also incredibly grateful to receive £370,998 in legacies from individuals who were kind enough to leave us a gift in their Will.

The year saw two major land purchase appeals, one to purchase **Hill Heath and Parsonage Farm on the Isle of Wight** (now Newchurch Moors) and another to purchase **Deacon Hill in Winchester**. Thanks to kind **gifts in Wills** and the immense generosity of our members and supporters, we were able to purchase these pieces of land outright.

Our **Fundraising Committee**, which is made up of Trust staff and Trustees, actively scrutinised fundraising plans throughout the year and will continue to oversee investment in fundraising. We are registered with the Fundraising Regulator and in 2019/20 we received just two complaints, both of which were resolved.

Compliance with the **General Data Protection Regulation (GDPR)** is a priority for the Trust. Risks are monitored and policies continue to be reviewed. An online GDPR training refresher will be rolled out to all staff in 2020 to ensure everyone is reminded of their responsibilities in relation to the management of data and its security. We are also actively investigating a Trust-wide **Customer Relationship Management database**.

Another key area of investment has been in HR with the recruitment of a **HR Business Partner**. This role seeks to develop and implement a People Strategy for the Trust which includes staff and volunteers, covering how the Trust recruits, inducts, trains and supports its people.

Our **volunteer number** dropped from 1,500 to 1,200 in the year. The reason for this drop in numbers is twofold, firstly we spent time cleaning our database and archiving non active volunteer records which resulted in a drop. Secondly the numbers signing up in March 2020 were less than previous years due to restrictions on volunteering as a result of Covid-19.

Ongoing improvements have been made to our **Health and Safety (H&S)** policies (now crucial in our response to Covid-19). There is now a H&S Representative in each team and a Coordinator who works alongside the Estates Director, who is our H&S Officer. At monthly Executive Team meetings H&S has been made into a standing item where we discuss the processes and procedures on an ongoing basis. The H&S Committee meet on a quarterly basis and discuss matters arising, this is then fed back to staff and the Committee is overseen by the H&S Trustee.

Finally, our **Safeguarding and Child Protection Committee** continues to meet quarterly to oversee our policies and procedures in this area. The committee has a forward looking plan and there is a representative from each team on the committee, who feeds into this work and back to their teams. The Committee has Trustee oversight and is coordinated by the Designated Safeguarding Lead, who has two deputies.





# Financial Review

The Trust had another good year with an overall positive out-turn in funds. We added a total of £1.47m to funds. This is comprised of £1.477m of restricted funds and, the Trust has had a small reduction in unrestricted funds of £7k, the first time in four years.

At £1.47m, the surplus for the year to March 2020 was higher than 2019 (£517k). It included the restricted funds mentioned above, along with an operating surplus of £53k in unrestricted funds, before the net realised gains and unrealised losses from the investment portfolio of £60k which arose at the year end as a result of the Coronavirus outbreak. This represents a good out-turn given the continued uncertain economic and political climate and the loss of activity at the year-end due to the pandemic. With the loyal support of our members, our focused business plan and robust financial management, we are continuing to work to diversify our income and increase our financial resilience.

Looking first at unrestricted funding, we received total income of £3.96m, just £1.5k more than the previous year. Income from donations, membership and commercial activity increased, but funds from conservation activities and legacies decreased. Legacies are set aside in designated funds for future investment in our work.

Turning to restricted funding (income from grants and for specific projects), we saw a rise of £987k (70%) compared with the previous year, reflecting the start of several new restricted projects during the year and some restricted funds received in advance for projects. In addition, £356k was added to restricted funds due to the purchase of Parsonage Farm and Hill Heath on the Isle of Wight during the year - purchased from a combination of income from the appeal during the year and of prior years' legacy income which was transferred from designated funds to restricted funds.

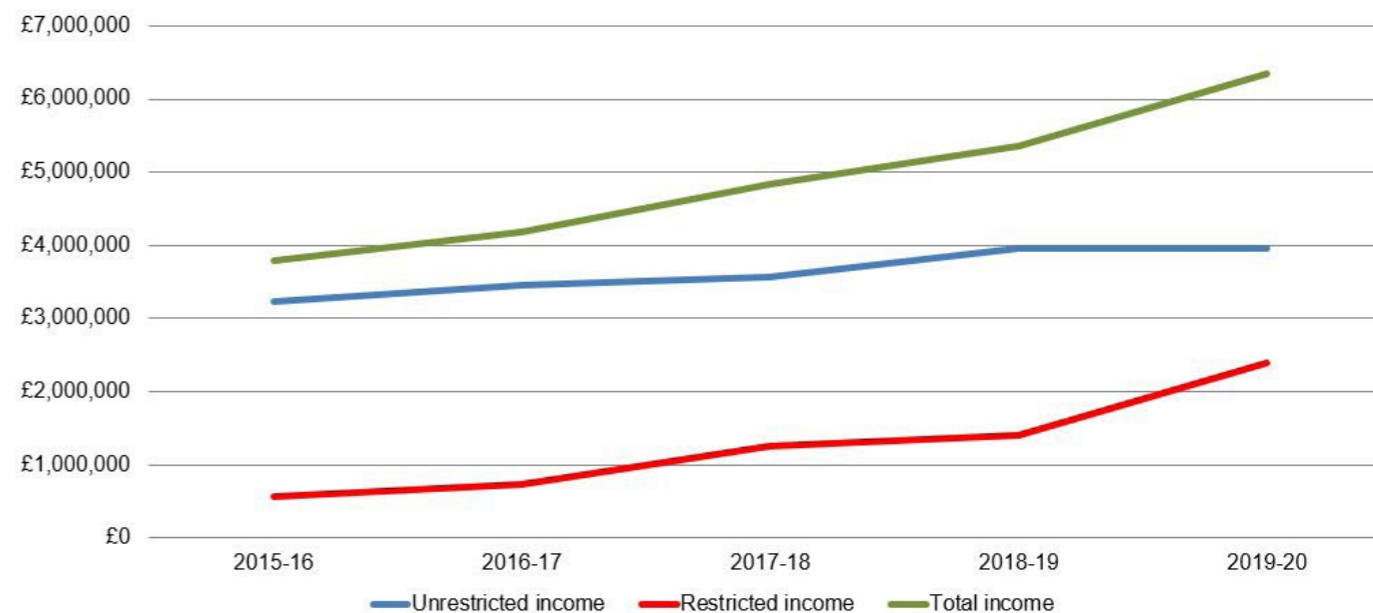
Total expenditure reduced slightly, from £4.87m in 2019 to £4.82m, a decrease of 1%.

The Trust's freehold buildings remain at the same level after being revalued in 2017. As mentioned above, freehold heritage assets increased due to the purchase of Parsonage Farm and Hill Heath, to a total of 942 hectares (2019: 900).

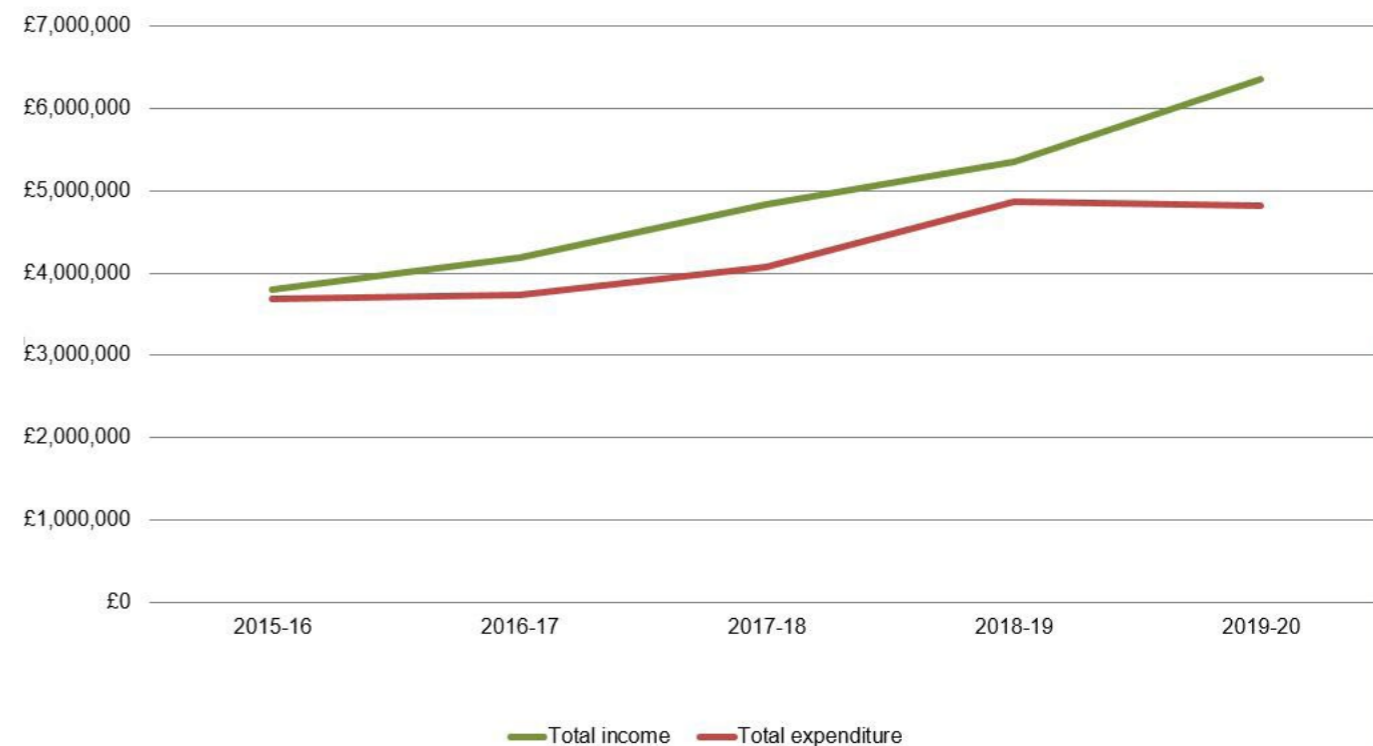
The next few years will remain challenging for the Trust. The continuing uncertainty around Covid-19, Brexit, the economic climate and ongoing changes in the fundraising environment will all affect the Trust's resources going forward. We remain focused on building our unrestricted income through increasing our supporter base and growing commercial activity to ensure the organisation has a sustainable future and that we can cover our operating costs. Our work has succeeded in attracting significant restricted funding in 2019/20 but the increased competition for grants and the constraints on public sector resources mean that in recent years restricted income has generally become more difficult to secure, and we expect this situation to continue.

Our overall financial strategy has not changed - our focus is on building medium to long-term growth in income, whilst continuing to ensure the sustainability of our expenditure in the shorter-term by strict budgetary control. As unrestricted income allows the Trust to allocate funding to where the need is greatest and provides the greatest flexibility to respond to external challenges, we continue to invest in the more traditional sources of charitable fundraising and our strategic capacity to build unrestricted income through new commercial activities.

Income Trends 2015–2020



Analysis of Income and Expenditure 2015–2020







## Income analysis 2019/20

Total incoming resources for the year were £6.35m, an increase of 18% compared with the previous year (2019: £5.36m).

