



Hampshire &
Isle of Wight
Wildlife Trust

Hampshire and Isle of Wight Wildlife Trust
Annual Report
2018/19

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Our year in numbers



25,117 members and friends (2018: 23,866)

1,500 volunteers (2018: 1,500)

88 employees (2018: 82)



£5,361,802 total income (2018: £4,830,089)



£3,443,716 spent on conservation (2018: £2,495,622)

£622,484 spent on education and engagement activities (2018: £558,326)



£650,322 received from gifts in Wills allowing us to invest in future conservation priorities (2018: £432,246)



48,218 hours given by our volunteers, equivalent to **6,888** days (2018: 45,533 hours)



4,661 hectares in Hampshire and the Isle of Wight are managed by the Trust (2018: 4,411)



220 cattle and **251** sheep enable conservation grazing on the land we manage (2018: 380 cattle, 267 sheep)

Foreword from the Chairman



There are many excellent examples within this report that demonstrate how the work that the Trust does directly benefits our wildlife.

Whether it is the sight of breeding avocets at Farlington

Marshes or the flood of poppies that filled Barton Meadows last summer, it's easy to see that nature thrives in our care. This year we have again increased the amount of land that we look after — taking on responsibility for important sites such as Woolmer Forest in the north and Manor House Farm within the Lower Test Valley — both forming essential stepping stones in our expanding nature recovery network.

We cannot ignore, however, the increasingly stark evidence that beyond the boundaries of our nature reserves, wildlife is in freefall. Over the past twelve months the science has stacked up to show just how close to the edge we are and how vital it is that governments, organisations and individuals act decisively to tackle the climate and ecological crises in front of us.

The Trust is ready to play its part: undertaking conservation on the ground and in partnership with others, advising landowners and businesses, encouraging local communities to make changes and helping to shape policy.

We are in a strong position to face the challenges ahead. We have a fantastic track record of delivery and are respected by many of those who we will be calling on to take action.

We have the expertise and knowledge that can help others to play their part.

“ We are in a strong position to face the challenges ahead. We have a fantastic track record of delivery and are respected by many of those who we will be calling on to take action. ”

We have seen many more people join the Trust in recent months and know we are on the right trajectory.

We are also fortunate to benefit from the immense generosity of our supporters, including a number who remembered the Trust in their Wills this year, enabling us to invest in essential areas of work and development. Not only do our members and volunteers provide essential financial and practical support, they are such a vital part of our movement — we need an army of passionate, committed champions on nature's side and our members are just that!

We look forward to working with you all as we set out our plan to secure nature's recovery in the coming years.

Thank you for your continued support.

David Jordan OBE
Chairman



Your Wildlife Trust

Overview from the Chief Executive



This time last year I reflected on a sense of optimism that things were starting to move in the right direction, despite the huge and growing challenges that wildlife faced. The past year has buoyed my confidence that the tide is changing,

that we can act to put nature in recovery and that we have people with us who share our concerns, our values and our commitment.

We have all witnessed the surge in concern for the environment over the past few months. We have seen school children striking and people taking to the street to make their voices heard. We have also seen a powerful coalition come together for the first time — building strong, essential bridges between those concerned with climate change and those focused on biodiversity loss. That these two issues are intrinsically linked is undeniable and yet these groups have worked in isolation for many years. Together we are stronger. We have seen how people power can prompt political action with the recent climate emergency declarations, ambitious carbon neutral targets and promises for strong legislation. We must now make sure that nature's recovery is at the heart of these debates — a focus of action and a part of the solution.

Having set out our own vision for a wilder Hampshire and Isle of Wight last year, I have been talking and listening to people from across

the two counties and sharing ideas about how we achieve this goal. I have met with individuals from all fields who have shown me what's possible — pioneers within communities, young people leading the change in their schools or families, farmers and business people. Nature's recovery depends on people coming together and taking action and I have never been so sure that, if we work together, we can tip the balance in the right direction.

As ever, our members and close supporters have continued to provide inspiration and invaluable insight as we shape our new strategy. I want to thank everyone who has taken the time to share their views.

I have been lucky to have been guided by inspirational people throughout my career. Sadly, we have lost two incredibly influential women this year — Jean Hedley and Victoria Harrison, who both played a huge role in shaping the work of the Trust and inspiring and empowering me personally. They both, in different ways, have given me the courage and bravery to take on the challenges ahead. While I will greatly miss them, their legacy will live on at the Trust and I hope that they would be proud of what we have achieved and the difference we will all make in the years ahead.

Deborah Tann
Chief Executive



“ Nature's recovery depends upon people coming together and taking action and I have never been so sure that, if we work together, we can tip the balance in the right direction. ”

Emily Stroud and Marine Champion © Pete Johnstone



Our Impact

Standing up for wildlife



With negotiations about the terms of withdrawal from the European Union continuing and the post-Brexit legislative landscape still being shaped, this year has presented real opportunities to influence the policy, regulatory and funding framework for the future.

In close collaboration with a range of conservation and environmental charities through the Greener UK coalition, the Wildlife Trusts worked hard throughout the year to ensure that the forthcoming Environment Bill commits the UK to move beyond protection of remaining habitats and species, towards nature's recovery.

We actively called for the Nature Recovery Network to be embedded in law. The Government has committed to creating this network of connected spaces for nature within its 25 Year Environment Plan and this must be translated into legal requirements for all local authorities. Beyond this, the focus of our efforts to influence national policy has been new agricultural funding frameworks and additional local Marine Conservation Zone designations. We are also pushing for 'net gain for biodiversity' to be mandatory within new developments — this requires developers to ensure habitats are enhanced and left in a measurably better state than they were pre-development.

We have mobilised our members and wider local communities to make their voices heard on these issues. As part of a national campaign, all of our 19 local MPs were contacted by Wildlife Trust supporters in their constituencies, seeking commitment to a strong Environment Bill. We also galvanised support for local Marine Conservation Zones during the consultation on the third tranche of designations.

This year we also shared our vision for a wilder Hampshire and wilder Isle of Wight — publishing our discussion paper at the Annual General Meeting in October and engaging with a wide range of stakeholders to discuss how we can,

collectively, achieve our ambitions over the next decade. We have also informed the development of Hampshire County Council's future strategy.

Robust evidence is vital to underpin our delivery and our efforts to influence policy and practice. We have continued to play a lead role on both the Solent Waders and Brent Goose Strategy and the National Water Vole Mapping project and have worked with partners to deepen our understanding in new areas, such as through the Nightingale Recovery Project.

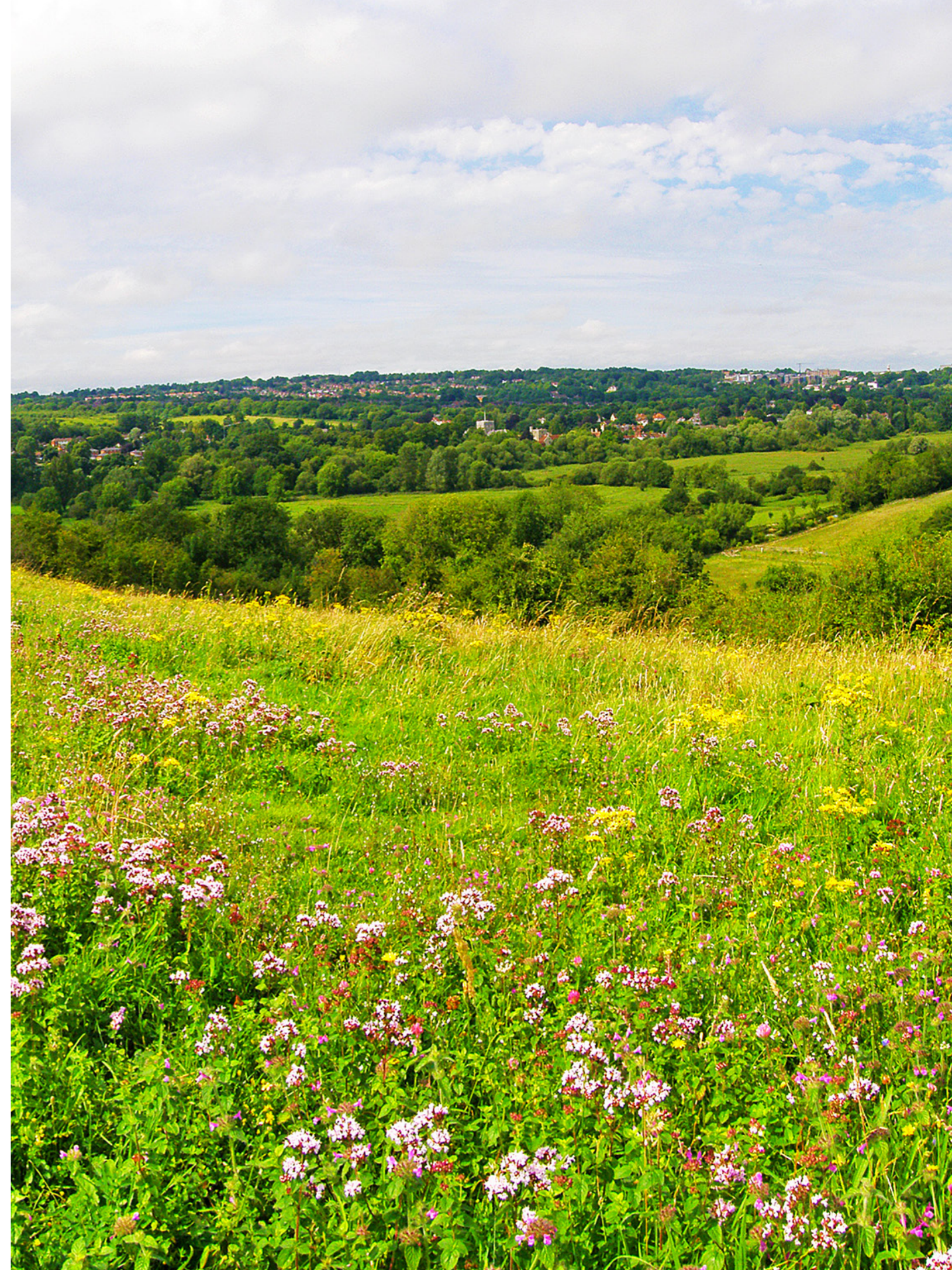
Mapping the Nature Recovery Network

Whilst we push to establish the Nature Recovery Network in law, we have been leading the way in defining what this looks like at a local level. The Trust spearheaded a local partnership initiative to create 'ecological network maps', outlining where nature is, or needs to be, in our two counties.

These local ecological network maps are being used by local authorities and are a critical step in delivering and implementing a network for nature's recovery.


Experts at Hampshire Biodiversity Information Centre, Natural England and the Isle of Wight Council worked with the Trust's policy expert, David Rumble, and the Trust's ecology team to develop the maps, using data about habitats, geology and protected sites.

The maps mark out the broad nature recovery network area, which includes legally protected sites and important sites for wildlife, which should be seen as 'no-go' areas for development. They also reveal the best locations to create more wildlife-rich habitat across the landscape. In these 'opportunity areas', good investment and protection could help expand and connect the nature recovery network and, in doing so, create greater benefits for wildlife.



St Catherine's Hill © Ed Merritt



 **80%**
reduction in
the number of
nightingales
in Hampshire
since the 1980s

 **2,500**
people responded
to our discussion
paper and helped to
shape our strategy
for a wilder future

 **3,000**
trees will be planted
at Roydon Woods
in the coming years
thanks to generous
gifts in Wills

Investment in building the network could come through delivering net gain in new housing developments, future government schemes for agriculture or nature conservation as well as targeted financial input from the private sector. The maps can also help us to understand where it is most important to target our work with landowners and farmers to create favourable conditions for wildlife, in order to support and enhance the network.

Wilder Hampshire & Isle of Wight

In October we published a discussion document, 'Wilder'. The document set out the scale of the challenge for wildlife and proposed a number of ideas and key concepts, including the need to increase significantly the space for wildlife and secure the support of 25% of the local population. The paper also posed challenges for local governments, farmers and landowners, businesses, individuals and communities. The purpose was to provoke debate and discussion and to seek input into a more detailed strategic plan.

We hosted a number of events throughout the spring, including three members' discussions on development, re-wilding and community action. We also organised a re-wilding conference on the Isle of Wight with experts Sir Charles Burrell (owner of the Knepp Estate) and Derek Gow. A further large-scale event was organised in partnership with WWF, the University of Southampton and others.

Our leadership on these issues has been extremely well-received by a wide range of stakeholders, including MPs, public bodies, landowners, members and local residents. Our proactive and ambitious vision has inspired individuals and organisations to come forward with ideas and invitations to support the delivery through volunteering, funding or collaboration. We have also seen other Wildlife Trusts follow our lead and set out similar local challenges.

The discussion and ideas generated will inform the work of the Wildlife Trust over the next ten years. This marks the start of a bolder and more inclusive approach to securing nature's recovery.

Surveying our struggling species

Despite their celebrated place in our culture, nightingales have declined significantly in the past few decades. In Hampshire, the nightingale population has fallen by 80% since the 1980s.

This decline is driven by a combination of factors, including loss of habitat in African wintering grounds and stopover sites on migration. It is likely that development pressure and a reduction in suitable nesting habitat locally are also contributing to shrinking numbers.

To increase our understanding and ability to reverse this decline, the Trust's nightingale expert, Trevor Codlin, led work on the Nightingale Recovery Project in partnership with the British Trust for Ornithology (BTO) and Hampshire Ornithological Society.

During the summer breeding season, local volunteers surveyed for nightingales in formerly known territories across Hampshire and the Isle of Wight. In Hampshire, a total of 14 territorial males were recorded during the survey period. In 2012, the BTO recorded 66. On the Isle of Wight, 20 territorial males were recorded — ten fewer than when the BTO surveyed seven years ago.

This evidence has informed our conservation work on the ground. At Swanwick Lakes nature reserve, for example, we are developing patches of scrub to attract nightingales to the site. Our Ningwood Common and Bouldnor Forest nature reserves on the Isle of Wight are home to a small number of nightingales and we are carefully managing the woodlands to provide suitable habitat for them alongside other vulnerable species. We were delighted to find breeding pairs at Bouldnor Forest during our surveys, and are hopeful that they will continue to thrive with appropriate care given to their habitat.

We have also worked to inform and influence the actions of others. We persuaded the Forestry Commission, Hampshire County Council and the National Grid to create and enhance scrub habitat in order to support the breeding nightingales found on land for which all three parties share responsibility.

Nightingale © Chris Gomersall / 2020VISION



Our Impact

Making space for wildlife



Much of our work aims to create more space for nature. Whether on our nature reserves or in the wider countryside, we are always seeking opportunities to expand and connect the areas where wildlife can thrive.

In recent years we have added a number of new sites to our estate and are now seeing the results of our careful management, as habitats are restored and wildlife returns.

Barton Meadows nature reserve in Winchester was secured by the Trust, in partnership with Winchester City Council, two years ago as part of the agreement for a local housing development. Its 28 hectares came to life in the first summer after reseeded, with a swathe of red common poppies. While it will take a few years for the wild flower meadow to establish fully, the removal from intensive arable farming allowed the area to bounce back, providing a rich sensory experience. As well as an abundance of pollinating insects, skylarks have made themselves at home on this reserve. Similarly, we have seen Fishlake Meadows nature reserve in Romsey go from strength to strength; attracting both the common and the rare and offering visitors opportunities to see everything from reed warbler to osprey and glossy ibis.

Elsewhere, on our more established nature reserves, we have seen wildlife continue to buck the trend of decline, with avocets breeding at Farlington Marshes, record numbers of terns at Blashford Lakes and lapwing populations at Testwood Lakes beginning to reach the critical mass needed to enable them to defend young from predators.

Our nature reserves are precious wildlife havens, but alone they are not enough to ensure wildlife can recover from decades of decline. Beyond our reserves, we have played an integral part in restoring missing species like the marsh fritillary butterfly, which is re-establishing itself

in the north of the county thanks to a proactive reintroduction programme in partnership with Butterfly Conservation. Through our consultancy, projects and farm advice services we are working with many others to increase our reach and achieve tangible results for wildlife across the two counties.

Manor House Farm

This year the Trust took on management of Manor House Farm in the lower Test Valley. This 90-hectare site, located between Totton and Nursling, is owned by the Barker Mills Estate and is on a 200-year lease to the Environment Agency. Due to our expertise in floodplain grassland management and restoration, the Environment Agency has now leased the land to the Trust for 30 years.

Our neighbouring landholdings at Testwood Lakes and Lower Test Marshes mean we are ideally positioned to manage the site. When combined with our two nature reserves, the Trust now manages 310 hectares in the lower Test Valley. This means that most of the lowland marsh south of the M27 motorway to the mouth of the River Test is looked after by the Trust. This marks a significant step forward in our ambition to develop a Nature Recovery Network for Hampshire.

Our vision for the site is to create a wildlife-rich area which serves a function in its own right but also forms important connecting and buffering habitat for the highly designated river, coastal and wetland features of the lower Test Valley and the Solent.

The land will compensate for the loss of habitat to coastal squeeze. Funded through the Environment Agency's Regional Habitat Restoration Scheme, we plan to restore the floodplain grassland and create new habitat



Barton Meadows © Martin de Retuerto



310
hectares are managed by the Trust in the Test Valley



4,661
hectares in Hampshire and the Isle of Wight are managed by the Trust



20
farmers in West Hampshire are working with us to improve the natural environment



to benefit breeding and overwintering waders and wildfowl. Over time, this will become an increasingly saline coastal grazing marsh as sea-levels rise and the tidal influence increases.

Farming with nature

In an innovative new project, we are working with a group of 20 farmers in West Hampshire to improve the natural environment across 4,550 hectares of farmland in the Wallop Brook river catchment area.

Last year our Principal Farm Advisor, Alison Cross, secured funding for the project from Defra as part of the Countryside Stewardship Facilitation Fund. The project enables Alison to work closely with the farmers to find the best ways to deliver environmental improvements on their land. By coming together to manage the whole catchment from top to bottom, the farmers can look after their land's natural assets and help make their farms more sustainable.

Farmland is home to nationally rare species such as corn bunting — just one of the species that is being recorded as part of the project. Through the survey work we were able to contribute to Hampshire Ornithological Society corn bunting data. The bird was recorded on seven of the eleven participating farms and this included new records. Survey work also led to a stone curlew chick being ringed on a farm where, though there was a ground nesting bird plot, the species had not previously been recorded. By providing more nesting habitat and year-round food and shelter, the Wallop Brook farmers hope to help farmland birds thrive.

The project also aims to build the group members' knowledge and skills. In the project's first year, there were 15 workshops on topics including soil health, arable flora, hedgerow management, Countryside Stewardship schemes, agroforestry and more.

In the year ahead, the group will focus their efforts on the river itself and carry out biological monitoring of the Wallop Brook, in particular looking at freshwater invertebrate communities. The potential to establish a sanctuary site for native white-clawed crayfish in the catchment will be explored. Plans are also being developed for a pollinator 'highway' — a series of connected areas of plants that provide nectar, shelter and larval food for a range of invertebrates.

Woolmer Forest

This year we have expanded our partnership with the Ministry of Defence (MOD) and are proud to be managing part of Woolmer Forest, near Liphook.

Over the past decade the Trust has looked after a number of military training sites covering approximately 2,500 hectares across north Hampshire. We are now responsible for an additional 235 hectares in the central and eastern parts of Woolmer Forest. The Amphibian and Reptile Conservation Trust will continue their management of the western area.

Woolmer Forest is one of the most important areas of lowland heath in Europe. The 600-hectare site hosts a diverse range of wildlife, including special heathland plants and rare birds such as Dartford warbler, woodlark and tree pipit. Almost uniquely, it is home to 12 of our native species of reptile and amphibian. Its rich wildlife affords it designation as a Site of Special Scientific Interest, Special Protection Area and Special Area of Conservation.

In recent years, however, large areas of the land have become dominated by birch trees and scrub, affecting the quality and diversity of the heathland plants for which the area is designated. If left unmanaged the area would slowly transform into woodland and we would lose the internationally scarce lowland heath and the wildlife that depends on this unique habitat.

The Trust has started undertaking a programme of significant habitat restoration, starting with large scale scrub removal. We will then introduce a small herd of ponies; their trampling and grazing will create opportunities for the heathland plants to regenerate and thrive.

Although visitors are not permitted on the site as it is an active MOD training ground, taking on the management of this area will further enable our efforts to conserve north Hampshire's heathland on a landscape scale.

Transforming small holdings

Through the Trust's trading subsidiary, Arcadian Ecology and Consulting Ltd, our ecology experts work closely with landowners across our two counties to help them manage their land to benefit wildlife. This includes the owner of a farm in South East Hampshire who, with our guidance, by making some fairly small changes, has had a significant impact on wildlife.

A winter farmland bird survey on this land revealed a 20% increase in bird species over twelve months, with a wide variety of birds now found, including a woodcock, meadow pipits, chaffinches, reed buntings, stonechats and goldfinches.

By allowing hedgerows to grow a little wilder and connecting them with restored areas of woodland, the landowner has provided cover for small farmland birds and attracted a wider diversity of wildlife, including the impressive purple emperor butterfly which now enjoys the tree top canopy.

Pesticide use has been stopped, allowing the insect population to thrive and, in turn, providing food for birds and small mammals, including Barbastelle bats. The land is now ecologically rich enough to support top predators, like barn owls.

We will continue to work with this and many other landowners across our two counties and hope that, together, we can create much more space for wildlife to thrive.



Our Impact



Bringing people closer to nature

Within our 'Wilder' discussion paper, we have recognised that we need more space for nature and many more people on nature's side.

While our aim is for people to take concerted action in support of wildlife, we know that the essential building block for this behaviour change is an intrinsic connection with nature.

This year thousands of children, young people and adults have had the opportunity to experience, engage with, appreciate and learn about our natural environment through formal and informal events, courses, sessions, visits and groups. We have also started to improve the welcome and experience for visitors on our nature reserves.

The delivery of education at our centres continues to be highly valued by schools and pupils, as are our regular sessions for children and young people. Some of the young people who have grown up with Wildlife Tots and Wildlife Watch are today our strongest ambassadors and this year they have helped us to celebrate our impact and shape our future direction.

Building confidence and skills in individuals is core to our work with people and underpins the way that we support our Marine Champions, apprentices and trainees. This will also be an essential part of the way we support individuals and communities in the future — empowering people to speak up and act for nature in their own lives and to inspire and encourage others to do so.

There is a growing level of enthusiasm and interest in being part of nature's recovery. This can be seen in the number of volunteers actively supporting the Trust, the influx of new Marine Champions, the record number of '30 Days Wild' participants and the response to our Wilder vision, to which more than 2,000 people have contributed ideas and views over the past

six months. Many groups and individuals who are already driving forward initiatives in their schools, businesses and local communities have made themselves known to us and shown a real appetite for being part of a bigger movement of people taking action.

More widely, the rise in public awareness, concern and activism regarding the climate and biodiversity crises creates huge potential for the Trust to harness new energy and allies.

A warmer welcome from Blashford Lakes nature reserve

For many members of the public their first encounter with the Trust may be at one of our nature reserves. We undertook a strategic review of our signage and interpretation to ensure our site infrastructure enhances the visitor experience, strengthens brand awareness and is fit for purpose. We worked with an external agency, Imagemakers Design and Consultancy, to develop a creative and effective interpretation strategy. This will facilitate a coordinated approach to the look and feel of our nature reserves.

Thanks to the generous support of members and the local community, together with significant grants from two other funders, we were able to roll out this new look at Blashford Lakes nature reserve.

Projects Director, Martin de Retuerto and Fundraising Development Manager, Kathryn Boler successfully secured £226,000 from Veolia Environmental Trust, with money from the Landfill Communities Fund. With these funds we created a new wildlife pond and boardwalk, introduced a wildlife sculpture trail and installed picnic benches and signage around the reserve. We replaced the old, damaged Tern Hide with a larger, more flexible space. The new structure can be internally

divided, with the left hand side benefitting from large panoramic windows allowing for more relaxed wildlife observation. A new Welcome Hut has been created near the Education Centre. This small space is manned by volunteers who provide a warm welcome and are on hand to offer information and wildlife spotting tips.

We were delighted to receive an additional grant of £44,000 from LEADER, a European Union programme that supports rural development projects. This funding will pay for upgrading the education centre foyer, complete with wildlife cameras to give visitors close-up views of wildlife. The area outside the education centre will be landscaped with a sensory garden along with new information panels, signage and seating.

A surge of support for the Solent

Secrets of the Solent, supported by the National Lottery Heritage Fund with donations from the local community, entered its delivery phase in October and has got off to a flying start.

Our calls for volunteers to champion the project and the local marine environment received a very positive response. Our Community Engagement Officer, Emily Stroud, has already encouraged and inspired 80 local people to volunteer. These Marine Champions have received training and many are now helping to capture important data



48,218

hours given by our volunteers, equivalent to 6,888 days (2018: 45,533 hours)



2,259

people in our two counties took part in our 30 Days Wild challenge (2018: 1,723)



80

people signed up to volunteer with our Secrets of the Solent project



Child in bluebells © Tom Marshall



through our citizen science intertidal surveys or are delivering activities independently, including safaris on board Wightlink ferries — inspiring passengers crossing the Solent about the wildlife under the waves.

It is vital to the success of the project that we reach those people who use the Solent for recreation and work. Over 600 people have attended talks, including Sea Cadets and sailing clubs and our messages have been included in four harbour guides. In the future we will work with commercial fisheries and independent fishermen to promote local, sustainable seafood.

The wider public, visiting or living near to the Solent, will be engaged through a variety of art-led projects and we will work in partnership with businesses and organisations to share and embed our Wilder Solent brand and messages along the coast.

Marking significant milestones for our education centres

In June, Swanwick Lakes nature reserve celebrated 25 years of conservation and education in partnership with NATS. At a wonderful event with partners, local leaders and supporters of the nature reserve we heard from some of the young people who have been involved with Swanwick as they have grown up, and from the site's first education and reserve officer, Di Smith. Speaking passionately, their stories and memories demonstrated clearly the positive impact this wild place has had, and continues to have, on people's lives.

We were also delighted to mark 15 years of Testwood Lakes nature reserve. The site has a fascinating and varied history stretching from

the Bronze Age. More recent times saw gravel extraction create reservoirs which now provide water to much of South Hampshire and the Island. Our partnership with Southern Water has allowed us to nurture this post-industrial environment and create wonderful wetland, woodland and meadow habitat for wildlife as well as a wealth of nature-based experiences for people to enjoy.

In 2003 the Trust opened its doors at the Testwood Lakes Education Centre and it now welcomes more than 5,500 children and young people every year. Local partners and supporters, including New Forest MP, Julian Lewis, helped us celebrate the anniversary. Later in the year we invited the local community to enjoy a day of bird ringing, bug hunting and nature-themed crafts.

A royal visit

The Trust was honoured to welcome The Princess Royal and Sir Timothy Laurence to our nature reserve at Bouldnor Forest, as part of a visit hosted by our Vice President, the Isle of Wight's Lord Lieutenant, Sir Martin White.

During her visit to Bouldnor Forest, The Princess Royal met participants in the weekly Woodland Therapy sessions. This project, funded by the National Lottery Community Fund and coordinated by Kathy Grogan, offers adults with mental health issues the chance to spend time in a beautiful natural setting, take part in activities such as campfire cooking and learn skills like willow weaving and wood carving. The project, which has been running for a number of years, has a significant impact on wellbeing, providing real support to those who take part. Feedback tells us that 85% of participants felt more confident about meeting new people after attending Woodland Therapy, 71% reported a growth in self-esteem and 57% felt more independent.

The visit also allowed The Princess Royal to meet the Trust's new Woodland Apprentices. Thanks to support from National Lottery Heritage Fund and other funders, through the Down to the Coast partnership, the Trust is able to offer training to four young people each year.



HRH The Princess Royal at Bouldnor Forest © Michael Dunkason

The apprentices help deliver essential conservation on the Island while gaining valuable experience and learning traditional skills, such as coppicing and hurdle making. The first group, who completed their apprenticeships earlier in the year, have all gone on to gain good employment in the field and we have subsequently taken on a second cohort.