Unrestricted income remained at the same level at £3.96m (2019: £3.96m). There was an increase in donations of £215k, largely due to the generous support for land purchase appeals and donations to our education and engagement programmes. Income from charitable activities increased by 26% as a result of new programmes and projects, and income from activities for generating funds grew by 46%. However, legacy income was 42% lower than the previous year.

Membership income grew by 7.5% to £1.19m (2019 £1.1m), thanks to the continued investment in South West Wildlife Fundraising Limited (SWWFL). SWWFL is a subsidiary company owned by eight Wildlife Trusts, including Hampshire and Isle of Wight Wildlife Trust, which concentrates wholly on increasing membership for its owning Trusts. There is an annual service charge and commission payments for each new member recruited. By working collaboratively with other Wildlife Trusts through SWWFL we benefit from greater efficiencies as well as the sharing of risk, skills and experience. The overall number of members shows an increase which is very encouraging, although we cannot assume this will continue given the economic uncertainty ahead. Members not only provide vital funding which enables the Trust to deliver positive work for wildlife, they also represent the collective voice of people who care about the natural world. This is critically important in helping the Trust to stand up for wildlife and get our message across to key decision-makers.

Legacy income decreased from £650k to £376k. This remains an unpredictable yet very important source of income which we hope to maintain and grow as part of a revamped legacy marketing programme in the coming year. We continue to operate a zero legacy income budget and any unrestricted legacy income received in the year is held in designated funds for spending in future years. Trustees determine how the unrestricted legacy funds are used to enable the Trust to fulfil our Wilder 2030 strategy. During the year, legacies have helped fund land purchases and a major strategic upgrade of our IT which has had the bonus of facilitating the successful adoption of remote working which has enabled us to continue operations during lockdown.

Arcadian Ecology is in its fourth year of trading and generated a profit of £78k (2019: £102k), a decrease of 24% on the previous year. This was due to a number of contracts and grants being fulfilled by the team within the Trust rather than through the subsidiary in the year. Arcadian's profit was gifted to the Trust as a deed of covenant.

Restricted income for the year increased to £2.39m (2019: £1.41m) due to a number of large new projects starting or continuing. These include the new 'Watercress and Winterbournes' partnership project, funded by the NLHF (National Lottery Heritage Fund), the Southern Water Section 20 project, Secrets of the Solent (NLHF), and the final stages of Blashford refurbishment project. Some restricted income was received in advance and will be held in restricted funds until it is spent in future years, this is shown in Note 15 under restricted funds, increasing their total value by £1.12m.

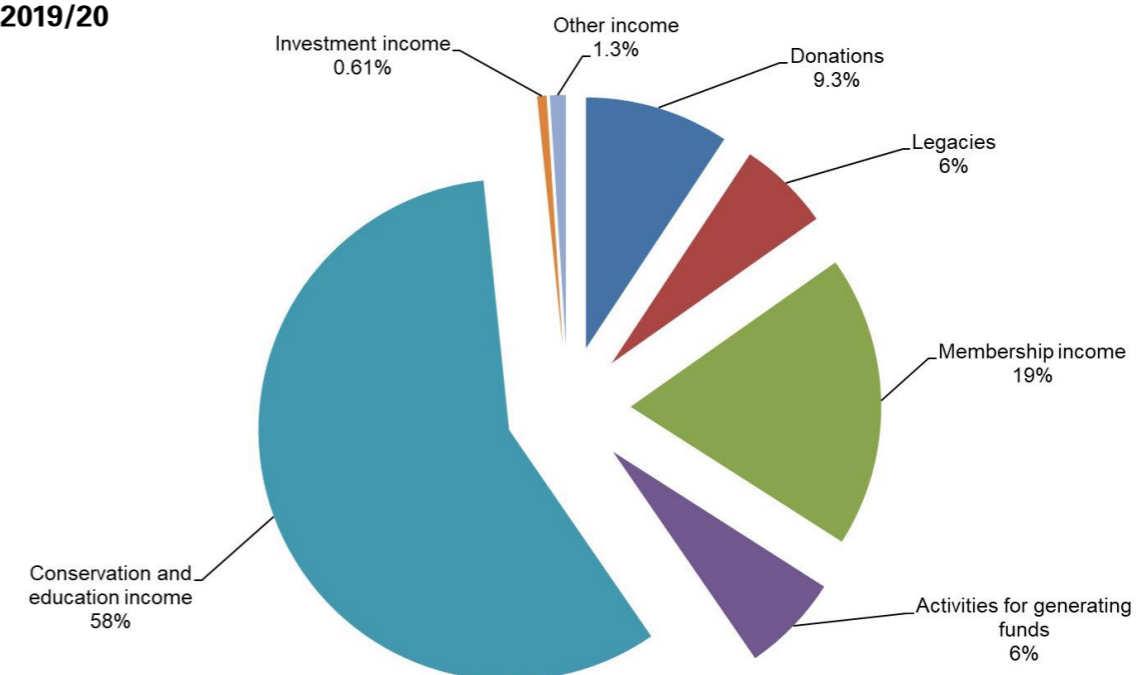
## Expenditure analysis 2019/20

The total expenditure for the year was £4.82m, 1% lower than the previous year (2019: £4.87m). Conservation activity costs has decreased as a result of a number of projects within the conservation department ending as planned and major capital works projects being delayed or cost savings found. With costs increasing in line with activity against Membership, Policy, Advocacy and Engagement along with Fundraising.

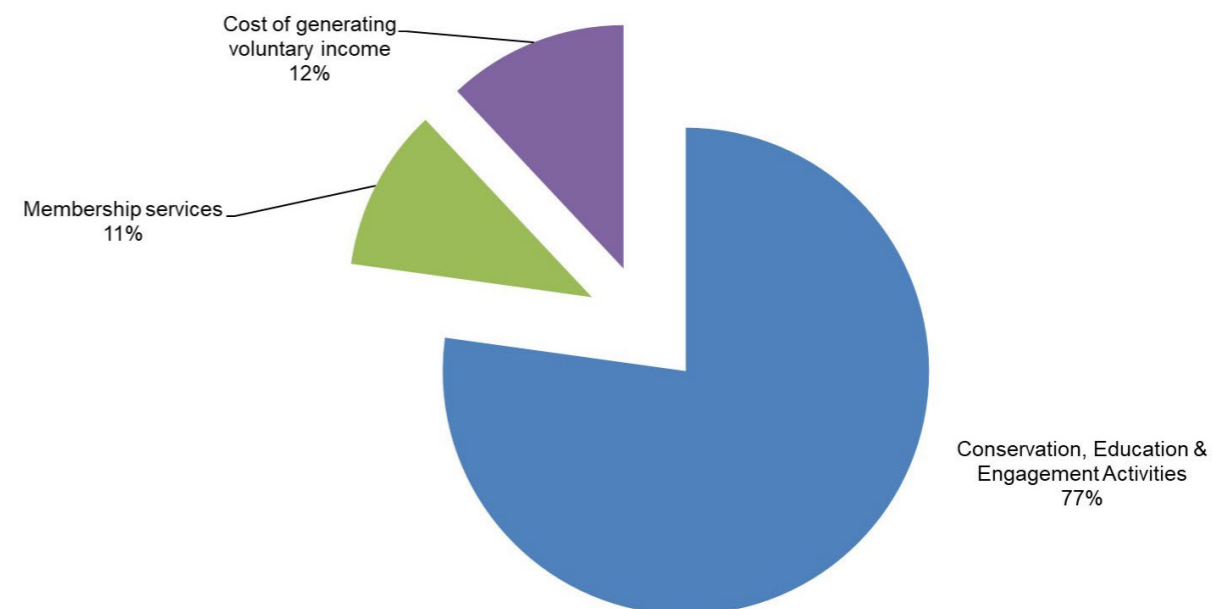
Expenditure on delivering charitable activities (conservation, education, engagement, advocacy and membership services) was £4.24m (2019: £4.40m), representing 88% of the total resources expended (2019: 90%). Total expenditure includes support costs of £880k (2019: £796k) which include finance, HR, IT, facilities and governance costs, representing 18% of total expenditure (2019: 16%). These costs are allocated proportionally across all activities based on staff numbers. The governance costs (£78k) include audit fees and staff costs allocated to governance activities and continue to represent 1.6% of our total expenditure.

Also included in support costs is the annual contribution we make to the Royal Society of Wildlife Trusts (£71k), which funds the important policy, advocacy and coordination work they do on behalf of The Wildlife Trusts across the UK. Total staff costs were £2.63m (2019: £2.61m) which equates to a 0.9% increase. This includes an annual pay increase of 1.7% for staff and the creation of new project funded positions part way through the year.

### Income 2019/20



### Expenditure 2019/20





## Impact of the Covid-19 pandemic

As with the majority of other organisations and charities, the coronavirus outbreak started to directly impact on the Trust's operations from the end of February. Trustees and senior staff acted fast to put in place immediate risk management measures in March which included closing offices, education centres and bird hides, cancelling events and reviewing activities that could be put on hold. To enable the Trust to continue operating during lockdown we were able to speed up our strategic IT project to make sure as many staff as possible could work effectively from home. Following a review of activities, it was decided to put approximately 40% of the Trust staff on furlough from April, taking advantage of the Government's Coronavirus Job Retention Scheme. We applied for emergency business grants from local authorities as well as the emergency support fund from the National Lottery Heritage Fund. Whilst we will suffer financial losses, the short-term financial impact on the Trust has been kept within manageable levels for the year ahead.

Looking further ahead, there are financial challenges and a great deal of uncertainty. However, the Trust's business model and robust financial management stands us in good stead to cope with this crisis. We have a diverse range of different income streams and a loyal membership and supporter base. Our work force is also relatively flexible, and we have a range of skills allowing staff to undertake different projects according to funding. Our financial reserves policy ensures we can deal with short to medium term cash flow or funding issues, and the Trustees have strategies and mechanisms in place to guide our priorities should the Trust need to significantly cut expenditure, ensuring that our legal and contractual obligations are met. On the positive side, the public attitude towards the environment has never been more encouraging and the growing realisation that investment in nature's recovery is vitally important clearly gives us a good platform to build from. Nevertheless, it is vital that the Trust continues to invest in growing all forms of income and that we continue with our financial strategy to ensure we can continue to deliver our charitable objectives.

## Investments

The Trust transferred the management of its investments from Sarasin and Partners LLP to CCLA in 2019 as part of a review of our ethical policy to improve the environmental credentials of our investments. Upon transfer of the investment portfolio to CCLA a realised gain of £58k was made. The portfolio is managed in accordance with our investment strategy and risk profile, which aims to preserve capital value and generate a modest income. The funds are regularly reviewed and screened to ensure that as far as possible the investments are not in conflict with our charitable objectives.

The Trust's investments show a net loss of £60k (2019: unrealised gain of £29.6k). This comes from a realised gain upon the transfer of the investment portfolio from Sarasin to CCLA and an unrealised loss of £118k as a result of the fall in investment markets due to the Covid crisis in March 2020. Investment income of £38.5k (2019: £37.5k) was received during the year.

As at 31 March 2020 the Trust's investments had a market value of £998k (2019: £1.06m).