Watercress & Winterbournes

Our National Lottery Heritage Fund Landscape Partnership, Watercress & Winterbournes, has been building towards the submission of its second stage funding bid in October 2019.

This unique partnership to celebrate and improve the headwaters of the Test and Itchen rivers is underpinned by community engagement. Watercress & Winterbournes Community Catchments Officer Maggie Shelton has successfully established seven community catchment groups across the partnership area. With our help, each group has progressed from discussing local issues to choosing and refining projects to undertake in their area, such as celebrating local heritage features.

The 16 organisations who make up the partnership have worked together to identify and define a variety of additional projects that will be delivered, if successful in securing stage two funding. These include habitat restoration and enhancements, schemes to improve water quality, and programmes to build skills and capacity in local communities.

 **22** projects were developed with partners and Community Catchment Groups (as part of our Watercress and Winterbournes project)

 **34** local companies showed their support for wildlife by being corporate members of the Trust

 **122** people were engaged through Community Catchment Group activities (as part of our Watercress and Winterbournes project)



Looking Ahead and Building Resilience

Looking Ahead

Delivering our vision



In the year ahead, the Wildlife Trust will develop and launch a **refreshed vision and strategic plan** to take us to 2030 and beyond.

The overarching goal will be to secure nature's recovery. Our priorities will be to create more space for wildlife to thrive and inspire more people to be on nature's side.

The strategy will recognise that we must encourage and support others to play their part, alongside directly delivering positive impact on the ground.

Having listened to our members, supporters and partners and collected and considered evidence to inform our direction, **we will finalise our plan and set out what the Trust will achieve**, what we will help others to do and what wider changes we will endeavour to influence.

We will re-focus the work of the Trust and ensure that we have the right skills and resources to start delivering our new strategic plan.

We will continue to make strategic additions to the Trust's estate. While we acknowledge that the Trust alone cannot secure nature's recovery, our nature reserves are where wildlife currently thrives and are important safe havens for vulnerable species. We will seek to acquire new sites, prioritising those that can expand and strengthen the Nature Recovery Network across our two counties. We will look for avenues to test **different and wilder approaches to ecological restoration**, including reintroducing missing species. To take this forward, we will **establish a panel** of experts and key partners to consider the potential to return important species to our counties, **restoring ecosystems and helping nature recover.**

We will work proactively with our neighbouring landowners to encourage, inspire and offer services to support them to increase the space for wildlife around our nature reserves.

We will further develop our services — through Arcadian Ecology and Consulting Limited — offering high quality consultancy and professional advice. This will include services to help developers deliver net gain for biodiversity and businesses to meet their environmental responsibilities.

We will also work to influence political leaders and local policy makers on key issues such as embedding net gain in policy.

We will be a supportive but critical friend to public bodies and other agencies — developing thinking and clear, evidence-based proposals to help them to deliver on their commitments to deal with the climate and ecological crises. Our approach will be solution-focused but we will be prepared to challenge decisions or plans as necessary.

In response to the continued legislative uncertainty as we withdraw from the European Union, we will continue to push for the most ambitious legislative and policy settlement for the environment. Through collaboration with other Wildlife Trusts and the Greener UK coalition, as well as forming partnerships with new groups with shared goals, **we will push for an ambitious Environment Bill with nature's recovery at its heart.**

We will respond to and harness the surge in concern for the environment and act as a positive conduit and channel for action. **We will empower individuals and groups** to make changes in their own lives and communities and inspire them to be part of a wider movement for a wilder future.

This approach will continue to be a core part of the Secrets of the Solent project, supported by the National Lottery Heritage Fund (NLHF), which aims to raise awareness of the value of marine wildlife and encourage positive behaviour change. The success to date of the Marine Champions volunteer programme will inform our wider work and we will also invite individuals to become campaigning or community champions and support them to act and mobilise others.

Our **Wilder Communities** project, funded by Southern Co-op, will help us to test and pilot ideas and initiatives in Portsmouth with the aim of rolling this approach out further. Nurturing community-led action is also central to plans

to improve the headwaters of our chalk rivers through the NLHF funded Watercress and Winterbourns landscape partnership.

We will lead public-facing campaigns to encourage more people to make space for wildlife in their lives and homes.

We must ensure that the Trust represents and is relevant to the whole community. We will take action to improve the diversity of our supporters, staff and volunteers. We will undertake research with young people and will **establish a youth panel** to help ensure that the work of the Trust is relevant to younger generations.

We will continue to **provide opportunities for people of all ages to connect with and be inspired by nature.** In order to extend our impact, we will look to provide advice, training and services to professionals — enabling teachers, child care providers, therapists and health care practitioners, for example, to embed nature within in their own work.

In our efforts to get more people on nature's side, we will make sure that there are relevant and creative ways to support the Trust. We will continue to test and learn from **digital fundraising and engagement** campaigns. We will build our relationships with individual supporters and also with our statutory, charitable and corporate partners. Growing our membership will remain a priority, along with **encouraging legacy giving** as a powerful way for people to make a significant difference for wildlife.

Finally we will take steps to lower our environmental footprint throughout our operations, and we will embark on a journey to becoming a net carbon-positive business.

Building Resilience

Managing Risk



The Trustees and the Executive Team evaluate risk across the organisation and put in place measures to eliminate or mitigate risks wherever possible. Our risk register is reviewed and updated on a regular basis and we have introduced a new process for identifying and dealing with any serious issues or concerns, in line with new guidance issued by the Charity Commission.

Of particular risk to the Trust is the impact of Brexit, especially if we leave the EU without a deal. There are likely to be financial impacts, such as the loss of funding for land management, along with rising costs and decreasing income due to a weaker economy. Other potential impacts include changes to environmental legislation and loss of nature protections which would affect our ability to achieve our aims. Trustees and senior staff are actively monitoring these risks and taking steps to mitigate their impact.

The Trust's finances are closely monitored through the **Business and Finance Committee**. There remains significant uncertainty surrounding the long-term future of agri-environment income after we leave the EU, which constitutes a large proportion of the Trust's income. We are focusing on diversifying our funding streams, seeking a greater level of unrestricted income and are exploring potential commercial activities, to help finance the management of the Trust's nature reserves, where needed.

Last year we had a renewed focus on membership and expanded the channels through which we recruit members. We had an excellent year with **South West Wildlife Fundraising Limited (SWWFL)**, who recruited the majority of our new members. We have also invested time and resource into **strengthening our digital recruitment campaigns** in order to reach new audiences, with some great early success.

In relation to other sources of funding, we are fortunate to have a growing pool of supporters who make large contributions to the Trust. We greatly value our relationships with these supporters and their donations make a huge difference to our work. **We were also grateful to receive £650,322 in legacies** from individuals who had generously remembered us in their Wills. These contributions are crucial as they enable the Trust to take advantage of opportunities such as land purchases.

We have spent time exploring potential future funding sources, to help us further diversify our income. As a result of this work we will be strengthening the team to pursue more **corporate fundraising opportunities**. Income from grant-making Trusts and Foundations enables the Trust to deliver additional projects and partnerships.

In order to ensure that we have the highest standards of governance for our fundraising activity we have now set up a **Fundraising Committee**, involving Trustees and staff. The Trust remains registered with the Fundraising Regulator and follows the Code of Conduct. We pride ourselves on the high standard of supporter service we provide and this is reflected in the low levels of complaints we receive. In 2018/19 we received just six complaints, all of which were resolved satisfactorily.

The Trust continues to ensure compliance with the General Data Protection Regulation (GDPR). An internal working group involving Trustees and staff, (including the nominated Data Protection Lead), monitors, identifies and actively manages any risk in relation to data protection. The group reports to the Board of Trustees and staff receive regular training and updates. **We are fully committed to ensuring we are safeguarding individuals' data and protecting the Trust.**

The Trust takes its obligation to protect others very seriously. **Our Safeguarding and Child Protection Committee** meets quarterly, providing oversight of our safeguarding policies and procedures to ensure that all staff and volunteers are able to uphold our duty of care, including protecting children and vulnerable adults.

In light of high-profile safeguarding incidents in the wider charity sector, we **undertook a full review to ensure that our policy and processes are robust and fit for purpose.**

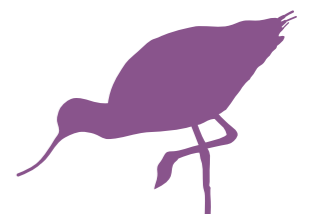
We undertook a review of IT and decided to appoint a new IT provider, Aura Technology. We are working together on an IT strategy to ensure the Trust operates as an efficient, modern and flexible organisation. A number of improvements to IT were made in the year and this continues to be a priority.

Staff are one of the most important resources that the Trust has and there has been a focus on Human Resources (HR) in the past year.

The HR and Remuneration Committee reviewed staff salaries and benefits. Several staff had adjustments to their salaries to improve consistency and ensure alignment with local and national salary benchmarks. We will ensure that our staff receive the training and support they need to enable the Trust to fulfil its purpose as effectively as possible.

We are proud of the Trust's strong health and safety culture. The Health and Safety Committee consists of Trustees and staff from across the Trust. Consistent reporting of minor incidents and near misses allows for **ongoing learning and improvements to both policy and practice.**

This year we also **reviewed our grazing programme** in order to address operational risks and build resilience. This review has resulted in a **reduced herd of cattle**, which has eased pressure during the winter months but still enables us to meet our conservation grazing needs.



Financial Review

The Trust had another positive year, with a net surplus in unrestricted funds for the third year in a row. With the loyal support of our members, our focused business plan and robust financial management we continue to move in the right direction. Operating surplus for the year to March 2019 was £517k (including an unrealised investments gain of £30k). The overall surplus of £967k included a valuation adjustment of £450k mentioned below. Although the net surplus of £517k was lower than 2018 (£752k) this still represents an excellent out-turn given the continued uncertain economic and political climate.

Looking first at unrestricted funding, income was £3,955k, which is an increase of 11% compared with the previous year. This includes increased income from membership and conservation activity. We also received £650k from legacies which has been set aside in designated funds for future investment in our work. In addition, £450k has been added to unrestricted funds from the valuation of land at Brick Kiln Farm, previously held under heritage assets with no value, therefore increasing the value of tangible fixed assets shown on the balance sheet.

Turning to restricted funding (income from grants and for specific projects), we saw a rise of £143k (11%) compared with the previous year, reflecting the start of several new projects.

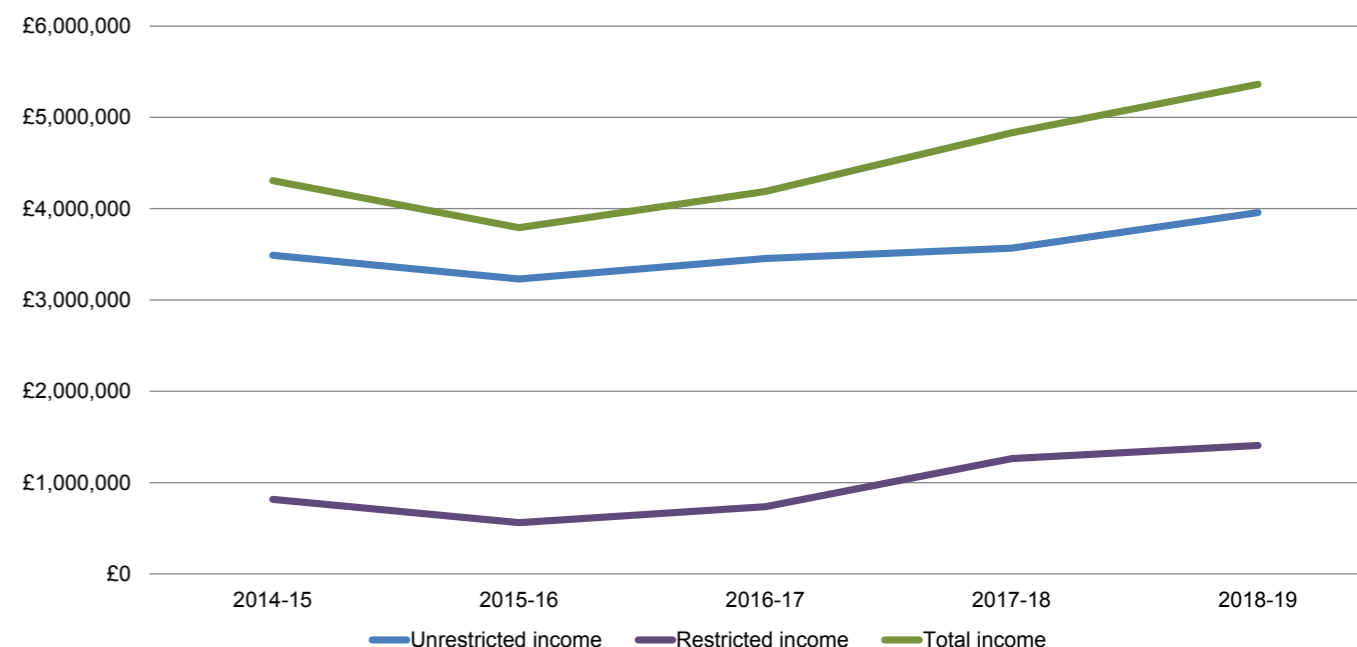
Expenditure also increased, from £4.07m in 2018 to £4.87m, an increase of 20%, reflecting the start of several new projects and the continuing high level of activity across all of the Trust's work.

The Trust's freehold buildings remain at the same level after being revalued in 2017. There were no acquisitions of freehold land during the year, although two additional areas of land were taken on for conservation management under a management agreement and a lease. Freehold heritage assets have reduced in size to a total of 900 hectares due to the transfer of land at Brick Kiln Farm into tangible fixed assets, joining other farms owned by the Trust.