## Financial Reserves

The Trust's financial reserves are made up of a small permanent endowment fund of £4.5k (2019: £4.5k) and a variety of restricted and unrestricted funds, some of which have been designated for a specific purpose and some of which represent the value of various assets. Total funds as at 31 March 2020 were £11.2m (2019: £9.75m).

### Restricted Funds

The Trust has a number of restricted funds, where the donor limits the purpose for which the funds can be used. As at 31 March 2020 restricted funds (not including restricted heritage assets) were £1.45m (2019: £327k). Significant funds have been received for expenditure in future years on a number of projects, including Manor House Farm, the Watercress and Winterbournes project and the Southern Water Section 20 and EA Water Projects funding for work on the Test and Itchen catchments. In addition, the Trust has established a restricted Wildlife Investment Fund to provide match funding where this is required to enable us to secure grants from funders. Further details of these funds and the purposes for which they are intended are provided in note 15.

### Unrestricted Funds

These are funds free from any restrictions and therefore Trustees can decide how the funds are allocated. Unrestricted funds are shown in two types as detailed below:

#### Designated Funds

Some of the Trust's unrestricted funds have been designated by Trustees to support certain activities such as land management, land acquisition or strategic investment in delivering our business plan and new Wilder Strategy. The land acquisition and management designated fund was established to cover funding gaps arising from changes to agri-environment schemes. The new Wilder 2030 fund is an amalgamation of the business plan strategic development fund and the legacies fund to support investment in the Trust's Wilder 2030 strategic priorities and delivery of our charitable objectives. The business infrastructure fund supports repairs and improvements to the Trust's freehold buildings to maintain their value along with investment in essential business infrastructure such as IT and data management.

Designated funds held at 31 March 2020 were £1.81m (2019: £1.72m). Further details of these funds and the purposes for which they are set aside are provided in note 15.

#### General Fund

The remainder of the Trust's unrestricted funds are held in a general fund, which as at 31 March 2020 was £6.34m (2019: £6.44m). Of this, £5.06m represents unrestricted fixed and heritage assets (2019: £5.07m).

### Free Reserves

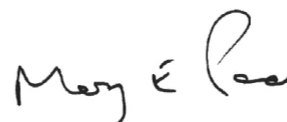
Free reserves are calculated by deducting unrestricted tangible fixed assets and unrestricted heritage assets from total unrestricted funds (see note 16). The Trust's Financial Reserves policy is to hold sufficient free reserves to provide working capital and to provide a buffer of liquid funds to cover temporary shortfalls caused by an unforeseen loss of income, cash flow volatility or an unexpected increase in costs or risk exposure. Should any of these circumstances arise, these free reserves are intended to ensure that the Trust can meet its contractual obligations to staff, suppliers, statutory bodies and funding partners.

Another factor is that the Trust's monthly cash flow is highly variable during the financial year, with many funds being received towards the end of the year or after projects are completed. This means that free reserves are also needed to fund the charity's activities during the year to cover the timing gap between expenditure and income.

Cash flow is monitored daily by Trust staff and reviewed quarterly by the Trust's Business and Finance Committee. The current level of free reserves is considered sufficient to mitigate the risk.

As at 31 March 2020 the free reserves were £1.28m (2019: £1.37m).

SIGNED ON BEHALF OF COUNCIL on 8th September 2020.



Mary Parker  
Honorary Treasurer





# Report of the Independent Auditors

## to the members of Hampshire and Isle of Wight Wildlife Trust

### Opinion

We have audited the financial statements of Hampshire & Isle of Wight Wildlife Trust (the 'parent charitable company') and its subsidiaries (the 'group') for the year ended 31st March 2020 on pages 30 to 52. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice).

In our opinion the financial statements:

- give a true and fair view of the state of the group's and of the parent charitable company's affairs as at 31st March 2020 and of the group's incoming resources and application of resources, including its income and expenditure, for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice; and
- have been prepared in accordance with the requirements of the Companies Act 2006.

### Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (UK) (ISAs (UK)) and applicable law. Our responsibilities under those standards are further described in the Auditors responsibilities for the audit of the financial statements section of our report. We are independent of the group and charitable company in accordance with the ethical requirements that are relevant to our audit of the group financial statements in the UK, including the FRC's Ethical Standard, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

### Conclusions relating to going concern

We have nothing to report in respect of the following matters in relation to which the ISAs (UK) require us to report to you where:

- the trustees' use of the going concern basis of accounting in the preparation of the group financial statements is not appropriate; or
- the trustees have not disclosed in the group financial statements any identified material uncertainties that may cast significant doubt about the group and parent charitable company's ability to continue to adopt the

going concern basis of accounting for a period of at least twelve months from the date when the financial statements are authorised for issue.

### Other information

The trustees are responsible for the other information. The other information comprises the information included in the annual report, other than the group financial statements and our Report of the Independent Auditors thereon.

Our opinion on the group financial statements does not cover the other information and we do not express any form of assurance conclusion thereon.

In connection with our audit of the group financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the group financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated. If we identify such material inconsistencies or apparent material misstatements, we are required to determine whether there is a material misstatement in the financial statements or a material misstatement of the other information. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

### Opinion on other matters prescribed by the Companies Act 2006

In our opinion, based on the work undertaken in the course of the audit:

- the information given in the Report of the Trustees for the financial year for which the financial statements are prepared is consistent with the group financial statements; and
- the Report of the Trustees has been prepared in accordance with applicable legal requirements.

### Matters on which we are required to report by exception

In the light of the knowledge and understanding of the group and the parent charitable company and their environment obtained in the course of the audit, we have not identified material misstatements in the Report of the Trustees.

### Matters on which we are required to report by exception

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion:

- adequate accounting records have not been kept by the parent charitable company or returns adequate for our audit have not been received from branches not visited by us; or
- the parent charitable company financial statements are not in agreement with the accounting records and returns; or
- certain disclosures of trustees' remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit.

### Responsibilities of trustees

As explained more fully in the Statement of Trustees Responsibilities set out on page 58, the trustees (who are also the directors of the parent charitable company for the purposes of company law) are responsible for the preparation of the group financial statements and for being satisfied that they give a true and fair view, and for such internal control as the trustees determine is necessary to enable the preparation of group financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the group financial statements, the trustees are responsible for assessing the group and parent charitable company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the trustees either intend to liquidate the group and parent charitable company or to cease operations, or have no realistic alternative but to do so.



P E H Wright ACA DChA (Senior Statutory Auditor)  
for and on behalf of Sheen Stickland  
Chartered Accountants  
Statutory Auditors  
7 East Pallant  
Chichester  
West Sussex  
PO19 1TR

Date: 8th September 2020

### Our responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance about whether the group financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue a Report of the Independent Auditors that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs (UK) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these group financial statements.

A further description of our responsibilities for the audit of the group financial statements is located on the Financial Reporting Council's website at [www.frc.org.uk/auditorsresponsibilities](http://www.frc.org.uk/auditorsresponsibilities). This description forms part of our Report of the Independent Auditors.

### Use of our report

This report is made solely to the charitable company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the charitable company's members those matters we are required to state to them in an auditors' report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the group and charitable company and the charitable company's members as a body, for our audit work, for this report, or for the opinions we have formed.







# Financial Statements



# Consolidated Statement of Financial Activities for the year ended 31 March 2020

	Notes	Unrestricted Funds	Restricted Funds	Endowment Funds	Total Funds 2020	Total Funds 2019
<b>INCOME FROM</b>		£ '000	£ '000	£ '000	£ '000	£ '000
Donations and legacies	2	636	331	-	967	1,026
Charitable activities	3	2,814	2,062	-	4,876	4,014
Other trading activities		404	-	-	404	277
Investments		39	-	-	39	38
Other		65	-	-	65	5
<b>Total income</b>		<b>3,958</b>	<b>2,393</b>	<b>-</b>	<b>6,351</b>	<b>5,360</b>
<b>EXPENDITURE ON</b>						
Raising funds	4	578	-	-	578	469
Charitable activities	5	3,327	916	-	4,243	4,404
<b>Total expenditure</b>	5	<b>3,905</b>	<b>916</b>	<b>-</b>	<b>4,821</b>	<b>4,873</b>
Net gains/(losses) on investments	12	(60)	-	-	(60)	30
<b>NET INCOME/(EXPENDITURE)</b>		<b>(7)</b>	<b>1,477</b>	<b>-</b>	<b>1,470</b>	<b>517</b>
Transfers between funds	15	-	-	-	-	-
<b>Other recognised gains/(losses):</b>						
Gains on revaluation of fixed assets		-	-	-	-	-
Heritage/Fixed assets not previously valued	11	-	-	-	-	450
<b>Net movement in funds</b>		<b>(7)</b>	<b>1,477</b>	<b>-</b>	<b>1,470</b>	<b>967</b>
<b>RECONCILIATION OF FUNDS</b>						
<b>Total funds brought forward</b>		<b>8,157</b>	<b>1,590</b>	<b>5</b>	<b>9,752</b>	<b>8,785</b>
<b>TOTAL FUNDS CARRIED FORWARD</b>		<b>8,150</b>	<b>3,067</b>	<b>5</b>	<b>11,222</b>	<b>9,752</b>

## Continuing operations

All incoming resources and resources expended arise from continuing activities.

# Balance Sheets as at 31 March 2020

The balance sheets for both the Group (the charity plus the subsidiary trading companies) and the Charity only are shown below.

	Notes	The Group		The Charity	
		2020	2019	2020	2019
		£ '000	£ '000	£ '000	£ '000
<b>FIXED ASSETS</b>					
Tangible fixed assets	10	4,381	4,394	4,381	4,394
Heritage assets	11	2,293	1,938	2,293	1,938
Investments	12	998	1,058	998	1,058
		<b>7,672</b>	<b>7,390</b>	<b>7,672</b>	<b>7,390</b>
<b>CURRENT ASSETS</b>					
Stock		122	134	122	134
Debtors	13	1,366	1,525	1,358	1,522
Cash at bank and in hand		2,688	1,666	2,636	1,609
		<b>4,176</b>	<b>3,325</b>	<b>4,116</b>	<b>3,265</b>
<b>CREDITORS</b>					
Amounts falling due within one year	14	(626)	(963)	(566)	(903)
<b>NET CURRENT ASSETS</b>		<b>3,550</b>	<b>2,362</b>	<b>3,550</b>	<b>2,362</b>
<b>TOTAL ASSETS LESS CURRENT LIABILITIES</b>		<b>11,222</b>	<b>9,752</b>	<b>11,222</b>	<b>9,752</b>
<b>NET ASSETS</b>		<b>11,222</b>	<b>9,752</b>	<b>11,222</b>	<b>9,752</b>
<b>FUNDS OF THE CHARITY</b>	15				
Endowment funds		5	5	5	5
Restricted funds		3,067	1,590	3,067	1,590
Unrestricted funds:					
Designated funds		1,812	1,719	1,812	1,719
General fund		6,338	6,438	6,338	6,438
<b>TOTAL FUNDS</b>		<b>11,222</b>	<b>9,752</b>	<b>11,222</b>	<b>9,752</b>

The notes on pages 35 to 55 form part of these financial statements.

The financial statements were approved by the Board of Trustees on 8th September 2020 and signed on its behalf by:

**David Jordan OBE**  
Chairman of Council

**Mary Parker**  
Honorary Treasurer



# Consolidated Cash Flow Statement for the year ended 31 March 2020

	Notes (below)	2020 £ '000	2019 £ '000
<b>Cash flows from operating activities:</b>			
Cash generated from operations	a	1,378	706
<b>Net cash provided by (used in) operating activities</b>		<b>1,378</b>	<b>706</b>
<b>Cash flows from investing activities:</b>			
Purchase of tangible fixed assets		(40)	(95)
Purchase of heritage assets		(356)	-
Sale of fixed assets		1	-
Interest received		39	38
<b>Net cash provided by (used in) investing activities</b>		<b>(356)</b>	<b>(57)</b>
<b>Change in cash and cash equivalents in the reporting period</b>	b	<b>1,022</b>	<b>649</b>
<b>Cash and cash equivalents at the beginning of the reporting period</b>		<b>1,666</b>	<b>1,017</b>
<b>Cash and cash equivalents at the end of the reporting period</b>		<b>2,688</b>	<b>1,666</b>

## NOTES TO THE CONSOLIDATED CASH FLOW STATEMENT

### a) Reconciliation of net income/(expenditure) to net cash flow from operating activities

	2020 £ '000	2019 £ '000
Net incoming resources for the reporting period (as per the statement of financial activities)	1,470	518
Depreciation	53	63
Gains/losses on investment	60	(30)
Interest received	(39)	(38)
Increase/decrease in stock	12	168
Increase/decrease in debtors	159	(68)
Decrease/increase in creditors	(337)	93
<b>Net cash provided by (used in) operating activities</b>	<b>1,378</b>	<b>706</b>

### b) Analysis of cash and cash equivalents

	2020 £'000	2019 £'000
Balance brought forward	1,666	1,017
Net cash (outflow)/inflow for year	1,022	649
<b>Balance at 31 March 2020</b>	<b>2,688</b>	<b>1,666</b>

# Notes to the Consolidated Financial Statements for the year ended 31 March 2020

These notes form part of the financial statements.

## 1. Accounting Policies

### a) Basis of preparing the financial statements

The financial statements of the charitable company, which is a public benefit entity under FRS 102, have been prepared in accordance with the Charities SORP (FRS 102) 'Accounting and Reporting by Charities: Statement of Recommended Practice applicable to charities preparing their accounts in accordance with the Financial Reporting Standard applicable in the UK and Republic of Ireland (FRS 102) (effective 1 January 2019)', Financial Reporting Standard 102 'The Financial Reporting Standard applicable in the UK and Republic of Ireland', the Charities Act 2011 and the Companies Act 2006. The financial statements have been prepared under the historical cost convention with the exception of investments which are included at market value.

### b) Consolidation

The financial statements incorporate the results of Hampshire and Isle of Wight Wildlife Trust and its wholly owned subsidiaries, prepared on a line by line basis.

Exemption has been taken from including the statement of financial activities of Hampshire and Isle of Wight Wildlife Trust in accordance with section 408 of the Companies Act 2006.

### c) Income

All income is included in the Statement of Financial Activities when the charity is legally entitled to the income and the amount can be quantified with reasonable accuracy. Legacies and donations are accounted for when receipt of the income is probable. Wherever possible, donated assets have been included at a reasonable estimate of their value to the Trust.

### d) Membership income

Membership subscriptions are accounted for when received irrespective of the period of membership, since any cancellation in membership will not result in a refund for any proportion of unused subscriptions.

### e) Branch income

The Trust has eleven local groups and three specialist groups who may carry out various fundraising activities during the year. The proceeds of these activities are reflected as income in the financial statements upon receipt from the individual groups.

### f) Volunteer contributions

No value is ascribed to the unpaid contributions of time and skills provided by volunteers due to the difficulty in attributing an economic value.

### g) Expenditure

All expenditure is accounted for on an accruals basis inclusive of any VAT that cannot be recovered and has been classified under headings that aggregate all costs related to the category. Where costs cannot be directly attributed to particular headings they have been allocated on a basis consistent with the use of the resources.

Costs of raising funds include the costs incurred as a result of raising donations, developing legacy income and applying for grants. Governance costs are those incurred in connection with constitutional and statutory requirements, including audit and legal fees.

### h) Stock

Stocks are stated at the lower of cost or net realisable value except for livestock, which is valued at an average market value on each balance sheet date.

### i) Tangible fixed assets

Depreciation is provided with the intention of writing off the costs of the tangible fixed assets over their useful lives. The Trust's capitalisation threshold is £5,000 and the provision is calculated using the straight line method from the quarter it is purchased in, over the following periods:

Plant and machinery	5 years
Motor vehicles	5 years

Freehold and leasehold buildings and land are not depreciated.

### j) Heritage assets

The Trust defines its nature reserves as Heritage Assets. Nature reserves purchased by the Trust are shown on the balance sheet at original cost or valuation at the date of acquisition where known. Where Heritage Assets have been donated to the Charity they are recognised initially at their fair value where practicable. No value is placed on assets where their costs or valuation is not available and such information cannot be obtained at a cost commensurate with the benefit to the users of the accounts and to the charity. As permitted by SORP FRS 102, no depreciation is charged on Heritage Assets. Note 11 provides further information.

### k) Taxation

The Trust is exempt from direct taxation on its charitable activities.

### l) Investments

Fixed asset investments are stated at market value based on the bid price valuation provided by the Trust's investment managers, CCLA, as required by SORP (FRS 2015). Any diminution in value is deducted if, in the opinion of the investment managers, it is considered necessary.

The investments are administered by CCLA on behalf of the Trust.

Investment income is accounted for when received by the Trust or its appointed agent.

### m) Investment gains and losses

Realised and unrealised gains and losses on investments arising from the valuation of investments are recognised in the Statement of Financial Activities.

### n) Operating leases

Rentals payable under operating leases are charged to the Statement of Financial Activities as incurred over the term of the lease.

### o) Pension costs

The charity operates a defined contribution pension scheme. Contributions payable for the year are charged in the Statement of Financial Activities.

### p) Fund accounting

The permanent endowment fund represents donations made where the donor requested that the capital be invested and the income either added to the capital or used to cover expenditure, depending on the conditions of the endowment.

**Restricted funds** are funds for which the donor has specifically restricted the purpose for which they can be used. The amounts in the funds represent the monies still remaining available for future expenditure, or funds represented by assets purchased partly or fully from restricted funds.

### q) Unrestricted funds

These are funds free from any restrictions and Trustees can decide what they are spent on. Unrestricted funds are shown in two types as detailed below:

**Designated funds** are funds for which Council has specifically designated the purpose for which they can be used. The amounts remaining in the funds represent the monies still remaining available for future expenditure.

**General funds** represent the unrestricted net assets of the charity, excluding designated funds.

All income is allocated to the general fund unless restricted by the donor or specifically designated by Council.



## 2. Donations and Legacies

	Group	
	2020	2019
	£'000	£'000
Donations and Fundraising	591	376
Legacies	376	650
	<b>967</b>	<b>1,026</b>

## 3. Income from Charitable Activities

	Unrestricted Income	Restricted Income	Endowment Income	2020	2019
	£'000	£'000	£'000	£'000	£'000
North Hampshire Conservation	684	6	-	690	481
Solent & IOW Conservation	142	149	-	291	377
Central Rivers & Downs Conservation	472	205	-	677	812
Estates Conservation & Education	183	194	-	377	540
Projects & Services	120	1,269	-	1,389	466
Policy, Advocacy & Engagement	26	239	-	265	234
Membership	1,187	-	-	1,187	1,104
	<b>2,814</b>	<b>2,062</b>	<b>-</b>	<b>4,876</b>	<b>4,014</b>

## 4. Expenditure on Raising Funds

	Group	
	2020	2019
	£'000	£'000
Expenditure on sales and commercial income	<b>578</b>	<b>469</b>

## 5. Total Expenditure

	Staff Costs	Other Direct Costs	Support Costs	2020	2019
	£'000	£'000	£'000	£'000	£'000
<b>Charitable activities</b>					
North Hampshire Conservation	192	240	76	508	353
Solent & IOW Conservation	210	103	125	438	448
Central Rivers & Downs Conservation	267	289	133	689	1,013
Estates Conservation & Education	435	277	27	739	1,137
Projects & Services	335	193	134	662	649
Policy, Advocacy & Engagement	449	133	104	686	466
Membership	101	275	145	521	338
<b>Expenditure on charitable activities</b>	<b>1,989</b>	<b>1,510</b>	<b>744</b>	<b>4,243</b>	<b>4,404</b>
<b>Expenditure on raising funds</b>	<b>323</b>	<b>119</b>	<b>136</b>	<b>578</b>	<b>469</b>
	<b>2,312</b>	<b>1,629</b>	<b>880</b>	<b>4,821</b>	<b>4,873</b>

## 6. Analysis of Support Costs

	Raising funds	North Hampshire Conservation	Solent & IOW Conservation	Central Rivers and Downs Conservation	Estates Conservation & Education
	£'000	£'000	£'000	£'000	£'000
IT	40	22	36	39	8
Finance	37	21	34	36	8
Premises	18	10	16	18	4
Human Resources	30	17	27	29	6
Governance	12	7	11	12	2
	<b>136</b>	<b>76</b>	<b>125</b>	<b>133</b>	<b>27</b>

	Projects and Services	Policy, Advocacy and Engagement	Membership	2019-20 Total	Basis of allocation
	£'000	£'000	£'000	£'000	
IT	39	31	42	257	No. of staff
Finance	36	28	39	237	No. of staff
Premises	18	14	19	116	No. of staff
Human Resources	29	23	31	192	No. of staff
Governance	12	9	13	78	No. of staff
	<b>134</b>	<b>104</b>	<b>145</b>	<b>880</b>	



## 6. Analysis of Support Costs continued

Net income/(expenditure) is stated after charging/(crediting):

	2020	2019
	£'000	£'000
Depreciation – owned assets	53	63
Profit on sale of fixed assets	-	-
Operating leases – land and buildings	48	48
Auditors' remuneration – provision of audit services	8	8
Auditors' remuneration – non audit services	-	-

Analysis of support costs for the prior year 2018/19

	Raising funds	North Hampshire Conservation	Solent & IOW Conservation	Central & West Conservation	Estates Conservation & Education
	£'000	£'000	£'000	£'000	£'000
IT	18	7	11	15	13
Finance	52	21	32	44	40
Premises	42	17	25	36	31
Human Resources	25	10	15	21	18
Governance	14	6	8	12	10
	<b>151</b>	<b>60</b>	<b>91</b>	<b>128</b>	<b>112</b>

	Projects & Services	Policy, Advocacy & Engagement	Membership	2018-Total	Basis of allocation
	£'000	£'000	£'000	£'000	
IT	16	10	4	94	No. of staff
Finance	46	30	12	276	No. of staff
Premises	37	24	10	222	No. of staff
Human Resources	21	14	6	129	No. of staff
Governance	12	8	3	75	No. of staff
	<b>132</b>	<b>86</b>	<b>35</b>	<b>796</b>	

## 7. Trustees' Remuneration and Benefits

No Directors (Trustees) or persons connected with them have received or waived any remuneration during the year (2019: none).

No Directors (Trustees) received reimbursement of expenses for travelling during the year (2019: none).