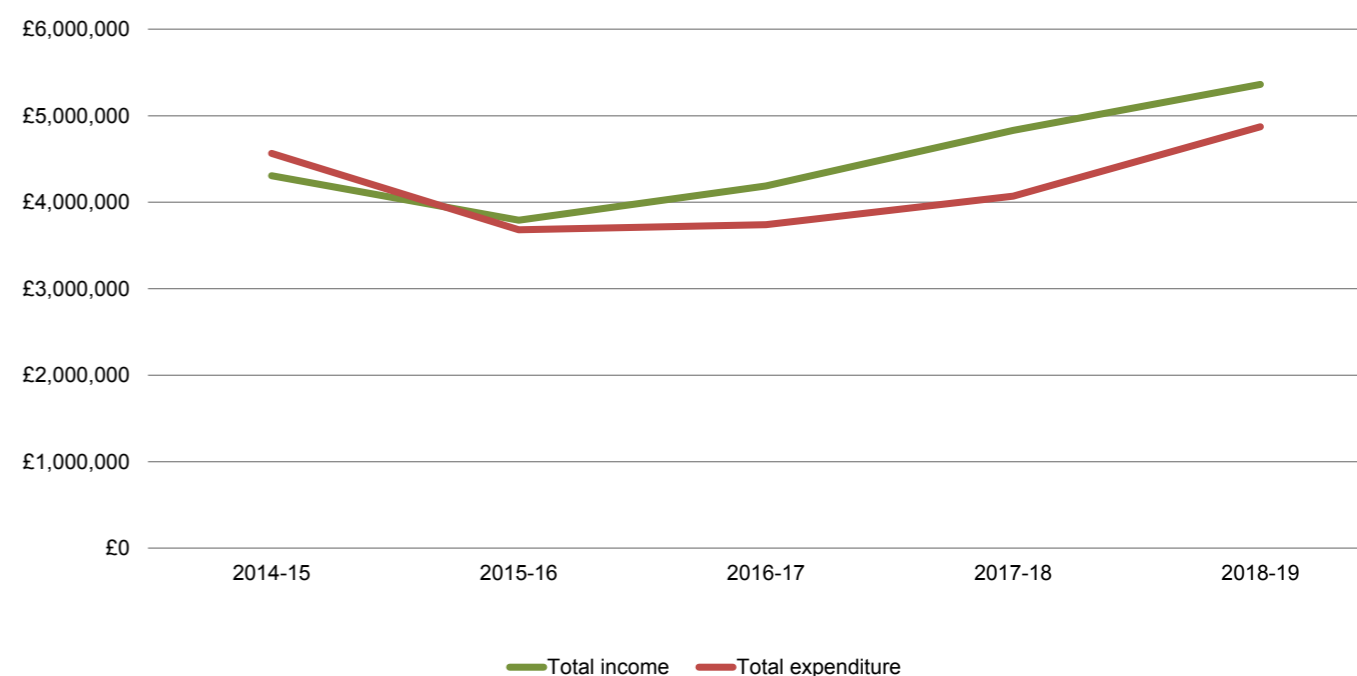
The next few years will remain challenging. The continuing uncertainty around Brexit, the economic climate and ongoing changes in the fundraising environment will all affect the Trust's resources. We remain focused on covering our operating costs and building our unrestricted income through increasing our supporter base and growing commercial activity to ensure the organisation has a sustainable future. The increased competition for grants and the constraints on public sector resources mean that restricted income is more difficult to secure.

Our overall financial strategy has not changed — our focus is on building medium to long-term growth in income, whilst continuing to ensure the sustainability of our expenditure in the shorter term by strict budgetary control. As unrestricted income provides the greatest flexibility to respond to external challenges and allows the Trust to allocate funding to where the need is greatest, we continue to invest in strategic capacity to build unrestricted income through new commercial activities as well as the more traditional sources of charitable fundraising.

Income Trends 2014–2019



Analysis of Income and Expenditure 2014–2019





Milton Locks shoreline © Paul Gonella

Income analysis 2018/19

Total incoming resources for the year were £5.36m, an increase of 11% compared with the previous year (2018: £4.83m).

Unrestricted income increased by 11% to £3.96m (2018: £3.57m). This was due to increased legacy income and a rise of £95k in donations, much of which is link to our education and engagement programmes. Charitable activity income also increased in the year by £366k overall due to a number of new programmes and projects.

The increase in membership income during the year of 4.2% to £1.1m (2018 £1.06m), is mainly due to the continuing investment in South West Wildlife Fundraising Limited (SWWFL). SWWFL is a mutual company consisting of eight Wildlife Trusts, including Hampshire and Isle of Wight Wildlife Trust, and concentrates wholly on increasing membership for its owning Trusts. There is an annual service charge and commission payments for each new member recruited, which are broadly comparable to costs previously spent by the Trust. By working collaboratively with other Wildlife Trusts through SWWFL we will benefit from greater efficiency as well as the sharing of risk, skills and experience. This continues to have a positive outcome and help the Trust to reach more people and rebuild membership growth.

Legacy income increased from £432k to £650k. This remains an unpredictable yet very important source of income which we hope to maintain and grow as part of a revamped legacy marketing programme in the coming year.

In its third year of trading Arcadian Ecology generated a profit of £102k (2018: £79k), an increase of 30% on the previous year. The profit was gifted to the Trust as a deed of covenant.

Restricted income took an upward turn during the year, increasing to £1.41m (2018: £1.26m). Several new projects began in the year, such as the development and planning phase of the 'Watercress and Winterbournes' NLHF (National Lottery Heritage Fund) project and the Blashford Refurbishment project, and the delivery phase of the Secrets of the Solent project, each bringing new sources of grant funding.

Expenditure analysis 2018/19

Total expenditure for the year was £4.87m, an increase of 20% compared with the previous year (2018: £4.07m). Conservation activity costs increased as a result of project work, including the delivery of capital works on sites such as Manor House Farm, the Blashford refurbishment, the development work on the new Watercress & Winterbournes Project and the continuing work at Fishlake Meadows.

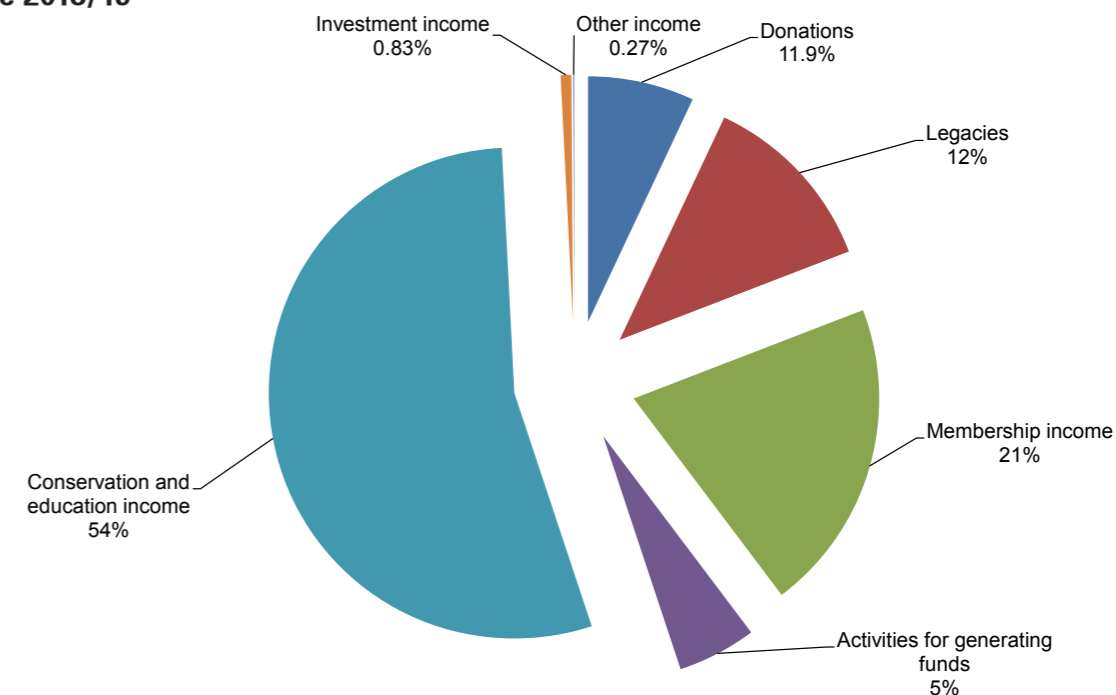
Expenditure on delivering charitable activities (conservation, education and membership services) was £4.40m (2018: £3.55m), representing 90% of the total resources expended (2018: 88%).

Total expenditure includes support costs of £796k (2018: £812k) which include finance, HR, IT, facilities and governance costs. These costs are allocated proportionally across all activities depending on staff numbers. The governance costs (£74k) include audit fees and staff costs allocated to governance activities and continue to represent 1.5% of our total expenditure.

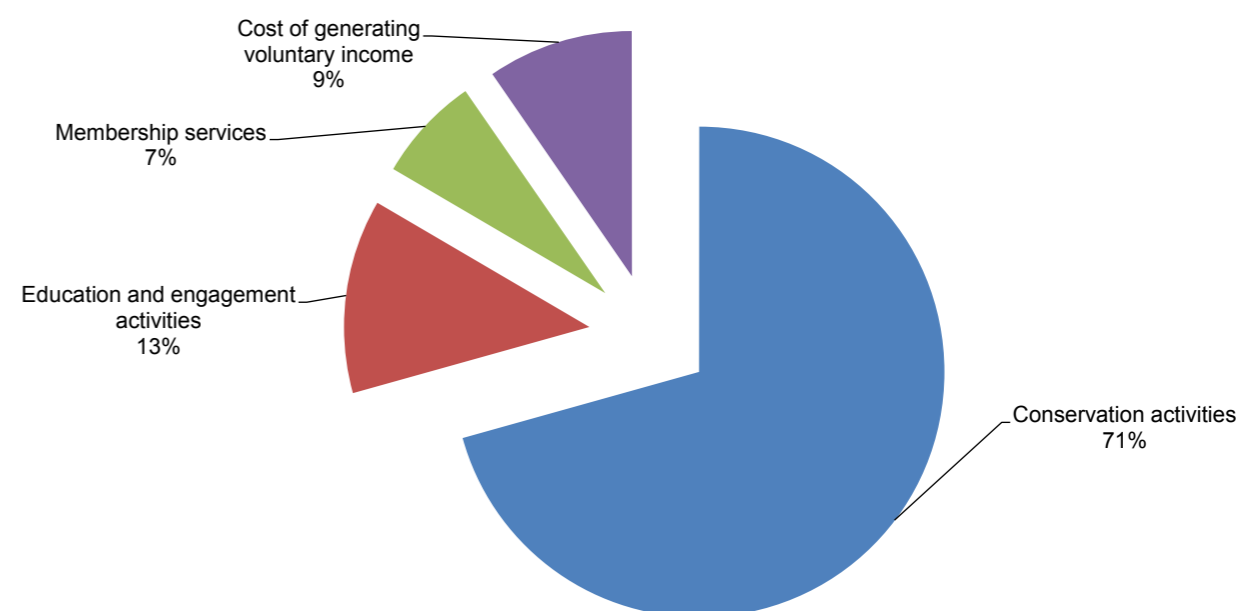
Also included in the total expenditure is the annual contribution we make to the Royal Society of Wildlife Trusts (£66k), which funds the work they do on behalf of The Wildlife Trusts across the UK.

Total staff costs were £2.60m (2018: £2.38m) which equates to a 9.6% increase. This includes an annual pay increase of 2% for staff along with the creation of a number of new roles that including project staff funded by external sources and staff focusing on income generation to help to make the Trust a more sustainable organisation in the current financial climate.

Income 2018/19



Expenditure 2018/19





Investments

The Trust's investments are managed by Sarasin and Partners LLP. The portfolio is managed in accordance with our investment strategy and risk profile, which aims to preserve capital value and generate a modest income. The funds are regularly reviewed and screened to ensure that as far as possible the investments are not in conflict with our charitable objectives.

The Trust's investments show an unrealised gain of £29.6k (2018: unrealised loss of £7.8k). Investment income of £37.5k (2018: £35k) was received during the year.

As at 31 March 2019 the Trust's investments had a market value of £1.06m (2018: £1.03m).

Financial Reserves

The Trust's financial reserves are made up of a small permanent endowment fund of £4.5k (2018: £4.5k) and a variety of restricted and unrestricted funds, some of which have been designated for a specific purpose and some of which represent the value of various assets. Total funds as at 31 March 2019 were £9.75m (2018: £8.78m).

Restricted Funds

The Trust has a number of restricted funds, where the donor limits the purpose for which the funds can be used. As at 31 March 2019 restricted funds (not including restricted heritage assets) were £327k (2018: £186k). Further details of these funds and the purposes for which they are intended are provided in note 15. There have been a number of additional funds set up this year for new restricted projects and activities.

Unrestricted Funds

These are funds free from any restrictions and therefore Trustees can decide how the funds are allocated. Unrestricted funds are shown in two types as detailed below:

Designated Funds

Some of the Trust's unrestricted funds have been designated by Trustees to support certain activities such as land management, land acquisition or strategic investment in delivering our business plan. The land management designated fund was established to cover funding gaps arising from changes to agri-environment schemes. The business plan strategic development fund supports investment in crucial areas of fundraising and communications to help build new sources of income and raise our profile. The building maintenance fund supports repairs and improvements to the Trust's freehold buildings to maintain their value. Finally, substantial unrestricted legacies received each year are also designated, allowing Trustees to allocate these funds to land acquisitions or new projects that help deliver our charitable purposes.

Designated funds held at 31 March 2019 were £1.72m (2018: £1.35m). Further details of these funds and the purposes for which they are set aside are provided in note 15.

General Fund

The remainder of the Trust's unrestricted funds are held in a general fund, which as at 31 March 2019 was £6.44m (2018: £5.98m). Of this, £5.07m represents unrestricted fixed and heritage assets (2018: £4.59m).

Free Reserves

Free reserves are calculated by deducting unrestricted tangible fixed assets and unrestricted heritage assets from total unrestricted funds (see note 16). The Trust's Financial Reserves policy is to hold sufficient free reserves to provide working capital and to provide a buffer of liquid funds to cover temporary shortfalls caused by an unforeseen loss of income, cash flow volatility or an unexpected increase in costs or risk exposure. Should any of these circumstances arise, these free reserves are intended to ensure that the Trust can meet its contractual obligations to staff, suppliers, statutory bodies and funding partners.