## 8. Staff Costs

	2020	2019
	£'000	£'000
Salaries and wages	2,314	2,286
Social security costs	188	179
Pension costs	127	127
	<b>2,629</b>	<b>2,593</b>

The average monthly number of full-time equivalent employees during the year was as follows:

	2020	2019
Cost of Generating Funds	4.9	5.4
Finance and Administration (includes Governance)	10.9	9.2
Charitable Activities	74.3	73.7
	<b>90.1</b>	<b>88.3</b>

	2020	2019
	£'000	£'000
Senior Management Team Salaries for 6 staff (2019: 5 staff)	311	304

The number of employees whose employee benefits (excluding employer pension costs) exceeded £60,000 was:

	2020	2019
£60,001 - £70,000	-	1
£70,001 - £80,000	1	-

## 9. Pension Scheme

The Trust operates a defined contribution pension scheme. The assets of the scheme are held separately from those of the Trust in an independently administered fund. The pension cost charged to the Statement of Financial Activities was £127k (2019:£127k).



## 10. Tangible Fixed Assets — Group and Charity

	Freehold Properties	Freehold Land	Plant and Machinery	Total
	£'000	£'000	£'000	£'000
<b>Cost</b>				
As at 1 April 2019	2,485	1,860	863	5,208
Additions	-	-	40	40
Disposals	-	-	(59)	(59)
<b>As at 31 March 2020</b>	<b>2,485</b>	<b>1,860</b>	<b>844</b>	<b>5,189</b>
<b>Depreciation</b>				
At 1 April 2019	21	-	792	813
Charge for the year	-	-	53	53
Depreciation on disposals	-	-	(58)	(58)
<b>As at 31 March 2020</b>	<b>21</b>	<b>-</b>	<b>787</b>	<b>808</b>
<b>Net Book Value</b>				
As at 31 March 2020	2,464	1,860	57	<b>4,381</b>
As at 1 April 2019	2,464	1,860	70	<b>4,394</b>

Tangible Fixed Assets are all functional assets used in furtherance of the Trust's objectives.

The Trust's three freehold properties are Beechcroft House, Dawkins Cottage and Brick Kiln Farm Cottage. They were most recently revalued in 2017 by Giles Wheeler-Bennett Limited (Chartered Surveyors) and these values are included in the table above.

The Freehold Land included above as Tangible Fixed Assets consists of: Tawny Barn Field, College Copse Farm, Hockley Meadows Farm and Brick Kiln Farm.

## 11. Heritage Assets — Group and Charity

	2019-2020	2018-2019	2017-2018	2016-2017	2015-2016
	£'000	£'000	£'000	£'000	£'000
<b>Cost or valuation</b>					
At start of period	1,938	1,938	1,588	1,277	1,277
Additions	355	-	350	81	-
Heritage Assets not previously valued	-	-	-	230	-
Disposals	-	-	-	-	-
At end of period	2,293	1,938	1,938	1,588	1,277
<b>Net book value</b>					
Year End	2,293	1,938	1,938	1,588	1,277
Prior Year	1,938	1,938	1,588	1,277	1,277

Heritage Assets are defined as tangible property with historical, artistic, scientific, technological, geophysical or environmental qualities which are held and maintained principally for their contribution to knowledge and culture.

Hampshire and Isle of Wight Wildlife Trust defines its nature reserves as Heritage Assets as they are held for the purposes of conservation, and are intended to be kept indefinitely or, for leasehold sites, until such time as the lease ends.

Nature reserves purchased by the Trust are shown on the balance sheet at original cost or valuation at the date of acquisition where known. Where Heritage Assets have been donated to the Charity they are recognised initially at their fair value where practicable. No value is placed on assets where their costs or valuation is not available and such information cannot be obtained at a cost commensurate with the benefit to the users of the accounts and to the charity. As permitted by SORP FRS 102, no depreciation is charged on Heritage Assets.

The Trust continues to acquire new land for the purposes of conservation in accordance with its acquisitions policy. Assets are classified as heritage assets where appropriate at the time of acquisition. Heritage Assets held by the Trust as at 31 March 2020 are listed overleaf in tables 1 and 2.



**Table 1. Heritage Assets: Freehold Nature Reserves**

Name	Location	Size (hectares)
Alverstone Mead	Sandown, Isle of Wight	16.0
Arreton Down	Newport, Isle of Wight	19.0
Bartley Heath	Hook	91.0
Broughton Down	Broughton	24.0
Chappetts Copse	West Meon	12.0
Copythorne Common	Cadnam	15.4
Coulters Dean	Buriton	4.0
Emer Bog	North Baddesley	24.0
Fletchwood Meadows	Ashurst	5.0
Greywell Moors	Odiham	13.0
Hill Heath Farm	Newchurch, Isle of Wight	14.4
Hoe Road Meadow	Bishop's Waltham	3.0
Holmsley Gravel Pit	Bransgore	3.0
Kitt's Grave	Martin	36.0
Knighton Down	Brading, Isle of Wight	13.4
Linwood	Appleslade	10.5
Lower Test, The Crescent	Nursling	5.0
Lymington Reed Beds	Lymington	32.0
Mapledurwell Fen	Basingstoke	0.4
Martin's Wood	Newchurch, Isle of Wight	8.5
Micheldever Spoil Heaps - North	Micheldever	3.0
Morton Marsh	Sandown, Isle of Wight	10.5
Ningwood Common	Cranmore, Isle of Wight	11.7
Parsonage Farm	Newchurch, Isle of Wight	27.1
Pewit Island	Portsmouth Harbour	1.2
Ron Ward's Meadow	Tadley	10.0
Royden Lane	Brockenhurst	2.2
Roydon Woods	Brockenhurst	379.7
Sandown Meadows	Sandown, Isle of Wight	18.0
Sandy Down	Brockenhurst	4.9
Shutts Copse	West Meon	4.0
Southmoor	North Langstone	11.3
St Clair's Meadow	Soberton	15.8
St Lawrence Bank Field	Whitwell, Isle of Wight	5.1
St Lawrence Undercliff Woods	St Lawrence, Isle of Wight	1.5
Swanpond Copse	Ryde, Isle of Wight	4.0
Upper Inhams Copse	Silchester	18.0
Upper Titchfield Haven	Hill Head	13.0
Upper Winnall Moors	Winchester	26.0
Weavers Down Bog	Longmoor	3.0
Whitehouse Meadows	Cove	1.0
Winnall Moors West	Winchester	21.5
<b>Total</b>		<b>942.0</b>

**Table 2. Heritage Assets: Leasehold Nature Reserves**

Name	Location	Size (hectares)
Ancells Farm	Fleet	12.0
Baddesley Common	North Baddesley	28.0
Blashford Lakes	Ringwood	91.0
Bouldnor Forest	Bouldnor, Isle of Wight	36.0
Old Burghclere Lime Quarry	Burghclere	3.0
Eaglehead & Bloodstone Copses	Brading, Isle of Wight	10.0
Farlington Marshes	Portsmouth	120.0
Upper Flexford	Chandler's Ford	11.0
Lower Flexford	Chandler's Ford	9.0
Headley Gravel Pit	Headley	7.0
Hook Common	Hook	74.0
Hookheath Meadows	Southwick	14.0
Hythe Marshes	Hythe	9.0
Lymington & Keyhaven Marshes	Lymington	320.0
Long Aldermoor	Minstead	3.0
Lower Test	Totton	157.0
Lower Winnall Moors	Winchester	15.0
Manor House Farm	Totton	90.0
Milton Locks	Portsmouth	0.4
Noar Hill	Selborne	12.0
Pamber Forest	Silchester	194.0
St Catherine's Hill	Winchester	47.0
Swanwick Lakes	Fareham	28.0
Testwood Lakes	Totton	65.0
<b>Total</b>		<b>1355.4</b>



## 12. Fixed Asset Investments – Group and Charity

	Group		Charity	
	2020	2019	2020	2019
	£ '000	£ '000	£ '000	£ '000
Investments	998	1,058	998	1,058

## GROUP

	Listed investments	Unlisted investments	Cash and settlements pending	Totals
	£ '000	£ '000	£ '000	£ '000
<b>Market Value</b>				
At 1 April 2019	1,058	-	1	1,058
Additions	1,116	-	-	1,116
Disposals	(1,058)	-	(1)	(1,058)
Revaluations	(118)	-	-	(118)
At 31 March 2020	998	-	-	998
<b>Net Book Value</b>				
At 31 March 2020	998	-	-	998
At 31 March 2019	1,058	-	1	1,058

Of the £1m investments held at 31 March 2020, all holdings are held in the UK.

## CHARITY

	Listed investments	Unlisted investments	Cash and settlements pending	Totals
	£ '000	£ '000	£ '000	£ '000
<b>Market Value</b>				
At 1 April 2019	1,058	-	1	1,058
Additions	1,116	-	-	1,116
Disposals	(1,058)	-	(1)	(1,058)
Revaluations	(118)	-	-	(118)
At 31 March 2020	998	-	-	998
<b>Net Book Value</b>				
At 31 March 2020	998	-	-	998
At 31 March 2019	1,058	-	1	1,058

## 12. Fixed Asset Investments – Group and Charity (continued)

The unlisted investments represents the charity's 100% interest in HIWWT Trading Limited and Arcadian Ecology & Consulting Limited and the interest in each subsidiary amount to 100 ordinary shares of £1 giving an historical cost of £200.

Of the £1m investments held at 31 March 2020, all holdings are held in the UK.

Investments that are material in the context of the group and charity investment portfolio are detailed as follows:

	2020
	£'000
COIF Charities Ethical Investment Fund	998

During 2019 the Trust transferred its investment portfolio from Sarasin to CCLA. At the date of transfer the portfolio value at Sarasin was £1,115,593, with a historical value of £832,374. The value transferred to CCLA totalled £1,115,593 at the 3 October 2019 and as at 31 March 2020 the portfolio value was £998,059.