The Trust's monthly cash flow is highly variable during the financial year, with many funds being received towards the end of the year or after projects are completed. This means that free reserves are needed to fund the charity's activities during the year to cover the timing gap between expenditure and income. Cash flow is monitored daily by Trust staff and reviewed quarterly by the Trust's Business and Finance Committee. The current level of free reserves is considered sufficient to mitigate the risk.

As at 31 March 2019 the free reserves were £1.37m (2018: £1.39m).

SIGNED ON BEHALF OF COUNCIL on 3 September 2019.

Mary Parker
Honorary Treasurer



Report of the Independent Auditors

to the members of Hampshire and Isle of Wight Wildlife Trust

Opinion

We have audited the financial statements of Hampshire and Isle of Wight Wildlife Trust (the 'parent charitable company') and its subsidiaries (the 'group') for the year ended 31 March 2019 on pages 34 to 55. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice).

In our opinion the financial statements:

- give a true and fair view of the state of the group's and of the parent charitable company's affairs as at 31 March 2019 and of the group's incoming resources and application of resources, including its income and expenditure, for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice; and
- have been prepared in accordance with the requirements of the Companies Act 2006.

Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (UK) (ISAs (UK)) and applicable law. Our responsibilities under those standards are further described in the Auditor's responsibilities for the audit of the financial statements section of our report. We are independent of the group and charitable company in accordance with the ethical requirements that are relevant to our audit of the group financial statements in the UK, including the FRC's Ethical Standard, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Conclusions relating to going concern

We have nothing to report in respect of the following matters in relation to which the ISAs (UK) require us to report to you where:

- the trustees' use of the going concern basis of accounting in the preparation of the group financial statements is not appropriate; or
- the trustees have not disclosed in the group financial statements any identified material uncertainties that may cast significant doubt about the group and parent charitable company's ability to continue to adopt the

going concern basis of accounting for a period of at least twelve months from the date when the financial statements are authorised for issue.

Other information

The trustees are responsible for the other information. The other information comprises the information included in the annual report, other than the group financial statements and our Report of the Independent Auditors thereon.

Our opinion on the group financial statements does not cover the other information and we do not express any form of assurance conclusion thereon.

In connection with our audit of the group financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the group financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated. If we identify such material inconsistencies or apparent material misstatements we are required to determine whether there is a material misstatement in the financial statements or a material misstatement of the other information. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

Opinion on other matters prescribed by the Companies Act 2006

In our opinion, based on the work undertaken in the course of the audit:

- the information given in the Report of the Trustees for the financial year for which the financial statements are prepared is consistent with the group financial statements; and
- the Report of the Trustees has been prepared in accordance with applicable legal requirements.

Matters on which we are required to report by exception

In the light of the knowledge and understanding of the group and the parent charitable company and their environment obtained in the course of the audit, we have not identified material misstatements in the Report of the Trustees.

Matters on which we are required to report by exception

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion:

- adequate accounting records have not been kept by the parent charitable company or returns adequate for our audit have not been received from branches not visited by us; or
- the parent charitable company financial statements are not in agreement with the accounting records and returns; or
- certain disclosures of trustees' remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit.

Responsibilities of trustees

As explained more fully in the Statement of Trustees Responsibilities set out on page 56, the trustees (who are also the directors of the parent charitable company for the purposes of company law) are responsible for the preparation of the group financial statements and for being satisfied that they give a true and fair view, and for such internal control as the trustees determine is necessary to enable the preparation of group financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the group financial statements, the trustees are responsible for assessing the group and parent charitable company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the trustees either intend to liquidate the group and parent charitable company or to cease operations, or have no realistic alternative but to do so.



P E H Wright ACA DChA (Senior Statutory Auditor)
for and on behalf of Sheen Stickland
Chartered Accountants
Statutory Auditors
7 East Pallant
Chichester
West Sussex
PO19 1TR

Date: 3 September 2019

Our responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance about whether the group financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue a Report of the Independent Auditors that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs (UK) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these group financial statements.

A further description of our responsibilities for the audit of the group financial statements is located on the Financial Reporting Council's website at www.frc.org.uk/auditorsresponsibilities. This description forms part of our Report of the Independent Auditors.

Use of our report

This report is made solely to the charitable company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the charitable company's members those matters we are required to state to them in an auditors' report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the group and charitable company and the charitable company's members as a body, for our audit work, for this report, or for the opinions we have formed.





Financial Statements

Consolidated Statement of Financial Activities for the year ended 31 March 2019

	Notes	Unrestricted Funds	Restricted Funds	Endowment Funds	Total Funds 2019	Total Funds 2018
		£ '000	£ '000	£ '000	£ '000	£ '000
INCOME FROM						
Donations and legacies	2	936	90	-	1,026	714
Charitable activities	3	2,699	1,315	-	4,014	3,651
Other trading activities		277	-	-	277	424
Investments		38	-	-	38	35
Other		5	-	-	5	7
Total income		3,955	1,405	-	5,360	4,831
EXPENDITURE ON						
Raising funds	4	469	-	-	469	516
Charitable activities	5	3,140	1,264	-	4,404	3,554
Total expenditure	6	3,609	1,264	-	4,873	4,071
Net gains/(losses) on investments	13	30	-	-	30	(8)
NET INCOME/(EXPENDITURE)		376	141	-	517	752
Transfers between funds	16	-	-	-	-	-
Other recognised gains/(losses):						
Gains on revaluation of fixed assets		-	-	-	-	-
Heritage/Fixed assets not previously valued	10	450	-	-	450	-
Net movement in funds		826	141	-	967	752
RECONCILIATION OF FUNDS						
Total funds brought forward		7,331	1,449	5	8,785	8,033
TOTAL FUNDS CARRIED FORWARD		8,157	1,590	5	9,752	8,785

Continuing operations

All incoming resources and resources expended arise from continuing activities.

Balance Sheets as at 31 March 2019

The balance sheets for both the Group (the charity plus the subsidiary trading companies) and the Charity only are shown below.

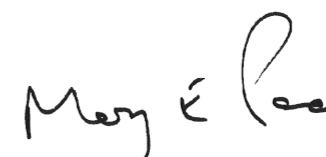
	Notes	The Group		The Charity	
		2019	2018	2019	2018
		£ '000	£ '000	£ '000	£ '000
FIXED ASSETS					
Tangible fixed assets	10	4,394	3,912	4,394	3,912
Heritage assets	11	1,938	1,938	1,938	1,938
Investments	12	1,058	1,029	1,058	1,029
		7,390	6,879	7,390	6,879
CURRENT ASSETS					
Stock		134	302	134	302
Debtors	13	1,525	1,457	1,522	1,411
Cash at bank and in hand		1,666	1,017	1,609	997
		3,325	2,776	3,265	2,710
CREDITORS					
Amounts falling due within one year	14	(963)	(870)	(903)	(804)
NET CURRENT ASSETS		2,362	1,906	2,362	1,906
TOTAL ASSETS LESS CURRENT LIABILITIES		9,752	8,785	9,752	8,785
NET ASSETS		9,752	8,785	9,752	8,785
FUNDS OF THE CHARITY					
Endowment funds	15	5	5	5	5
Restricted funds		1,590	1,449	1,590	1,449
Unrestricted funds:					
Designated funds		1,719	1,350	1,719	1,350
General fund		6,438	5,981	6,438	5,981
TOTAL FUNDS		9,752	8,785	9,752	8,785

The notes on pages 37 to 55 form part of these financial statements.

The financial statements were approved by the Board of Trustees on 3 September 2019 and signed on its behalf by:



David Jordan OBE
Chairman of Council



Mary Parker
Honorary Treasurer

Consolidated Cash Flow Statement for the year ended 31 March 2019

	Notes (below)	2019 £ '000	2018 £ '000
Cash flows from operating activities:			
Cash generated from operations	a	706	529
Net cash provided by (used in) operating activities			
		706	529
Cash flows from investing activities:			
Purchase of tangible fixed assets		(95)	(18)
Purchase of heritage assets		-	(350)
Sale of fixed assets		-	2
Interest received		38	35
Net cash provided by (used in) investing activities			
		(57)	(330)
Change in cash and cash equivalents in the reporting period			
	b	649	199
Cash and cash equivalents at the beginning of the reporting period			
		1,017	818
Cash and cash equivalents at the end of the reporting period			
		1,666	1,017

NOTES TO THE CONSOLIDATED CASH FLOW STATEMENT

a) Reconciliation of net income/(expenditure) to net cash flow from operating activities

	2019 £ '000	2018 £ '000
Net incoming resources for the reporting period (as per the statement of financial activities)	518	752
Depreciation	63	75
Gains/losses on investment	(30)	8
Interest received	(38)	(35)
Increase/decrease in stock	168	(22)
Increase/decrease in debtors	(68)	(367)
Decrease/increase in creditors	93	120
Net cash provided by (used in) operating activities	706	529

b) Analysis of cash and cash equivalents

	2019 £ '000	2018 £ '000
Balance brought forward	1,017	818
Net cash (outflow)/inflow for year	649	199
Balance at 31 March 2019	1,666	1,017

Notes to the Consolidated Financial Statements for the year ended 31 March 2019

These notes form part of the financial statements.

1. Accounting Policies

a) Basis of preparing the financial statements

The financial statements of the charitable company, which is a public benefit entity under FRS 102, have been prepared in accordance with the Charities SORP (FRS 102) 'Accounting and Reporting by Charities: Statement of Recommended Practice applicable to charities preparing their accounts in accordance with the Financial Reporting Standard applicable in the UK and Republic of Ireland (FRS 102) (effective 1 January 2015)', Financial Reporting Standard 102 'The Financial Reporting Standard applicable in the UK and Republic of Ireland', the Charities Act 2011 and the Companies Act 2006. The financial statements have been prepared under the historical cost convention with the exception of investments which are included at market value.

b) Consolidation

The financial statements incorporate the results of Hampshire and Isle of Wight Wildlife Trust and its wholly owned subsidiaries, prepared on a line by line basis.

Exemption has been taken from including the statement of financial activities of Hampshire and Isle of Wight Wildlife Trust in accordance with section 408 of the Companies Act 2006.

c) Income

All income is included in the Statement of Financial Activities when the charity is legally entitled to the income and the amount can be quantified with reasonable accuracy. Legacies and donations are accounted for when receipt of the income is probable. Wherever possible, donated assets have been included at a reasonable estimate of their value to the Trust.

d) Membership income

Membership subscriptions are accounted for when received irrespective of the period of membership, since any cancellation in membership will not result in a refund for any proportion of unused subscriptions.

e) Branch income

The Trust has ten local groups and three specialist groups who may carry out various fundraising activities during the year. The proceeds of these activities are reflected as income in the financial statements upon receipt from the individual groups.

f) Volunteer contributions

No value is ascribed to the unpaid contributions of time and skills provided by volunteers due to the difficulty in attributing an economic value.

g) Expenditure

All expenditure is accounted for on an accruals basis inclusive of any VAT that cannot be recovered and has been classified under headings that aggregate all costs related to the category. Where costs cannot be directly attributed to particular headings they have been allocated on a basis consistent with the use of the resources.

Costs of raising funds include the costs incurred as a result of raising donations, developing legacy income and applying for grants. Governance costs are those incurred in connection with constitutional and statutory requirements, including audit and legal fees.

h) Stock

Stocks are stated at the lower of cost or net realisable value except for livestock, which is valued at an average market value on each balance sheet date.

i) Tangible fixed assets

Depreciation is provided with the intention of writing off the costs of the tangible fixed assets over their useful lives. The provision is calculated using the straight line method over the following periods:

Plant and machinery	5 years
Motor vehicles	5 years
Computer equipment	5 years

Freehold and leasehold buildings and land are not depreciated.

j) Heritage assets

Heritage assets are defined by the Trust as nature reserves. Nature reserves purchased by the Trust are shown on the balance sheet at original cost or valuation at the date of acquisition where known. Where Heritage Assets have been donated (or gifted) to the Charity they are recognised initially at their fair value where practicable. No value is placed on assets where their costs or valuation is not available and such information cannot be obtained at a cost commensurate with the benefit to the users of the accounts and to the charity. No depreciation is charged on Heritage Assets as permitted by SORP FRS 102. Note 11 provides further information.

k) Taxation

The Trust is exempt from direct taxation on its charitable activities.

l) Investments

Fixed asset investments are stated at market value based on the bid price valuation provided by the Trust's investment managers; Sarasin & Partners LLP, as required by SORP (FRS 2015). Any diminution in value is deducted if, in the opinion of the investment managers, it is considered necessary.

The investments are administered by Sarasin & Partners LLP on behalf of the Trust.

Investment income is accounted for when received by the Trust or its appointed agent.

m) Investment gains and losses

Realised and unrealised gains and losses on investments arising from the valuation of investments are recognised in the Statement of Financial Activities.

n) Operating leases

Rentals payable under operating leases are charged to the Statement of Financial Activities as incurred over the term of the lease.

o) Pension costs

The charity operates a defined contribution pension scheme. Contributions payable for the year are charged in the Statement of Financial Activities.

p) Fund accounting

The permanent endowment fund represents donations made where the donor requested that the capital be invested and the income either added to the capital or used to cover expenditure, depending on the conditions of the endowment.

Restricted funds are funds for which the donor has specifically restricted the purpose for which they can be used. The amounts in the funds represent the monies still remaining available for future expenditure, or funds represented by assets purchased partly or fully from restricted funds.

Unrestricted funds

These are funds free from any restrictions and Trustees can decide what they are spent on. Unrestricted funds are shown in two types as detailed below:

Designated funds are funds for which Council has specifically designated the purpose for which they can be used. The amounts remaining in the funds represent the monies still remaining available for future expenditure.

General funds represent the unrestricted net assets of the charity, excluding designated funds.

All income is allocated to the general fund unless otherwise restricted by the donor or specifically designated by Council.

2. Donations and Legacies

	Group	
	2019	2018
	£'000	£'000
Donations and Fundraising	376	281
Legacies	650	432
	1,026	714

3. Income from Charitable Activities

	Unrestricted Income	Restricted Income	Endowment Income	2019	2018
	£'000	£'000	£'000	£'000	£'000
North Hampshire Conservation	474	7	-	481	475
Solent & IOW Conservation	182	195	-	377	325
Central & West Conservation	345	540	-	885	506
Estates & Grazing Enterprise	427	-	-	427	705
Education & Engagement	163	193	-	356	351
External Affairs	4	380	-	384	229
Membership	1,104	-	-	1,104	1,060
	2,699	1,315	-	4,014	3,651

4. Expenditure on Raising Funds

	Group	
	2019	2018
	£'000	£'000
Sales and commercial income	469	516

5. Total Expenditure

	Staff Costs	Other Direct Costs	Support Costs	2019	2018
	£'000	£'000	£'000	£'000	£'000
Charitable activities					
North Hampshire Conservation	193	100	60	353	327
Solent & IOW Conservation	225	132	91	448	427
Central & West Conservation	358	563	128	1,049	588
Estates & Grazing Enterprise	300	443	112	855	748
Education & Engagement	397	93	132	622	558
External Affairs	390	263	86	739	627
Membership	94	209	35	338	279
Expenditure on charitable activities	1,957	1,802	645	4,404	3,554
Expenditure on raising funds	300	18	151	469	516
	2,257	1,820	796	4,873	4,070

6. Analysis of Support Costs

	Raising funds	North Hampshire Conservation	Solent & IOW Conservation	Central & West Conservation	Estates & Grazing Enterprise
	£'000	£'000	£'000	£'000	£'000
IT	18	7	11	15	13
Finance	52	21	32	44	40
Premises	42	17	25	36	31
Human Resources	25	10	15	21	18
Governance	14	6	8	12	10
	151	60	91	128	112

	Education & Engagement	External Affairs	Membership	2018-19 Total	Basis of allocation
	£'000	£'000	£'000	£'000	
IT	16	10	4	94	No. of staff
Finance	46	30	12	276	No. of staff
Premises	37	24	10	222	No. of staff
Human Resources	21	14	6	129	No. of staff
Governance	12	8	3	75	No. of staff
	132	86	35	796	

6. Analysis of Support Costs continued

Net income/(expenditure) is stated after charging/(crediting):

	2019	2018
	£'000	£'000
Depreciation – owned assets	63	75
Profit on sale of fixed assets	-	(11)
Operating leases – land and buildings	48	47
Auditors' remuneration – provision of audit services	8	8
Auditors' remuneration – non audit services	-	-

7. Trustees' Remuneration and Benefits

No Directors (Trustees) or persons connected with them have received nor waived any remuneration during the year (2018: none).

No Directors received reimbursement of expenses for travelling during the year (2018: none).

8. Staff Costs

	2019	2018
	£'000	£'000
Salaries and wages	2,286	2,079
Social security costs	192	179
Pension costs	127	119
	2,605	2,377

The average monthly number of full-time equivalent employees during the year was as follows:

	2019	2018
Cost of Generating Funds	5.4	5.0
Finance and Administration (includes Governance)	9.2	8.2
Charitable Activities	73.7	69.1
	88.3	82.3

	2019	2018
	£'000	£'000
Senior Management Team Salaries for 6 staff (2018: 5 staff)	304	251

The number of employees whose employee benefits (excluding employer pension costs) exceeded £60,000 was:

	2019	2018
£60,001 - £70,000	1	1

9. Pension Scheme

The Trust operates a defined contribution pension scheme. The assets of the scheme are held separately from those of the Trust in an independently administered fund. The pension cost charged to the Statement of Financial Activities was £127k (2018: £119k).

10. Tangible Fixed Assets – Group and Charity

	Freehold Properties	Freehold Land	Plant and Machinery	Total
	£'000	£'000	£'000	£'000
Cost				
As at 1 April 2018	2,402	1,410	852	4,663
Additions	84	-	11	95
Disposals	-	-	-	-
Transfer	-	450	-	450
Revaluation	-	-	-	-
As at 31 March 2019	2,485	1,860	863	5,208
Depreciation				
At 1 April 2018	15	-	736	751
Transfer	-	-	-	-
Charge for the year	6	-	57	63
Depreciation on disposals	-	-	-	-
As at 31 March 2019	21	-	792	814
Net Book Value				
As at 31 March 2019	2,464	1,860	70	4,394
As at 31 March 2018	2,386	1,410	116	3,912

Tangible Fixed Assets are all functional assets used in furtherance of the Trust's objectives.

The Trust's three freehold properties are Beechcroft House, Dawkins Cottage and Brick Kiln Farm Cottage. They were most recently revalued in 2017 by Giles Wheeler-Bennett Limited (chartered Surveyors) and these values are included in the table above.

In 2019 the land at Brick Kiln Farm was transferred from Heritage Assets to Tangible Fixed Assets as the farm is not a nature reserve but is a tenanted farm owned by the Trust. The value considered in the accounts (£450k) is from a professional valuation completed in 2014 by Longdown Management Limited.

The other Freehold Land included above as Tangible Fixed Assets consists of: Tawny Barn Field, College Copse Farm and Hockley Meadows Farm.

11. Heritage Assets — Group and Charity

	2018-2019	2017-2018	2016-2017	2015-2016	2014-2015
	£'000	£'000	£'000	£'000	£'000
Cost or valuation					
At start of period	1,938	1,588	1,277	1,277	1,235
Additions	-	350	81	-	42
Heritage Assets not previously valued	-	-	230	-	-
Disposals	-	-	-	-	-
At end of period	1,938	1,938	1,588	1,277	1,277
Net book value					
Year End	1,938	1,938	1,588	1,277	1,277
Prior Year	1,938	1,588	1,277	1,277	1,235

Heritage Assets are defined as tangible property with historical, artistic, scientific, technological, geophysical or environmental qualities which are held and maintained principally for their contribution to knowledge and culture.

Hampshire and Isle of Wight Wildlife Trust defines its nature reserves as Heritage Assets as they are held for the purposes of conservation, and are intended to be kept indefinitely or for leasehold sites until such time as the lease ends.

Nature reserves purchased by the Trust are shown on the balance sheet at original cost or valuation at the date of acquisition where known. Where Heritage Assets have been donated (or gifted) to the Charity they are recognised initially at their fair value where practicable. No value is placed on assets where their costs or valuation is not available and such information cannot be obtained at a cost commensurate with the benefit to the users of the accounts and to the charity. No depreciation is charged on Heritage Assets as permitted by SORP FRS 102.

The Trust continues to acquire new land for the purposes of conservation in accordance with its acquisitions policy. Assets are classified as heritage assets where appropriate at the time of acquisition. Heritage Assets held by the Trust as at 31 March 2019 are listed overleaf in tables 1 and 2.

Table 1. Heritage Assets: Freehold Nature Reserves

Name	Location	Size (hectares)
Alverstone Mead	Sandown, Isle of Wight	16.0
Arreton Down	Newport, Isle of Wight	19.0
Bartley Heath	Hook	91.0
Broughton Down	Broughton	24.0
Chappetts Copse	West Meon	12.0
Copythorne Common	Cadnam	15.4
Coulters Dean	Buriton	4.0
Emer Bog	North Baddesley	24.0
Fletchwood Meadows	Ashurst	5.0
Greywell Moors	Odiham	13.0
Hoe Road Meadow	Bishop's Waltham	3.0
Holmsley Gravel Pit	Bransgore	3.0
Kitt's Grave	Martin	36.0
Knighton Down	Brading, Isle of Wight	13.4
Linwood	Appleslade	10.5
Lower Test, The Crescent	Nursling	5.0
Lymington Reed Beds	Lymington	32.0
Mapledurwell Fen	Basingstoke	0.4
Martin's Wood	Newchurch, Isle of Wight	8.5
Micheldever Spoil Heaps - North	Micheldever	3.0
Morton Marsh	Sandown, Isle of Wight	10.5
Ningwood Common	Cranmore, Isle of Wight	11.7
Pewit Island	Portsmouth Harbour	1.2
Ron Ward's Meadow	Tadley	10.0
Royden Lane	Brockenhurst	2.2
Roydon Woods	Brockenhurst	379.7
Sandown Meadows	Sandown, Isle of Wight	18.0
Sandy Down	Brockenhurst	4.9
Shutts Copse	West Meon	4.0
Southmoor	North Langstone	11.3
St Clair's Meadow	Soberton	15.8
St Lawrence Bank Field	Whitwell, Isle of Wight	5.1
St Lawrence Undercliff Woods	St Lawrence, Isle of Wight	1.5
Swanpond Copse	Ryde, Isle of Wight	4.0
Upper Inhams Copse	Silchester	18.0
Upper Titchfield Haven	Hill Head	13.0
Upper Winnall Moors	Winchester	26.0
Weavers Down Bog	Longmoor	3.0
Whitehouse Meadows	Cove	1.0
Winnall Moors West	Winchester	21.5
Total		900.5

Table 2. Heritage Assets: Leasehold Nature Reserves

Name	Location	Size (hectares)
Ancells Farm	Fleet	12.0
Baddesley Common	North Baddesley	28.0
Blashford Lakes	Ringwood	91.0
Bouldnor Forest	Bouldnor, Isle of Wight	36.0
Old Burghclere Lime Quarry	Burghclere	3.0
Eagleshead & Bloodstone Copses	Brading, Isle of Wight	10.0
Farlington Marshes	Portsmouth	120.0
Upper Flexford	Chandler's Ford	11.0
Lower Flexford	Chandler's Ford	9.0
Headley Gravel Pit	Headley	7.0
Hook Common	Hook	74.0
Hookheath Meadows	Southwick	14.0
Hythe Marshes	Hythe	9.0
Lymington & Keyhaven Marshes	Lymington	320.0
Long Aldermoor	Minstead	3.0
Lower Test	Totton	157.0
Lower Winnall Moors	Winchester	15.0
Manor House Farm	Totton	90.0
Milton Locks	Portsmouth	0.4
Noar Hill	Selborne	12.0
Pamber Forest	Silchester	194.0
St Catherine's Hill	Winchester	47.0
Swanwick Lakes	Fareham	28.0
Testwood Lakes	Totton	65.0
Total		1355.4

12. Fixed Asset Investments – Group and Charity

	Group		Charity	
	2019	2018	2019	2018
	£ '000	£ '000	£ '000	£ '000
Investments	1,058	1,029	1,058	1,029

GROUP

	Listed investments	Unlisted investments	Cash and settlements pending	Totals
	£ '000	£ '000	£ '000	£ '000
Market Value				
At 1 April 2018	1,028	-	-	1,028
Additions	-	-	-	-
Disposals	-	-	-	-
Revaluations	30	-	-	30
At 31 March 2019	1,058	-	-	1,058
Net Book Value				
At 31 March 2019	1,058	-	-	1,058
At 31 March 2018	1,028	-	1	1,029

Of the £1.058m investments held at 31 March 2019, all holdings are held in the UK.

CHARITY

	Listed investments	Unlisted investments	Cash and settlements pending	Totals
	£ '000	£ '000	£ '000	£ '000
Market Value				
At 1 April 2018	1,028	200	-	1,028
Additions	-	-	-	-
Disposals	-	-	-	-
Revaluations	30	-	-	30
At 31 March 2019	1,058	200	-	1,058
Net Book Value				
At 31 March 2019	1,058	200	-	1,058
At 31 March 2018	1,028	-	1	1,029

12. Fixed Asset Investments — Group and Charity (continued)

The unlisted investments represents the charity's 100% interest in HIWWT Trading Limited and Arcadian Ecology & Consulting Limited.

Of the £1.058m investments held at 31 March 2019, all holdings are held in the UK. Investments that are material in the context of the group and charity investment portfolio are detailed as follows:

	2019
	£'000
Charity Authorised Investment Fund for Endowments	973
Charity Authorised Investment Fund for Income and Reserves	85

All investments are held to preserve capital value and generate a modest income for use in the activities of the Trust.

The historical cost of investments held as at 31 March 2019 was £832k (2018: £832k).

13. Debtors

	Group		Charity	
	2019	2018	2019	2018
	£'000	£'000	£'000	£'000
Trade Debtors	313	400	216	159
Other Debtors	1,181	971	1,174	971
Prepayments and Accrued Income	32	86	32	86
Amounts Due from Group Undertakings	-	-	100	195
	1,525	1,457	1,522	1,411

14. Creditors: Amounts Falling Due Within One Year

	Group		Charity	
	2019	2018	2019	2018
	£'000	£'000	£'000	£'000
Trade Creditors	282	200	250	173
Other Creditors	19	32	19	32
Accruals	160	186	149	183
Taxation and Social Security	69	71	53	38
Amounts Owed to Group Undertakings	-	-	-	-
Deferred Income	432	381	431	379
	963	870	903	804

15. Analysis of Charitable Funds for the Current Year 2018/19

	Balance at 1 April 2018	Incoming resources and funds	Outgoing resources and funds expended	Balance before 31 March 2019	Investment Gains/ (Losses)	Transfers	Balance at 31 March 2019
	£ '000	£ '000	£ '000	£ '000	£ '000	£ '000	£ '000
Unrestricted funds							
Designated Funds							
Land Management	764	-	(104)	660	-	-	660
Capital Expenditure	23	-	(13)	10	-	-	10
Legacies	460	515	(75)	901	-	-	901
Business Plan Strategic Development	47	135	(47)	135	-	-	135
Building Maintenance	55	-	(42)	13	-	-	13
Total Designated Funds	1,350	650	(281)	1,719	-	-	1,719
General Fund	5,981	3,756	(3,328)	6,408	30	-	6,438
Total Unrestricted Funds	7,331	4,406	(3,609)	8,128	30	-	8,157
Restricted Funds							
Badger Appeal	11	-	-	11	-	-	11
Brough Naturalists' Fund	23	-	-	22	-	-	22
Central Rivers & Downs Conservation	-	477	(477)	-	-	-	-
College Copse Farm	7	-	-	7	-	-	7
Education & Engagement	-	147	(147)	-	-	-	-
Emer Bog and Heathlands	29	-	(4)	26	-	-	26
Estates Conservation	-	-	-	-	-	-	-
Fishlake Meadows	-	25	-	25	-	-	25
Hanson Concrete Charitable Trust	10	-	(10)	-	-	-	-
IOW Land Projects	-	30	-	30	-	-	30
Itchen Navigation/Winnall Moors	53	-	-	53	-	-	53
Landscape and Catchment Projects	-	394	(394)	-	-	-	-
Manor House Farm	-	44	(44)	-	-	-	-
Non Native Plants Projects	12	-	(6)	6	-	-	6
North Hampshire Conservation	-	7	(7)	-	-	-	-
Restricted Donations/Legacies	2	-	-	2	-	-	2
Richard Hedley Fund	7	4	-	11	-	-	11