## 13. Debtors

	Group		Charity	
	2020	2019	2020	2019
	£'000	£'000	£'000	£'000
Trade Debtors	549	313	441	216
Other Debtors	779	1,181	779	1,175
Prepayments and Accrued Income	38	32	38	32
Amounts Due from Group Undertakings	-	-	100	100
	<b>1,366</b>	<b>1,525</b>	<b>1,358</b>	<b>1,522</b>

## 14. Creditors: Amounts Falling Due Within One Year

	Group		Charity	
	2020	2019	2020	2019
	£'000	£'000	£'000	£'000
Trade Creditors	188	282	153	250
Other Creditors	20	19	20	19
Accruals	101	160	99	149
Taxation and Social Security	50	69	27	53
Amounts Owed to Group Undertakings	-	-	-	-
Deferred Income	267	432	267	431
	<b>626</b>	<b>963</b>	<b>566</b>	<b>903</b>



## 15. Analysis of Charitable Funds for the Current Year 2019/20

	Balance at 1 April 2019	Incoming resources and fund transfers	Outgoing resources and funds expended	Balance before 31 March 2020	Investment Gains/ (Losses)	Transfers	Balance at 31 March 2020
	£ '000	£ '000	£ '000	£ '000	£ '000	£ '000	£ '000
<b>Unrestricted funds</b>							
<b>Designated Funds</b>							
Land Acquisition & Management	660	145	(29)	776	-	-	776
Assets Depreciation Fund	10	-	(7)	3	-	-	3
Wilder 2030	901	226	(193)	934	-	(94)	840
Business Plan Strategic Development	135	-	(99)	36	-	(36)	-
Building Infrastructure	13	50	-	63	-	130	193
<b>Total Designated Funds</b>	<b>1,719</b>	<b>421</b>	<b>(328)</b>	<b>1,812</b>	<b>-</b>	<b>-</b>	<b>1,812</b>
General Fund	6,438	3,537	(3,577)	6,398	(60)	-	6,338
<b>Total Unrestricted Funds</b>	<b>8,157</b>	<b>3,958</b>	<b>(3,905)</b>	<b>8,210</b>	<b>(60)</b>	<b>-</b>	<b>8,150</b>
<b>Restricted Funds</b>							
Badger Appeal	11	-	-	11	-	-	11
Brough Naturalists' Fund	22	-	-	22	-	-	22
Central Rivers & Downs Conservation	-	205	(205)	-	-	-	-
College Copse Farm	7	-	-	7	-	-	7
Emer Bog and Heathlands	26	-	(5)	21	-	-	21
Estates Conservation & Education	-	143	(143)	-	-	-	-
Fishlake Meadows	25	-	-	25	-	-	25
IOW Land Projects	30	-	(9)	21	-	-	21
Itchen Navigation/Winnall Moors	53	-	(12)	41	-	-	41
Landscape and Catchment Projects	-	209	(209)	-	-	-	-
Manor House Farm	-	174	-	174	-	-	174
Non Native Plants Projects	6	-	(6)	-	-	-	-
North Hampshire Conservation	-	6	(6)	-	-	-	-
Policy & Advocacy	-	158	(158)	-	-	-	-
Restricted Donations/Legacies	2	-	-	2	-	-	2
Richard Hedley Fund	11	1	(7)	5	-	-	5
Secrets of the Solent Project	46	-	-	46	-	-	46
SE Wildlife Trusts Strategic Dev. Fund	15	-	-	15	-	-	15

## 15. Analysis of Charitable Funds for the Current Year 2019/20 (continued)

	Balance at 1 April 2019	Incoming resources and fund transfers in	Outgoing resources and funds expended	Balance before movements at 31 March 2020	Investment Gains/ (Losses)	Transfers	Balance at 31 March 2020
	£ '000	£ '000	£ '000	£ '000	£ '000	£ '000	£ '000
<b>Restricted Funds (cont.)</b>							
Solent & IOW Conservation	-	149	(149)	-	-	-	-
St Clair's Meadow	23	-	-	23	-	-	23
Test and Itchen Catchment Project	3	-	-	3	-	-	3
Victoria Harrison Fund	7	-	(7)	-	-	-	-
Watercress & Winterbournes Project	-	400	-	400	-	-	400
Southern Water Section 20	-	528	-	528	-	-	528
EA Water Projects	40	30	-	70	-	-	70
Wildlife Investment Fund	-	32	-	32	-	-	32
SWWFL Research	-	2	-	2	-	-	2
	<b>327</b>	<b>2,037</b>	<b>(917)</b>	<b>1,447</b>	<b>-</b>	<b>-</b>	<b>1,448</b>
Restricted Heritage Assets	1,263	356	-	1,619	-	-	1,619
<b>Total Restricted Funds</b>	<b>1,590</b>	<b>2,393</b>	<b>(917)</b>	<b>3,067</b>	<b>-</b>	<b>-</b>	<b>3,067</b>
<b>Permanent Endowment Fund:</b>							
Ted Wallace Fund	5	-	-	5	-	-	5
<b>Total Endowment Funds</b>	<b>5</b>	<b>-</b>	<b>-</b>	<b>5</b>	<b>-</b>	<b>-</b>	<b>5</b>
<b>Total charitable funds</b>	<b>9,752</b>	<b>6,350</b>	<b>(4,821)</b>	<b>11,281</b>	<b>(60)</b>	<b>-</b>	<b>11,222</b>

**Designated Funds**

Designated funds are set aside to support the delivery of the Trust's Strategic Plan and to help the Trust manage major risks.

**Land Acquisition & Management:** In the light of the continuing uncertainty around agri-environment scheme income for land management post-Brexit, this fund was established to help support the management of the Trust's land as well as the acquisition of new sites. Often land acquisition is funded on a case by case basis but this fund allows the Trustees to allocate match-funding to support grant applications or to top up appeals for new land. Any legacies received by the Trust specifically for land acquisition are placed in this fund until the right acquisition can proceed.

**Assets Depreciation Fund:** A fund to offset the depreciation costs of our major capital asset investments over the depreciation period.

**Wilder 2030:** Following the successful launch of the Trust's ten year vision and strategy - Wilder 2030 - Trustees agreed to establish this fund to support its delivery. The fund was made up by merging earlier designated funds that had been set aside for strategic development and made up of unrestricted legacies received. The fund will be drawn down with Trustee approval as part of the implementation of Wilder 2030 over a period of three to five years unless needed sooner.

**Business Infrastructure:** A fund to offset maintenance costs of buildings and fund the Trust's administrative software upgrades and move towards developing Business Intelligence systems



## 15. Explanation of Charitable Funds 2019/20 (continued)

**Restricted Funds**

Restricted funds are strictly tied to our specific projects. Often the Trust receives project funding in advance and so we need to 'ring fence' the monies for spending on the project, as agreed with the funder or donor. Sometimes the projects can run over a number of years. Normally the fund will close once the project is finished.

**Badger Appeal:**

Appeal funds to put towards research and practical control of bovine tuberculosis and deployment of vaccination where appropriate.

**Brough Naturalists' Fund:**

Fund containing an in-memoriam donation given by Antoinette Brough in memory of her husband Dr Peter Brough, a former Trustee and long-term supporter of the Trust. The donation was used to establish an annual prize fund of up to £500 per year to acknowledge and encourage the work of amateur naturalists.

**College Copse Farm:**

Funds remaining from the College Copse Farm appeal, to be spent on upgrading the facilities there.

**Emer Bog and Heathlands:**

Funds for heathland restoration and ongoing management of Emer Bog nature reserve, funded via a developer's contribution.

**Fishlake Meadows:**

Funds received towards the ongoing management of Fishlake Meadows from Test Valley Borough Council.

**IOW Land Projects:**

Funds raised as match funding for the Isle of Wight HLF project, to be spent during the project period and donations towards the ongoing work on the Island.

**Itchen Navigation/Winnall Moors:**

Ten year Heritage Lottery Fund balance held against ongoing Itchen Navigation (2022) and Winnall Moors (2023) projects commitments.

**Manor House Farm:**

Funds received in advance towards the 50 years of management of Manor House Farm for the period of the agreement.

**Restricted Donations/Legacies:**

£2,000 given by Miss Lipscombe for replacement benches on Warnborough Greens.

**Richard Hedley Fund:**

Funds raised in memory of Richard Hedley, a former Trustee and one of the Trust's most long-standing supporters. Richard's family plans to continue fundraising and the money raised will support one or more ecology trainee positions in the Trust.

**Secrets of the Solent Project:**

Funds received towards the Secrets of the Solent Project

from NLHF and donations from partners and individuals.

**SE Wildlife Trusts Strategic Development:**

Funds set aside in agreement with the regional grouping of Wildlife Trusts for spending on strategic pan-regional projects.

**St Clair's Meadow:**

Funds received towards the ongoing management of St Clair's Meadow from donations from the local community.

**Test and Itchen Catchment Project:**

Funding received in advance for the Test and Itchen Catchment Project.

**Victoria Harrison Fund:**

Former Vice President Victoria Harrison sadly passed away in June 2018. This fund was established in her memory and has been used to further the Trust's work with young people. Any donations or other fundraising undertaken in Victoria's memory will be added to the fund in accordance with the family's wishes.

**Watercress & Winterbournes Project:**

Funds received towards the five year Watercress & Winterbournes Project funded by NLHF and donations from partners and individuals.

**Southern Water Section 20:** Funding received in advance for the 10 year Test and Itchen Catchment Project.

**EA Water Projects:**

Funding received in advance for the Test and Itchen Catchment Project

**Wildlife Investment Fund:** Appeal income received in 2019 held in a fund to use in the future when match funds are needed to secure grants from partners and individuals.

**SWWFL Research:**

Funds received from SWWFL towards future research work.

## 15. Analysis of Charitable Funds for the Prior Year 2018/19

	Balance at 1 April 2018	Incoming resources and fund transfers in	Outgoing resources and funds expended	Balance before movements at 31 March 2019	Investment Gains/ (Losses)	Transfers	Balance at 31 March 2019
<b>Unrestricted Funds</b>	£ '000	£ '000	£ '000	£ '000	£ '000	£ '000	£ '000
<b>Designated Funds</b>							
Land Management	764	-	(104)	660	-	-	660
Capital Expenditure	23	-	(13)	10	-	-	10
Legacies	460	515	(75)	901	-	-	901
Business Plan Strategic Development	47	135	(47)	135	-	-	135
Building Maintenance	55	-	(42)	13	-	-	13
<b>Total Designated Funds</b>	<b>1,350</b>	<b>650</b>	<b>(281)</b>	<b>1,719</b>	-	-	<b>1,719</b>
<b>General Fund</b>	<b>5,981</b>	<b>3,756</b>	<b>(3,328)</b>	<b>6,408</b>	<b>(30)</b>	-	<b>6,438</b>
<b>Total Unrestricted Funds</b>	<b>7,331</b>	<b>4,406</b>	<b>(3,609)</b>	<b>8,128</b>	<b>(30)</b>	-	<b>8,157</b>
<b>Restricted funds</b>							
Badger Appeal	11	-	-	11	-	-	11
Brough Naturalists' Fund	23	-	-	22	-	-	22
Central Rivers & Downs Conservation	-	447	(477)	-	-	-	-
College Copse Farm	7	-	-	7	-	-	7
Education & Engagement	-	147	(147)	-	-	-	-
Emer Bog and Heathlands	29	-	(4)	26	-	-	26
Fishlake Meadows	-	25	-	25	-	-	25
Hanson Concrete Charitable Trust	10	-	(10)	-	-	-	-
IOW Match Funding	-	30	-	30	-	-	30
Itchen Navigation/Winnall Moors	53	-	-	53	-	-	53
Landscape and Catchment Projects	-	394	(394)	-	-	-	-
Manor House Farm	-	44	(44)	-	-	-	-
Non Native Plants Projects	12	-	(6)	6	-	-	6
North Hampshire Conservation	-	7	(7)	-	-	-	-