15. Analysis of Charitable Funds for the Current Year 2018/19 (continued)

	Balance at 1 April 2018	Incoming resources and fund transfers in	Outgoing resources and funds expended	Balance before movements at 31 March 2019	Investment Gains/ (Losses)	Transfers	Balance at 31 March 2019
Restricted Funds (cont.)	£ '000	£ '000	£ '000	£ '000	£ '000	£ '000	£ '000
Secrets of the Solent Project	-	46	-	46	-	-	46
SE Wildlife Trusts Strategic Dev. Fund	15	-	-	15	-	-	15
Solent & IOW Conservation	-	161	(161)	-	-	-	-
St Clair's Meadow	-	23	-	23	-	-	23
Test and Itchen Catchment Project	16	-	(13)	3	-	-	3
Victoria Harrison Fund	-	7	-	7	-	-	7
Watercress & Winterbournes Project	-	40	-	40	-	-	40
	186	1,406	(1,264)	327	-	-	327
Restricted Heritage Assets	1,263	-	-	1,263	-	-	1,263
Total Restricted Funds	1,449	1,406	(1,264)	1,590	-	-	1,590
Permanent Endowment Fund:							
Ted Wallace Fund	5	-	-	5	-	-	5
Total Endowment Funds	5	-	-	5	-	-	5
Total charitable funds	8,785	5,812	(4,873)	9,722	30	-	9,752

15. Explanation of Charitable Funds 2018/19

Designated Funds

Designated funds are set aside to support the delivery of the Trust's Strategic Plan and to help the Trust manage major risks.

Land Management: Further to a review of the risk associated with the agri-environment funds received by the Trust to manage nature reserves and other land, the Trustees have amalgamated all of the previously designated funds for land management into a single strategic fund, thereby providing some flexibility and contingency until the situation with regards to the future of agri environment scheme post Brexit are resolved.

Capital Expenditure: A fund to offset the depreciation costs of our major investment in IT infrastructure over a five year period.

Legacies: As part of the Trust's prudent approach to financial risk, the annual budgeting process does not include any provision for legacies yet to be received. Instead, we only budget for and spend legacy money

already received. The majority of legacies are moved into this legacies designated fund upon receipt, and decisions on spending are made by the Trustees in accordance with strategic priorities and our charitable objectives. Smaller legacies received in year may be put towards vital conservation work where the need is greatest, such as protecting or enhancing vulnerable species on our nature reserves.

Business Plan Strategic Development: A fund established by the Trustees to allow investment in crucial areas of fundraising and communications to help the Trust build resilience and manage risk, in line with details agreed in the Trust's Business Plan.

Building Maintenance: A fund to offset maintenance costs of buildings.

15. Explanation of Charitable Funds 2018/19 (continued)

Restricted Funds

Restricted funds are strictly tied to our specific projects. Often the Trust receives project funding in advance and so we need to 'ring fence' the monies for spending on the project, as agreed with the funder or donor. Sometimes the projects can run over a number of years. Normally the fund will close once the project is finished.

Badger Appeal: Appeal funds to put towards research and practical control of bovine tuberculosis and deployment of vaccination where appropriate.

Brough Naturalists' Fund: Fund containing an in-memoriam donation given by Antoinette Brough in memory of her husband Dr Peter Brough, a former Trustee and long-term supporter of the Trust. The donation was used to establish an annual prize fund of up to £500 per year to acknowledge and encourage the work of amateur naturalists.

College Copse Farm: Funds remaining from the College Copse Farm appeal, to be spent on upgrading the facilities there.

Emer Bog and Heathlands: Funds for heathland restoration and ongoing management of Emer Bog nature reserve, funded via a developer's contribution.

Fishlake Meadows: Funds received towards the ongoing management of Fishlake Meadows from Test Valley Borough Council.

IOW Land Projects: Funds raised as match funding for the Isle of Wight HLF project, to be spent during the project period and donations towards the ongoing work on the Island.

Non-Native Plants Projects: Partnership funding for delivery of New Forest and Avon Valley Non-Native Plants project work.

Restricted Donations/Legacies: £2,000 given by Miss Lipscombe for replacement benches on Warnborough Greens.

Richard Hedley Fund: Funds raised in memory of Richard Hedley, a former Trustee and one of the Trust's most long-standing supporters. Richard's family plans to continue fundraising and the money raised will support one or more ecology trainee positions in the Trust.

Secrets of the Solent Project: Funds received towards the Secrets of the Solent Project from NLHF and donations from partners and individuals.

SE Wildlife Trusts Strategic Development: Funds set aside in agreement with the regional grouping of Wildlife Trusts for spending on strategic pan-regional projects.

St Clair's Meadow: Funds received towards the ongoing management of St Clair's Meadow from donations from the local community.

Test and Itchen Catchment Project: Funding received in advance for the Test and Itchen Catchment Project.

Victoria Harrison Fund: Former Vice President Victoria Harrison sadly passed away in June 2018. This fund was established in her memory and will be used to further the Trust's work with young people. Any donations or other fundraising undertaken in Victoria's memory will be added to the fund in accordance with the family's wishes.

Watercress & Winterbournes Project: Funds received towards the Watercress & Winterbournes Project from NLHF and donations from partners and individuals.

15. Analysis of Charitable Funds for the Prior Year 2017/18

	Balance at 1 April 2017	Incoming resources and fund transfers in	Outgoing resources and funds expended	Balance before movements at 31 March 2018	Investment Gains/ (Losses)	Transfers	Balance at 31 March 2018
Unrestricted Funds	£ '000	£ '000	£ '000	£ '000	£ '000	£ '000	£ '000
Designated Funds							
Land Management	811	-	(47)	764	-	-	764
Capital Expenditure	43	-	(20)	23	-	-	23
Legacies	126	385	(50)	460	-	-	460
Business Plan Strategic Development	-	47	-	47	-	-	47
Building Maintenance	-	55	-	55	-	-	55
Total Designated Funds	980	487	(117)	1,350	-	-	1,350
General Fund	5,911	3,080	(3,003)	5,989	(8)	-	5,981
Total Unrestricted Funds	6,891	3,568	(3,120)	7,339	(8)	-	7,331

15. Analysis of Charitable Funds for the Prior Year 2017/18 continued

	Balance at 1 April 2017	Incoming resources and fund transfers in	Outgoing resources and funds expended	Balance before movements at 31 March 2018	Investment Gains/ (Losses)	Transfers	Balance at 31 March 2018
	£ '000	£ '000	£ '000	£ '000	£ '000	£ '000	£ '000
Restricted funds							
Badger Appeal	11	-	-	11	-	-	11
Brough Naturalists' Fund	23	-	-	23	-	-	23
Central Rivers & Downs Conservation	-	207	(207)	-	-	-	-
College Copse Farm	12	-	(5)	7	-	-	7
Education & Engagement	-	336	(336)	-	-	-	-
Emer Bog and Heathlands	33	-	(4)	29	-	-	29
Estates Conservation	-	6	(6)	-	-	-	-
Hanson Concrete Charitable Trust	10	-	-	10	-	-	10
IOW Match Funding	10	-	(10)	-	-	-	-
Itchen Navigation/Winnall Moors	60	-	(7)	53	-	-	53
Landscape and Catchment Projects	-	181	(181)	-	-	-	-
Non Native Plants Projects	16	-	(4)	12	-	-	12
North Hampshire Conservation	-	1	(1)	-	-	-	-
Restricted Donations/Legacies	2	-	-	2	-	-	2
Richard Hedley Fund	13	-	(5)	7	-	-	7
SE Wildlife Trusts Strategic Dev. Fund	15	-	-	15	-	-	15
Solent & IOW Conservation	-	183	(183)	-	-	-	-
Test and Itchen Catchment Project	20	-	(4)	16	-	-	16
	224	913	(951)	186	-	-	186
Restricted Heritage Assets	913	350	-	1,263	-	-	1,263
Total Restricted Funds	1,137	1,263	(951)	1,449	-	-	1,449
Permanent Endowment Fund							
Ted Wallace Fund	5	-	-	5	-	-	5
Total Endowment Funds	5	-	-	5	-	-	5
Total Charitable Funds	8,033	4,830	(4,071)	8,792	(8)	-	8,785

16. Analysis of Net Assets Between Funds

	Unrestricted Funds	Designated Funds	Restricted Funds	Permanent Endowment Funds	Total Funds
	£ '000	£ '000	£ '000	£ '000	£ '000
Tangible Fixed Assets	4,394	-	-	-	4,394
Heritage Assets	675	-	1,263	-	1,938
Fixed Asset Investments	1,054	-	-	5	1,058
Current Assets	1,279	1,719	327	-	3,325
Current Liabilities	(963)	-	-	-	(963)
Net Assets	6,438	1,719	1,590	5	9,752

Free Reserves Value £1.37m (2018: £1.39m)

17. Trading Subsidiaries

- a. The wholly-owned subsidiary company, **Arcadian Ecology and Consulting Limited**, which is incorporated in England and Wales, donates all its profits to the charity by way of a deed of covenant. The charity owns the entire share capital of 100 ordinary shares of £1.

Audited accounts for the subsidiary company are filed with the Registrar of Companies at Companies House.

A summary of the trading results is shown below:

Profit and Loss Account

	2019
	£'000
Turnover	257
	- Third party
	- Group
Cost of sales	(393)
	- Third party
	- Group
Gross profit	102
Administration costs	-
Profit before taxation	102
Deed of Covenant to Hampshire and Isle of Wight Wildlife Trust	(102)
Profit before taxation	-
Tax on profit on ordinary activities	-
Net profit	-
Share capital - 100 ordinary shares	100

- b. The wholly-owned subsidiary company, **HIWWT Trading Limited**, which is incorporated in England and Wales, donates all its profits to the charity by way of a deed of covenant. The charity owns the entire share capital of 100 ordinary shares of £1. The company was dormant throughout the current year.

18. Operating Lease Commitments

The amount payable in respect of operating leases shown below are analysed according to the expiry of the leases.

	Land and Buildings	
	2019	2018
Amounts payable:	£	£
Within one year	-	-
Between two to five years	18	17
More than five years	350	362
	368	379

19. Related Party Disclosures

The Trust owns 100 of the issued £1 ordinary shares of Hampshire and Isle of Wight Trading Limited, which is currently dormant. The Trust also owns 100 of the issued £1 ordinary shares of Arcadian Ecology & Consulting Limited which trades externally as well as acting as an ecological consultancy for the Charity. At 31 March 2019 the Trust owed Arcadian Ecology & Consulting Limited £2k (2018: Arcadian owed the Trust £117k).

The Trust is a member of South West Wildlife Fundraising Limited which act as a membership & supporter recruitment agency, which its liability is limited to £1. At the 31 March 2019 the Trust owed South West Wildlife Fundraising Limited £4,188 (2018: £8,155).

Trustees made donations to the Charity totalling £5k during the year (2018: £6k).

20. Ultimate Controlling Party and Members' Guarantee

The Trust is controlled by its members, no one member has overall control.

21. Legal Status of the Charity

The Trust is a company limited by guarantee and has no share capital. The liability of each member in the event of winding up is limited to £1.

22. Donors, Grant Funders and Legacies Received

The Trust receives help and support, financial and otherwise, from many individuals (including members who give additional donations over and above membership fees), companies, government agencies, grant-making bodies and other organisations. In addition, we receive gifts from many people who kindly remember the Trust in their will. We would like to thank all of our supporters, as these generous donations are vital to the Trust and we would not be able to continue our work without them.

A list of our donors, grant funders, legacies and supporters can be found overleaf.



Donations in memory of

Isabel Ashworth	John Rupert Higgins	Jean Sleightholme
Richard Charles Beard	Anne Lywood	Robert David Smith
Keith Brown	Alan Paul Marsh	Peter Michael Smith
Naomi Davidson	David McFadyen	David Stevenson
Molly Sheila Edmondson	Judith Elizabeth O'Sullivan	Ellen Kate Swain
Diane Harris	Harry Pelham	Frank Tait
Victoria Harrison	Trevor Vernon Barr Pratt	Clifford Walker
Eryl Ann Hawkins	Harriett Reeves	John Walsh
Jean Hedley	Tiggie & Denis Robinson	Jean Welham, and her little dog
Frederick Alan Hibbert	Dennis Saxton	Suzu

Gifts in Wills from

Mrs Catherine Bennett	Eva Sylvia Haines	Ms Ivy Mary Markey
Miss Ellen Betty Brown	Mrs Jean Hedley	Mrs Patricia Margaret Norris
Mrs Gwendolen Margaret Bunce	Miss Norah Henning Henderson	Mr Geoffrey Roland Plumb
Ms Lucinda Dexter Cooper	Mr Richard David Curtis Jones	Mr Raymond George Poulter
Mrs Jean Fish	Mr Brian Marchant	Dr Ian West Stoddart

Other donors

We would also like to thank all who have supported our work but wish to remain anonymous as well as all those who donated to the improvements at Blashford Lakes nature reserve. The number of donors involved makes it impossible for us to name you all individually but we are truly grateful for your support.