## 15. Analysis of Charitable Funds for the Prior Year 2018/19 continued

	Balance at 1 April 2018	Incoming resources and fund transfers in	Outgoing resources and funds expended	Balance before movements at 31 March 2019	Investment Gains/ (Losses)	Transfers	Balance at 31 March 2019
	£ '000	£ '000	£ '000	£ '000	£ '000	£ '000	£ '000
<b>Restricted funds</b>							
Restricted Donations/Legacies	2	-	-	2	-	-	2
Richard Hedley Fund	7	4	-	11	-	-	11
Secrets of the Solent Project	-	46	-	46	-	-	46
SE Wildlife Trusts Strategic Dev. Fund	15	-	-	15	-	-	15
Solent & IOW Conservation	-	161	(161)	-	-	-	-
St Clair's Meadow	-	23	-	23	-	-	23
Test and Itchen Catchment Project	16	-	(13)	3	-	-	3
Victoria Harrison Fund	-	7	-	7	-	-	7
Watercress & Winterbournes Project	-	40	-	40	-	-	40
	186	1,406	(1,264)	327	-	-	327
Restricted Heritage Assets	1,263	-	-	1,263	-	-	1,263
<b>Total Restricted Funds</b>	<b>1,449</b>	<b>1,406</b>	<b>(1,264)</b>	<b>(1,590)</b>	-	-	<b>1,590</b>
<b>Permanent Endowment Fund</b>							
Ted Wallace Fund	5	-	-	5	-	-	5
<b>Total Endowment Funds</b>	<b>5</b>	-	-	<b>5</b>	-	-	<b>5</b>
<b>Total Charitable Funds</b>	<b>8,785</b>	<b>5,812</b>	<b>(4,873)</b>	<b>9,722</b>	<b>30</b>	-	<b>9,752</b>

## 16. Analysis of Net Assets Between Funds 2019/20

	Unrestricted Funds	Designated Funds	Restricted Funds	Permanent Endowment Funds	Total Funds 2019/20
	£ '000	£ '000	£ '000	£ '000	£ '000
Tangible Fixed Assets	4,381	-	-	-	4,381
Heritage Assets	674	-	1,619	-	2,293
Fixed Asset Investments	994	-	-	5	998
Current Assets	915	1,812	1,448	-	4,176
Current Liabilities	(626)	-	-	-	(626)
<b>Net Assets</b>	<b>6,338</b>	<b>1,812</b>	<b>3,067</b>	<b>5</b>	<b>11,222</b>

**Free Reserves Value** £1.28m (2019: £1.37m)

## 16. Analysis of Net Assets Between Funds From Previous Year 2018/19

	Unrestricted Funds	Designated Funds	Restricted Funds	Permanent Endowment Funds	Total Funds 2018/19
	£ '000	£ '000	£ '000	£ '000	£ '000
Tangible Fixed Assets	4,394	-	-	-	4,394
Heritage Assets	675	-	1,263	-	1,938
Fixed Asset Investments	1,054	-	-	5	1,058
Current Assets	1,279	1,719	327	-	3,325
Current Liabilities	(963)	-	-	-	(963)
<b>Net Assets</b>	<b>6,438</b>	<b>1,719</b>	<b>1,590</b>	<b>5</b>	<b>9,752</b>

**Free Reserves Value** £1.37m (2018: £1.39m)

## 17. Trading Subsidiaries

- a. The wholly-owned subsidiary company, **Arcadian Ecology and Consulting Limited**, which is incorporated in England and Wales, donates all its profits to the charity by way of a deed of covenant. The charity owns the entire share capital of 100 ordinary shares of £1.

Audited accounts for the subsidiary company are filed with the Registrar of Companies at Companies House.

A summary of the trading results is shown below:

**Profit and Loss Account**

	2020
	£'000
Turnover	156
- Third party	238
- Group	(316)
Cost of sales	78
Gross profit	-
Administration costs	78
Profit before taxation	(78)
Deed of Covenant to Hampshire and Isle of Wight Wildlife Trust	-
Profit before taxation	-
Tax on profit on ordinary activities	-
<b>Net profit</b>	<b>-</b>
<b>Share capital - 100 ordinary shares</b>	<b>100</b>

- b. The wholly-owned subsidiary company, **HIWWT Trading Limited**, which is incorporated in England and Wales, donates all its profits to the charity by way of a deed of covenant. The charity owns the entire share capital of 100 ordinary shares of £1. The company was dormant throughout the current year.



## 18. Operating Lease Commitments

The amount payable in respect of operating leases shown below are analysed according to the expiry of the leases.

	Land and Buildings	
	2020	2019
<b>Amounts payable:</b>	£	£
Within one year	18	-
Between two to five years	13	18
More than five years	288	350
	<b>319</b>	<b>368</b>

## 19. Related Party Disclosures

The Trust owns all 100 of the issued £1 ordinary shares of HIWWT Trading Limited, which is currently dormant. The Trust also owns all 100 of the issued £1 ordinary shares of Arcadian Ecology & Consultancy Limited which trades externally as well as acting as an ecology consultancy for the Charity. At 31 March 2020 Arcadian Ecology & Consultancy Limited owed the Trust £100k (2019: Trust owed Arcadian Ecology & Consultancy Limited £100k).

The Trust is a member of South West Wildlife Fundraising Limited which act as a membership & supporter recruitment agency, with a liability limited to £1. At the 31 March 2020 the Trust owed South West Wildlife Fundraising Limited £6,241 (2019: £4,188).

Trustees made donations to the Charity totalling £12,335 during the year (2019: £5,470).

## 20. Ultimate Controlling Party and Members' Guarantee

The Trust is controlled by its members, no one member has overall control.

## 21. Legal Status of the Charity

The Trust is a company limited by guarantee and has no share capital. The liability of each member in the event of winding up is limited to £1.

## 22. Donors, Grant Funders and Legacies Received

The Trust receives help and support, financial and otherwise, from many individuals (including members who give additional donations over and above membership fees), companies, government agencies, grant-making bodies and other organisations. In addition, we receive gifts from many people who kindly remember the Trust in their will. We would like to thank all of our supporters, as these generous donations are vital to the Trust and we would not be able to continue our work without them.

## 23. Post Balance Sheet Transactions

During the first few months of the new financial year to 31 March 2021 the Trust made two significant purchases of land. The first being the purchase of Deacon Hill, near Winchester for £250k on the 1 May 2020. This was funded by an appeal to supporters of £161k and the balance of £89k from the Designated Land Acquisition and Management Fund. The second being the purchase of Little Duxmore Farm on the Isle of Wight for £914k on the 20 April 2020. This was funded by of a short term loan from a major donor and enabled the Trust to move forward with its Nutrient Neutrality Scheme. The loan will be repaid within 18 months or on the sale of nitrate credit to the value of the loan.

A list of our donors, grant funders, legacies and supporters can be found overleaf.





## Donations in memory of

Kenneth Barnes	Victoria Harrison
Brenda Brown	Jean Hedley
Ann Carruthers	Christopher Robert Helsdown
Eric Herbert George Clifton	Beth Ingason
Kathleen Joyce Cole	Margaret Jamieson
Julian Edwards	Clifford Jenkins
Graham Terence Charles Eyles	Ronald Ernest Fenwick (Ron) Kent
Edward Faulkner	Patricia Knight
William Ben Fisher	Frederica (Freda) Lamport
Kathleen Flint	Peter David Land
Diana Freeman	Dorothy Latham
Linda Frances Gollogly	Leslie John Maxwell

Pamela Jane Milla
Judith O'Sullivan (nee Hilderley)
Norman Pratt
Joyce & Richard (Dick) Pulman
Denise Rayner
Leslie Edward (Les) Scott
Dennis Seal
Gerald Smith
David John Upton
Michael Walters

## Gifts in Wills from

Mrs Joan Dowden	Miss Heather Monie
Mrs Sylvia Barnes	Mrs Diana Maxine Tracey Freeman
Miss Winifred Joan Beer	Miss Ann Marian Drake Lywood
Mrs Betty Olive Browning	Mr David Savage
Mr Patrick W Carden	Mr Colin Crocker
Mr John Keith Rainbird Wood	Mrs Joan Mary Stephens

Miss Beryl Foote
Mrs Patricia Margaret Norris
Ms Angela Mary Gould
Mrs Daphne Fay Burrows
Dr Anne Pamela Benson

## Other donors

We would also like to thank all who have supported our work but wish to remain anonymous as well as all those who donated to the improvements at Blashford Lakes nature reserve. The number of donors involved makes it impossible for us to name you all individually but we are truly grateful for your support.

## Support for conservation and nature reserves

Support for our conservation work has allowed us to deliver a wide range of activities. Generous individuals and trusts have funded infrastructure improvements and habitat management at key areas including Blashford Lakes nature reserve, Roydon Woods, Lymington River and Hockley Meadows Farm. We have also received funding for a range of conservation projects including the ongoing partnership project to reintroduce the marsh fritillary to north Hampshire, our work to protect the native crayfish population, our continuing work to remove invasive non-native species from the water bodies in the New Forest and our work to preserve the headwaters of the Test and Itchen chalk streams. Our thanks go to the following:

Banister Charitable Trust	Hatcher Animal Welfare Trust
Basingstoke and Deane Borough Council	The National Lottery Heritage Fund
Bournemouth Water, part of Pennon Group plc	Isle of Wight AONB
Butterfly Conservation - Hampshire and Isle of Wight branch	Isle of Wight Council
Calleva Foundation	Lymington and Pennington Town Council
Eastleigh Borough Council	NATS
Environment Agency	Natural England
Foray Motor Group Ltd	New Forest National Park Authority
Forestry England	Pamber Parish Council
Hampshire County Council	Portsmouth City Council
Hampshire Ornithological Society	Silchester Parish Council
	Southern Co-op
	South Downs National Park Authority

Southern Water
Tadley Parish Council
Test Valley Borough Council
The Knights Trust
The Tuttielt Family Charitable Trust
The Verderers of the New Forest
Veolia Environmental Trust
Vitacress Conservation Trust
Wessex Water Services Ltd

## Support for education and engagement

The success of our education and engagement programme could not be achieved without the continued support of our partners and generous individual donors. Our work this year was supported by funding for a number of engagement projects such as Secrets of the Solent, Woodland Therapy, Young Naturalists and Down to the Coast. Other funding supported ongoing education activities that engage children, schools and members of the public with the natural world. This includes funding for our Education Centres at Blashford, Testwood and Swanwick Lakes, as well as activities like Forest School and Wildlife Watch groups. We are very grateful to the following individuals and organisations:

The National Lottery Community Fund	Hildon Ltd	Tesco Bags of Help
Bournemouth Water, part of Pennon Group plc	Isle of Wight AONB	Wessex Water Services Ltd
Cameron Bespolka Trust	Mr H Jones	
D'Oyly Carte Charitable Trust	NATS	
The National Lottery Heritage Fund	New Forest District Council	
	Southern Co-op	
	Southern Water	

## Support for our staff

Thanks to external funders we were able to recruit four trainee members of staff this year: two trainee ecologists were supported by donors that wish to remain anonymous and a trainee geospatial ecologist was funded by the Richard Hedley Fund. Other funding supported a Trainee Assistant Reserves Officer for our Winchester nature reserves. In addition, a further four apprentices funded through the landscape partnership project, Down to the Coast, have all successfully completed their apprenticeships. We would like to acknowledge the Royal Society of Wildlife Trusts for providing secondment opportunities for one member of our policy team.

The National Lottery Heritage Fund	Richard Hedley Fund
Island Roads Foundation	The Roger and Ingrid Pilkington Charitable Trust
Isle of Wight AONB	

## Other supporters

The Trust enjoys successful partnerships with a number of businesses and partner organisations. We would like to acknowledge the following:

Aquascience Ltd	Hildon Ltd	The Tuttielt Family Charitable Trust
Aura Technology	HPW Architecture Ltd	Vine House Farm
BAM Nuttall Ltd	Ian Clark Restoration	Vintage Roots Ltd
Beaulieu Settled Estate	Kingsclere Estate Limited	Vitacress Salads Limited
Biotope Ltd	KPMG LLP	Wight Building Materials
Bournemouth Water, part of Pennon Group plc	Lakeside North Harbour Business Campus	Wildflower Turf Ltd
Bowman Ales Ltd	Larcomes LLP	Wildlife Travel
Castle Cameras	Liberty's Owl, Raptor & Reptile Centre	Wilkins Kennedy
Cleansing Service Group Ltd	New Forest Wildlife Park	
Commercial Lighting Systems Ltd	Oil Spill Response Limited	
CooperVision	P M Leisure Homes Ltd	
Dean & Reddyhoff Marinas	Portsmouth Water	
Designs for Lighting Ltd	Preston Farms	
DP World Southampton	Primary Tree Surgeons Ltd	
Era Screens Ltd	Sectorsure No. 10 Limited	
Estee Lauder	South Downs National Park Authority	
Exbury Estate	Southern Co-op	
Fleet Caravans	Southern Water	
Forest Holidays - Blackwood Forest	Springvale Equipment Ltd	
Greenhouse Graphics Ltd		
Hambrooks Landscape Ltd		



# Charity Information

## Structure

Hampshire and Isle of Wight Wildlife Trust is a registered charity (No. 201081) and a company limited by guarantee in England and Wales (No. 676313). VAT registration number 238466579.

The charity was founded and incorporated as a company limited by guarantee on 28 November 1960, as Hampshire and Isle of Wight Naturalists' Trust Limited. On 4 June 1991 the charity changed its name to Hampshire and Isle of Wight Wildlife Trust Limited, later simplifying it to Hampshire and Isle of Wight Wildlife Trust on 19 December 2006.

The charity has two subsidiary trading companies. The work of the subsidiary companies is overseen by a board of Directors which is accountable to Council. Day-to-day management of the Trust's two subsidiary companies is delegated to the Chief Executive who oversees their activity.

### **Arcadian Ecology and Consulting Limited**

Established in 2016; Company No. 10033962. Arcadian Ecology and Consulting employs seven staff who deliver a range of chargeable services including ecological surveys and the provision of land management advice. As a subsidiary of the Trust, Arcadian abides by the Trust's policies and procedures and staff are subject to the same terms and conditions of employment.

### **HIWWT Trading Limited**

Established in 2013; Company No. 08478757. HIWWT Trading provides the Trust with a vehicle for the potential development of other trading activities in the future, such as retail sales.

Hampshire and Isle of Wight Wildlife Trust is a member of the Royal Society of Wildlife Trusts (registered charity number 207238) along with 45 other Wildlife Trust members throughout the UK which are collectively known as The Wildlife Trusts.

## Charitable Purposes

Hampshire and Isle of Wight Wildlife Trust has two charitable purposes in accordance with the Charities Act 2011 and as set out in our Articles of Association:

1. For the benefit of the public, to advance, promote and further the conservation, maintenance and protection of the environment.
2. To advance the education of the public in the principles and practice of sustainable development and biodiversity conservation.

In support of these purposes, the Trust promotes research in all branches of nature study and the publishing of the useful results thereof. The Trust delivers its charitable purposes through its strategic objectives as described in this report.

## Public Benefit

The Trustees confirm that they have complied with the duty in section 17 of the Charities Act 2011 to have due regard to public benefit guidance published by the Charity Commission. The Trust's public benefit is enshrined in its charitable objectives and activities, providing multiple benefits for the public which are wide-ranging and long-lasting.

Our nature reserves are used extensively by the public for quiet recreation; many have access on clearly marked paths along with information and interpretation for visitors. The land we manage provides a range of other public benefits such as flood risk management, carbon storage, pollination, pollution control and aesthetic beauty. Government and businesses are now recognising the essential role that nature plays in supporting the economy, not least through the provision of these public goods and services.

Through providing advice and assistance to farmers and landowners, the Trust helps to support the rural economy and wider landscapes valued by the public. We deliver an extensive education and engagement programme, inspiring thousands of people of all ages — from schools, colleges, adult groups and the wider public — to enjoy contact with the natural world and benefit from its positive effect on health and wellbeing.

Evidence and advice provided by the Trust to local government, private companies, landowners and communities helps to ensure that decisions on policies relating to land management, development, and public health take full account of the public benefit of wildlife and a healthy environment.

## Governance

### Council

Council is the Trust's governing body, made up of 10-15 members who serve as both Trustees of the charity and Directors of the company. Trustees are elected by the members at the Annual General Meeting. Trustees can serve for three consecutive terms of three years and then must stand down for a year before becoming eligible to stand again. The exception is that of the Chair and the Honorary Treasurer who can stand for a fourth consecutive term. All Trustees are volunteers, give freely of their time and have no beneficial interest in the company or charity. To ensure that Council is equipped to carry out its responsibilities it carries out skills analysis of existing members, inducts new members into the charity and provides Trustee training as required. Council members are listed on page 58.

### Responsibilities of Council

Council meets on a quarterly basis. Trustees are responsible for setting the charity's strategic objectives and policies and for ensuring they are achieved.

Under the Companies Act, Trustees as Directors of the company must prepare the Report of the Trustees and the Financial Statements for each financial year in accordance with applicable law and United Kingdom Generally Accepted Accounting Practice. Company law requires the financial statements to give a true and fair view of the state of affairs of the charitable company and of the incoming resources and application of resources, including the income and expenditure of the charitable company for that period. In preparing these financial statements, the Trustees are required to:

- select suitable accounting policies and then apply them consistently;
- observe the methods and principles in the Charity Statement of Recommended Practice;
- make judgements and estimates that are reasonable and prudent;
- prepare the financial statements on a 'going concern' basis unless it is inappropriate to;
- presume that the charitable company will continue in business.

Trustees are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the charitable company and to enable them to ensure that the financial statements comply with the Companies Act 2006. They are responsible for safeguarding the assets of the charitable company and for taking reasonable steps for the prevention and detection of fraud and other irregularities. Council is also responsible for assessing, managing and monitoring strategic risks to the delivery of the charity's purposes.

### Statement as to disclosure of information to auditors

So far as Council is aware, there is no relevant information (as defined by Section 418 of the Companies Act 2006) of which the charitable company's auditors are unaware, and each Trustee has taken all the steps that they ought to have taken as a Trustee in order to make them aware of any audit information and to establish that the charitable company's auditors are aware of that information.

### Committees

Council is assisted by a number of sub-committees that meet regularly and report to Council each quarter. All non-staff members of committees are volunteers.

- **Business and Finance Committee:** provides expertise and advice to Council on all business and financial matters, undertakes scrutiny of accounts, maintains oversight of investments and financial controls, develops policy and provides advice on business risk and resource management.
- **Conservation and Science Committee:** advises Council on conservation policy, maintains oversight of major projects, advises on land acquisitions and disposals.

- **Health and Safety Committee:** advises Council on health and safety matters, develops policy, monitors compliance, maintains oversight of any incidents, reviews procedures.
- **Fundraising Committee:** advises Council on fundraising regulations, develops policy and strategy, monitors compliance and reviews procedures.
- **Human Resources (HR) and Remuneration Committee:** advises Council on HR matters, develops policy and strategy, monitors key HR metrics and provides advice on succession planning and the use of volunteers. The Committee also has oversight of staff remuneration and benefits.
- **Safeguarding and Child Protection Committee:** provides advice to Council on safeguarding and child protection matters, develops policy, monitors compliance, maintains oversight of any incidents, reviews procedures.

### Staff Remuneration

The Trust uses a job scoring system based on a model developed by the Royal Society of Wildlife Trusts. The Chief Executive has delegated authority to set salaries for staff using this system alongside available benchmarking information. Salaries for senior posts are agreed with Trustees. The Chief Executive's salary is set by the HR and Remuneration Committee using a similar process of assessment and confidential benchmarking.

### Auditors

An independent audit is performed annually to fulfil the charity's legal obligations and for Council to ensure that the financial statements have been properly prepared and give a true and fair view. The auditor's report to the members of the charity is given on page 28. During 2020 the Trust went through a review and tender process for Audit Services. As a consequence of the review Trustees have decided to recommend a change of auditors. The Trust would like to thank Sheen Stickland for the many years of service and a resolution to propose Wilkins Kennedy as the Trusts new auditors will be proposed at the next Annual General Meeting on 10 November 2020.

### Registered Auditors:

Sheen Stickland, 7 East Pallant, Chichester, West Sussex PO19 1TR

### Principal Bankers:

Unity Trust Bank plc, Four Brindleyplace, Birmingham B1 2JB

### Investment Managers:

CCLA Investment Management Limited, Senator House, 85 Queen Victoria Street, London EC4V 4ET

### Solicitors:

Coffin Mew, Kings Park House, 22 Kings Park Road, Southampton SO15 2UF



# Thank you

Thank you to all of our members, staff, volunteers, donors, funders and investors for their commitment to nature conservation and without whose help we would not be able to carry out our vital work to safeguard the wildlife and wild places of Hampshire and the Isle of Wight.

## Our People

### Members of Council

David Jordan OBE Lesley Chin Christopher Collins Oliver Cox Richard Green Wilkinson	Chairman  Retired October 2019 Chair of Fundraising Committee Co-opted September 2019, elected October 2019 Co-opted September 2019, elected October 2019 Vice-Chair
Lesley Kirk	
Christopher Langford Andrew Lee Helen McCormack Jane Page Mary Parker Tim Pinchen	Safeguarding Trustee  Honorary Treasurer Chair of Business and Finance Committee; Health and Safety Trustee
Matt Prescott Malcolm Sonnex Professor Paul Tyler MBE	Chair of Conservation and Science Committee
Dr Peter Vaughan	

### Management

Day-to-day management of the Trust and its two subsidiary companies is delegated to the Chief Executive, according to a Scheme of Delegation approved by Council. The Chief Executive reports to Council and works with a team of executive directors to deliver the work of the charity. The Director of Conservation Projects and Services oversees the day-to-day management of the trading subsidiary, Arcadian Ecology and Consulting Limited.

### Senior Staff

Deborah Tann	Chief Executive
John Durnell	Director of Estates and Conservation Delivery
Martin de Retuerto	Director of Conservation Projects and Services
Alison Fowler	Director of Education and Engagement (Resigned July 2019)
Kate Sandys	Director of Fundraising
Hannah Terrey	Director of Communications and External Affairs
Natasha Thorneloe	Director of Finance and Resources

**Company Secretary** Clive Chatters

### Registered Office and Principal Address:

Hampshire and Isle of Wight Wildlife Trust  
Beechcroft House, Vicarage Lane, Curdridge, Hampshire SO32 2DP

Great crested grebe © JAndrew Parkinson/2020VISION

### President

John Collman

### Vice Presidents

Michael Baron  
Lord Montagu of Beaulieu  
Roger Harrison  
Harvey Jones  
Earl of Selborne GBE FRS DL FIBiol







Hampshire &  
Isle of Wight  
Wildlife Trust



## Hampshire and Isle of Wight Wildlife Trust

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