Support for conservation and nature reserves

Support for our conservation work has allowed us to deliver a wide range of activities. Generous individuals and trusts have funded infrastructure improvements and habitat management at key areas including Blashford Lakes nature reserve, Roydon Woods, Lymington River and Hockley Meadows Farm. We have also received funding for a range of conservation projects including the ongoing partnership project to reintroduce the marsh fritillary to north Hampshire, our work to protect the native crayfish population, our continuing work to remove invasive non-native species from the water bodies in the New Forest and our work to preserve the headwaters of the Test and Itchen chalk streams. Our thanks go to the following:

Amphibian and Reptile Conservation Trust	Hook Parish Council	Southern Co-op
Basingstoke and Deane Borough Council	Isle of Wight AONB	South Downs National Park Authority
Bournemouth Water, part of Pennon Group plc	Isle of Wight Council	Southern Water
Butterfly Conservation – Hampshire and Isle of Wight branch	Mr H Jones	Sovereign Housing Association
Environment Agency	Littleton & Harestock Show	Tadley Parish Council
Forestry Commission	Lymington and Pennington Town Council	Test Valley Borough Council
Hampshire County Council	NATS	The Knights Trust
Hampshire Biodiversity Information Centre	National Grid	The Park Café Romsey
Hampshire Ornithological Society	Natural England	The residents of Sandy Down, Setley
Hatcher Animal Welfare Trust	New Forest National Park Authority	The Verderers of the New Forest
The National Lottery Heritage Fund	Pamber Parish Council	Veolia Environmental Trust
	Pig Shed Trust	Vitacress Conservation Trust
	Portsmouth City Council	Wessex Water Services Ltd
	Royal Society of Wildlife Trusts	
	Silchester Parish Council	

Support for education and engagement

The success of our education and engagement programme could not be achieved without the continued support of our partners and generous individual donors. Our work this year was supported by funding for a number of engagement projects such as Secrets of the Solent, Woodland Therapy, Young Naturalists and Down to the Coast. Other funding supported ongoing education activities that engage children, schools and members of the public with the natural world. This includes funding for our Education Centres at Blashford, Testwood and Swanwick Lakes, as well as activities like Forest School and Wildlife Watch groups. We are very grateful to the following individuals and organisations:

The National Lottery Community Fund	The National Lottery Heritage Fund	Programme
Bournemouth Water, part of Pennon Group plc	Hildon Ltd	Red Hill Trust
Cameron Bespolka Trust	Isle of Wight AONB	Southern Co-op
Co-op Local Community Fund	Mr H Jones	Southern Water
Delphie Lakeman Memorial Trust	NATS	Tesco Bags of Help
Denplan Community Fund	New Forest District Council	Veolia Environmental Trust
D'Oyly Carte Charitable Trust	Nineveh Charitable Trust	Waitrose
Herepath Shenton Charitable Trust	Odiham Parish Council	Wessex Water Services Ltd
	Rural Development Programme for England New Forest LEADER	

Support for our staff

Thanks to external funders we were able to recruit four trainee members of staff this year: two trainee ecologists were supported by donors that wish to remain anonymous and a trainee geospatial ecologist was funded by the Richard Hedley Fund. Other funding supported a Trainee Assistant Reserves Officer for our Winchester nature reserves. In addition, a further four apprentices funded through the landscape partnership project, Down to the Coast, have all successfully completed their apprenticeships. We would like to acknowledge the Royal Society of Wildlife Trusts for providing secondment opportunities for one member of our policy team.

The National Lottery Heritage Fund	Richard Hedley Fund
Island Roads Foundation	The Royal Society of Wildlife Trusts
Isle of Wight AONB	The Roger and Ingrid Pilkington Charitable Trust

Other supporters

The Trust enjoys successful partnerships with a number of businesses and partner organisations. We would like to acknowledge the following:

Anchor Homes	Fleet Caravans	Portsmouth Water
Aquascience Ltd	Forest Holidays – Blackwood Forest	Primary Tree Surgeons Ltd
BAM Nuttall Ltd	Gemalto Ltd	Sectorsure No. 10 Limited
Basingstoke and Deane Borough Council	Greenhouse Graphics Ltd	ShareGift
Beaulieu Settled Estate	Hambrooks Landscapes Ltd	South Downs National Park Authority
Biotope Ltd	Hildon Ltd	Southern Co-op
Bournemouth Water, part of Pennon Group plc	Hill Farm Juice	Southern Water
Bowman Ales Ltd	HPW Architecture Ltd	Spear Charitable Trust
Castle Cameras	Ian Clark Restoration	Springvale Equipment Ltd
Cleansing Service Group Ltd	Kingsclere Estate Limited	Taylor Made Computer Solutions Ltd
Commercial Lighting Systems Ltd	KPMG LLP	The Tuttiert Family Charitable Trust
Dean & Reddyhoff Marinas	Lakeside North Harbour Business Campus	Vine House Farm
Designs for Lighting Ltd	Larcomes LLP	Vintage Roots Ltd
DJY Consultancy Ltd	Liberty's Owl, Raptor & Reptile Centre	Vitacress Salads Limited
DP World Southampton	New Forest Wildlife Park	West Solent Solar Co-operative
Era Screens Ltd	Oil Spill Response Limited	Wight Building Materials
Estée Lauder	P M Leisure Homes Ltd	Wildflower Turf Ltd
Exbury Estate	Peters Trust	Wildlife Travel

Charity Information

Structure

Hampshire and Isle of Wight Wildlife Trust is a registered charity (No. 201081) and a company limited by guarantee in England and Wales (No. 676313). VAT registration number 238466579.

The charity was founded and incorporated as a company limited by guarantee on 28 November 1960, as Hampshire and Isle of Wight Naturalists' Trust Limited. On 4 June 1991 the charity changed its name to Hampshire and Isle of Wight Wildlife Trust Limited, later simplifying it to Hampshire and Isle of Wight Wildlife Trust on 19 December 2006.

The charity has two subsidiary trading companies. The work of the subsidiary companies is overseen by a board of Directors which is accountable to Council. Day-to-day management of the Trust's two subsidiary companies is delegated to the Chief Executive who oversees their activity.

Arcadian Ecology and Consulting Limited

Established in 2016; Company No. 10033962. Arcadian Ecology and Consulting employs seven staff who deliver a range of chargeable services including ecological surveys and the provision of land management advice. As a subsidiary of the Trust, Arcadian abides by the Trust's policies and procedures and staff are subject to the same terms and conditions of employment.

HIWWT Trading Limited

Established in 2013; Company No. 08478757. HIWWT Trading provides the Trust with a vehicle for the potential development of other trading activities in the future, such as retail sales.

Hampshire and Isle of Wight Wildlife Trust is a member of the Royal Society of Wildlife Trusts (registered charity number 207238) along with 45 other Wildlife Trust members throughout the UK which are collectively known as The Wildlife Trusts.

Charitable Purposes

Hampshire and Isle of Wight Wildlife Trust has two charitable purposes in accordance with the Charities Act 2011 and as set out in our Articles of Association:

1. For the benefit of the public, to advance, promote and further the conservation, maintenance and protection of the environment.
2. To advance the education of the public in the principles and practice of sustainable development and biodiversity conservation.

In support of these purposes, the Trust promotes research in all branches of nature study and the publishing of the useful results thereof. The Trust delivers its charitable purposes through its strategic objectives as described in this report.

Public Benefit

The Trustees confirm that they have complied with the duty in section 17 of the Charities Act 2011 to have due regard to public benefit guidance published by the Charity Commission. The Trust's public benefit is enshrined in its charitable objectives and activities, providing multiple benefits for the public which are wide-ranging and long-lasting.

Our nature reserves are used extensively by the public for quiet recreation; many have access on clearly marked paths along with information and interpretation for visitors. The land we manage provides a range of other public benefits such as flood risk management, carbon storage, pollination, pollution control and aesthetic beauty. Government and businesses are now recognising the essential role that nature plays in supporting the economy, not least through the provision of these public goods and services.

Through providing advice and assistance to farmers and landowners, the Trust helps to support the rural economy and wider landscapes valued by the public. We deliver an extensive education and engagement programme, inspiring thousands of people of all ages — from schools, colleges, adult groups and the wider public — to enjoy contact with the natural world and benefit from its positive effect on health and wellbeing.

Evidence and advice provided by the Trust to local government, private companies, landowners and communities helps to ensure that decisions on policies relating to land management, development, and public health take full account of the public benefit of wildlife and a healthy environment.

Governance

Council

Council is the Trust's governing body, made up of 10-15 members who serve as both Trustees of the charity and Directors of the company. Trustees are elected by the members at the Annual General Meeting. Trustees can serve for three consecutive terms of three years and then must stand down for a year before becoming eligible to stand again. The exception is that of the Chair and the Honorary Treasurer who can stand for a fourth consecutive term. All Trustees are volunteers, give freely of their time and have no beneficial interest in the company or charity. To ensure that Council is equipped to carry out its responsibilities it carries out skills analysis of existing members, inducts new members into the charity and provides Trustee training as required. Council members are listed on page 54.

Responsibilities of Council

Council meets on a quarterly basis. Trustees are responsible for setting the charity's strategic objectives and policies and for ensuring they are achieved.

Under the Companies Act, Trustees as Directors of the company must prepare the Report of the Trustees and the Financial Statements for each financial year in accordance with applicable law and United Kingdom Generally Accepted Accounting Practice. Company law requires the financial statements to give a true and fair view of the state of affairs of the charitable company and of the incoming resources and application of resources, including the income and expenditure of the charitable company for that period. In preparing these financial statements, the Trustees are required to:

- select suitable accounting policies and then apply them consistently;
- observe the methods and principles in the Charity Statement of Recommended Practice;
- make judgements and estimates that are reasonable and prudent;
- prepare the financial statements on a 'going concern' basis unless it is inappropriate to;
- presume that the charitable company will continue in business.

Trustees are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the charitable company and to enable them to ensure that the financial statements comply with the Companies Act 2006. They are responsible for safeguarding the assets of the charitable company and for taking reasonable steps for the prevention and detection of fraud and other irregularities. Council is also responsible for assessing, managing and monitoring strategic risks to the delivery of the charity's purposes.

Statement as to disclosure of information to auditors

So far as Council is aware, there is no relevant information (as defined by Section 418 of the Companies Act 2006) of which the charitable company's auditors are unaware, and each Trustee has taken all the steps that they ought to have taken as a Trustee in order to make them aware of any audit information and to establish that the charitable company's auditors are aware of that information.

Committees

Council is assisted by a number of sub-committees that meet regularly and report to Council each quarter. All non-staff members of committees are volunteers.

- *Business and Finance Committee:* provides expertise and advice to Council on all business and financial matters, undertakes scrutiny of accounts, maintains oversight of investments and financial controls, develops policy and provides advice on business risk and resource management.
- *Conservation and Science Committee:* advises Council on conservation policy, maintains oversight of major projects, advises on land acquisitions and disposals.

- *Health and Safety Committee:* advises Council on health and safety matters, develops policy, monitors compliance, maintains oversight of any incidents, reviews procedures.
- *Fundraising Committee:* advises Council on fundraising regulations, develops policy and strategy, monitors compliance and reviews procedures.
- *Human Resources (HR) and Remuneration Committee:* advises Council on HR matters, develops policy and strategy, monitors key HR metrics and provides advice on succession planning and the use of volunteers. The Committee also has oversight of staff remuneration and benefits.
- *Safeguarding and Child Protection Committee:* provides advice to Council on safeguarding and child protection matters, develops policy, monitors compliance, maintains oversight of any incidents, reviews procedures.

Staff Remuneration

The Trust uses a job scoring system based on a model developed by the Royal Society of Wildlife Trusts. The Chief Executive has delegated authority to set salaries for staff using this system alongside available benchmarking information. Salaries for senior posts are agreed with Trustees. The Chief Executive's salary is set by the HR and Remuneration Committee using a similar process of assessment and confidential benchmarking.

Auditors

An independent audit is performed annually to fulfil the charity's legal obligations and for Council to ensure that the financial statements have been properly prepared and give a true and fair view. The auditor's report to the members of the charity is given on page 26. Sheen Stickland have expressed their willingness to continue in office as the group's auditors and a resolution to re-appoint them will be proposed at the next Annual General Meeting on 24 October 2019.

Registered Auditors:

Sheen Stickland, 7 East Pallant, Chichester, West Sussex PO19 1TR

Principal Bankers:

Unity Trust Bank plc, Nine Brindley Place, Birmingham B1 2HB

Investment Managers:

Sarasin & Partners LLP, Juxon House, 100 St. Paul's Churchyard, London EC4M 8BU

Solicitors:

Coffin Mew, Kings Park House, 22 Kings Park Road, Southampton SO15 2UF

Thank you

Thank you to all of our members, staff, volunteers, donors, funders and investors for their commitment to nature conservation and without whose help we would not be able to carry out our vital work to safeguard the wildlife and wild places of Hampshire and the Isle of Wight.

Our People

Members of Council

David Jordan OBE	Chairman; Chair of Human Resources and Remuneration Committee Resigned July 2019
James Bain Lesley Chin Christopher Collins Oliver Cox Christopher Langford Andrew Lee Helen McCormack Jane Page Mary Parker Tim Pinchen	Chair of Fundraising Committee Vice-Chair
Matt Prescott Malcolm Sonnex Professor Paul Tyler MBE Dr Peter Vaughan	Safeguarding Trustee
	Honorary Treasurer Chair of Business and Finance Committee; Health and Safety Trustee
	Chair of Conservation and Science Committee

Management

Day-to-day management of the Trust and its two subsidiary companies is delegated to the Chief Executive, according to a Scheme of Delegation approved by Council. The Chief Executive reports to Council and works with a team of executive directors to deliver the work of the charity. The Director of Conservation Projects and Services oversees the day-to-day management of the trading subsidiary, Arcadian Ecology and Consulting Limited.

Senior Staff

Deborah Tann	Chief Executive
John Durnell	Director of Estates and Conservation Delivery
Martin de Retuerto	Director of Conservation Projects and Services
Alison Fowler	Director of Education and Engagement (Resigned July 2019)
Kate Sandys	Director of Fundraising
Hannah Terrey	Director of Communications and External Affairs
Natasha Thorneloe	Director of Finance and Resources

Company Secretary Clive Chatters

Registered Office and Principal Address:

Hampshire and Isle of Wight Wildlife Trust
Beechcroft House, Vicarage Lane, Curdridge, Hampshire SO32 2DP

Marbled white butterfly © Jon Hawkins / Surrey Hills Photography





WILDLIFE TRUSTS

Hampshire and Isle of Wight Wildlife Trust

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